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U.S. Readies Trade Fight With Targets For Sanctions

Kantor Harshly Accuses Tokyo, Which Warns of Risk of Losing Dialogue

By Peter Behr

Washington Pour Service
WASHINGTON — The United States said. Tuesday that it intended to impose sanctions on reseasy teat it intended to impose sanctions on selected Japanese products in a dispute over cellular telephone service that symbolizes a much broader, harsher breakdown in trade relations between the two economic powers.

U.S. Trade Representative Mickey Kantor said Japan had failed to comply with a 1989 agreement that was to assure Motorola Inc. of a

bstantial share of the cellular-phone market

in the Tokyo-Nagoya area.

Motorola has lined up only 12,000 subscribers, a tiny fraction of the potential customers in

Motorola case illustrates U.S. trade negotia-tors' complaints about Japan. Page 11.

Japan's principal urban area. Mr. Kantor said the reason was that a Japanese company that Motorola was required to take as a partner had been slow to set up the necessary transmission

Mr. Kantor termed the Motorola matter "a clear-cut and serious case of a failure by Japan to live up to its commitments."

He added: "We plan, within 30 days, to announce for public comment a list of proposed trade actions. This is in many ways a case of the determination of Japan to keep its markets closed, particularly to leading-

edge U.S. products."

Mr. Kantor said Washington had attempted over a nearly 10-year period to overcome a series of hurdles to market access imposed by Japanese bureaucrats.

Using unusually strong language, he termed false and disingenuous. Japanese suggestions that U.S. companies and their products often lack the quality and management effort needed to hreak into the Japanese market.

"U.S. firms have been and remain global leaders," Mr. Kantor said.

The dispute over cellular paone service could if mishaodled because the spart for a far wider couliet between the tiputed states and Japan, whose leaders failed on Friday to agree

cally large trade surplus." The Japanese government, which earlier said it might appeal the dispute to the General Agreement on Tariffs and Trade, warned the

dent Bill Clinton led to Tuesday's U.S. action. A government spokesman said Mr. Hosokawa had instructed government ministries to draw up a set of emergency market-opening

See TRADE, Page 7

Move May Drive Wedge in Japan Cellular Market

By Steven Bruli nonal Herald Tribine

TOKYO - Japanese makers of cellular phones would have little to fear in the short term from sanctions against their exports to the United States, industry analysts said Tuesday. But American pressure may eventually succeed in opening the Japanese market for Western

in opening the Japanese market for western telecommunications suppliers.

Sanctions would likely inflict little pain because most cellular phones sold in the United States by Japanese companies are produced outside Japan, and would presumably be exempt from punitive tariffs. The major suppliers, Matsushita Communication Industrial Co., NEC Corp., and Oki Electric Industry Co. all liave plants in the United States, while Uniden have plants in the United States, while Uniden Corp. has major facilities in China.

"Sanctions wouldn't have much of an impact on Japanese manufacturers," said Koichiro. Chiwata, an analyst at Salomon Brothers in Tokyo. "But they would be an indication of a tougher U.S. stance."

But additional measures, hinted at but not specified by President Bill Clinton, along with See SANCTIONS, Page 7

OLYMPIC () PODIUM

With Roffe-Steinrotter, It's U.S.A. 2, World 0:

As a surprise, it was another giant: Diann Roffe-Steinrotter won the women's super-giant slalom Monday, in giving the suddenly super U.S. team both gold medals in the two Alpine ski races run so far in the Olympics.

Katja Seizinger, right, the fine downhiller from Germany, was surprised, too. She caught an edge, slid backward past a gate and out of the race. Then there was the silver medalist. Svetlana Gladischeva of Russia slipped into second place after 34 other

skiers, most higher, had finished theirruns. She become the first Alpine skier representing Russia to win an Olympic medal and the first from the old Soviet Union since Yevgenia Sidorova took the slalom bronze in 1956.

Egorova Nips Di Centa

Lyubov Egorova of Russia, starting late and thus knowing whom she had to beat, won her fourth Olympic gold in the women's five-kilometer classical-style cross-country race. She finished 19.5 seconds ahead of Manuela Di Centa of Italy, who took the first gold medal of the Winter Games, in the

15-kilometer freestyle Sunday, when Egorova finished a distant second.

Finland's 38-year-old Marja-Liisa Kirvesniemi was third, in her sixth Olympics. She has tied the all-time record in the Winter Games, beld by Swedish bobsledder Carl-Erik Eriksson and Australian speed skater Colin

U.S.-Slovak Hockey Tie The U.S. hockey team got goals 11/2 minutes apart late in the third period to salvage a 3-3 tie with Slovakia. Second-seeded Sweden dominated Italy,

Olympic report: Pages 27, 28 and 29



Germany's Karja Serringer sliding off the super-G course Tuesday after losing control: Diann Roffe-Steinrotter of the U.S. won.

NATO Commander Defers on Bombing

By Craig R. Whitney
New York Times Service

NAPLES - The NATO commander who would be responsible for carrying out the alliance's threat to bomb heavy weapons positions around Sarajevo said Tuesday that he would not launch air attacks unless UN authorities on the scene gave him the go-ahead.

The United Nations would either have to request me to do that or I would have to request permission of the UN to go in." said Admiral Jeremy M. Boorda of the United States, com-mander of NATO's southern command bere. The British, French, Dutch, American and other NATO airplanes that would conduct the air

Yehisin insists Russia play a role in settling the conflict. Page 2. • UN counts on new technology to beef up its Bosnia threats. Page 7.

attacks would take off from bases in Italy and aircraft carriers on his orders.

But North Atlantic Treaty Organization officials were at pains to deny that there was any fundamental difference in understanding be-tween the alliance and the UN authorities in Bosnia about what the Serbs, whose heavy bombardment of Sarajevo for months was the main target of the threat, would have to do to avoid becoming the targets of air strikes next

Officials said that while the NATO ultimanun gives Serb and Bosnian forces within a 20kilometer (12-mile) radius of Sarajevo the op-tion of either withdrawing artillery pieces. mortais, and other heavy weapons beyond that line or putting them under control of UN peacelreeping forces, there was no difference peacekeeping forces, there was no outerence between NATO and UN commanders about

what "control" meant. Both the UN military commander in Saraievo, Sir Michael Rose of Britain, and the UN secretary-general's personal representative in the Balkans, Yasushi Akashi, have had exten-sive discussions with Admiral Boorda in recent days about this, the officials said.

We have no doubt that General Rose has no defusions that control means simply people

runs the Home Shopping Network.
The new company will have have about \$8

billion in debt and a market value of about

\$25 billion, which would make it one of

America's largest media concerns. (Page 11)



General Ratko Mladic, a Serb commander, checking his watch Tuesday near Sarajevo.

sniffing unuzles and seeing if the weapons have been fired recently," a NATO officer said. "I don't think anybody wants a situation where they call it control and a shot is fired."

News reports from Sarajevo on Tuesday said that the UN had stopped giving out information about the number of weapons positions the Serbs had made accessible to UN forces. But

the guns of all sides remained silem in the longest effective cease-fire in the Bosnian capital in many months. "The object of the NATO ultimatum was not

to bomb but to stop the siege of the civilian population of Sarajevo," a German official in Bonn said. NATO officials at the alliance's See BOSNIA, Page 7

North Korea Bows To Deadline on **UN Inspection of** Its Nuclear Sites

By David Sanger

TOKYO - Just days before a deadline that would have heightened its confrontation with the West, North Korea on Tuesday reversed itself and told the International Atomic Energy Agency that it would permit a full inspection of its suspected nuclear sites.

The UN agency said: "Representatives of the Democratic People's Republic of Korea today informed the International Atomic Energy Agency that DPRK authorities accept the inspection activities which have been requested by the IAEA in the seven declared nuclear

The statement added: "The aim of the inspection activities is to verify that nuclear material in these facilities has not been diverted

since earlier inspections." The surprise announcement came less than a week before the agency's board of governors was preparing to declare that North Korea bad defied inspections for so long that it could easily have diverted nuclear material to its suspected weapons project. That announcement would have sent the issue to the United Nations Security Council, where the imposition of economie sanctions had appeared increasingly

"I think they realized that their chances in the Security Council did not look very good," said a U.S. official deeply involved in the negotiations with the North. "But this inspection will only set the haseline, It will not solve the fundamental questions. We still have a long

way to go."
After weeks of silence, two U.S. officials were to resume talks with North Korean officials at the UN. Congressman Ronald V. Dellums, Democrat of California, is expected to meet Kim Il Sung, the North Korean leader, in Pyongyang this week.

If the North goes through with the agreement

it made Tuesday, agency officials say it will take at least three weeks for the team of six or seven inspectors to complete their survey of the North's nuclear complex at Yongbyon and report back to the agency's headquarters in Vien-

A satisfactory report should clear the way for talks between the North and the United States over a broader series of inspections and North Korea's return to the Nuclear Nonproliferation Treaty, in return for a package of economic and

political incentives. Inspectors last visited the nuclear sites at Yongbyon, 100 kilometers (60 miles) north of Pyongyang, last summer. Even then their access was sharply limited, and they have been barred

from returning. Since early January, after it reached what appeared to be a significant agreement with the United States, North Korea has refused to go along with the inspection conditions set by the

The North Korean government repeatedly denounced the agency as a "lackey" of the

United States, and refused to allow it into the two most vital sites: its main nuclear reactor and a fuel reprocessing plant, where nuclear waste can be transformed into plutonium.

Then on Tuesday a North Korean diplomat based in Vienna, Yun Ho Jin, delivered a letter to the agency's beadquarters declaring that his government had simply accepted the agency's explanations about why it must conduct a thorough inspection of all those sites, and replace batteries and film in surveillance cameras installed a year ago.
"There was no explanation," said David

Kyd, a spokesman for the agency. "They simply agreed to all of the measures. They seemed to want to keep the process moving."

Even after this inspection is complete, experts caution, a host of questions will remain.

The UN inspection is limited to sites that
North Korea has declared as part of its nuclear facilities; it will not include two suspected nuclear waste dumps that the United States suspects could yield evidence of past production of plutonium. The North has refused to discuss a 'special inspection" of those sites until the next

step of negonations with the United States.

Moreover, inspectors almost certainly will
not soive the most vexing question, whether or
not North Korea already has a bomb. "If the intelligence agencies are right and

they have huilt one or two, they are certainly not at Yongbyon," one senior U.S. intelligence official said. Officials inside and outside the atomic ener-

gy agency speculated that the North Korean nouncement was timed to circumvent any talk of sanctions at next week's meeting.

The director-general of the agency. Hans Blix, had been preparing to declare that the North had broken the "continuity" of inspections, language that would have forced the Security Council to take up the issue.

Such a move may yet be necessary. Within the United States government — and among the Pacific allies — many officials have argued that North Korea was simply huying time. They believe this inspection may just be another step in that process.

On the other hand, Mr. Kim may have decided that the economic opportunity of opening up was too great to pass up. With the North's economy in shambles — its gross national product has declined four years in a row some believe he needs investment and opportu-

nity more than he wants a nuclear bomb. Assuming the inspection takes place without problems, the United States then will begin trying to cajole the North into allowing special pections and into implementing its deal with South Korea to ocnuclearize the Korean peninsula. The United States has already said it would offer a "negative security assurance" of no first use of nuclear weapons. But it is still unclear if the North would agree in return to an inspection so rigorous that it would crimp its

See KOREA, Page 7

Burmese Dissident Rejects Rangoon's Offer of Exile

By Philip Shenon

New York Times Service
RANGOON - Daw Aung San Suu Kyi, the

Nobel Peace Prize winner and leader of the Burmese democracy movement who has been under house arrest here for more than four years, has told visitors that while she was ready to negotiate with her jailers, she would never leave her homeland.

"The concept of driving somebody out of their own country is totally unacceptable to me." Daw Aung San Suu Kyi, 48, said in a cahn, resolute voice that betrayed none of the suffering of her isolation. "They have tried to pressure me to leave the country in ways that no self-respecting government should try.

Her prison has been ber family home, a crumbling lakeside compound. The delegation that came to her door Monday, led by a U.S. congressman, was the first group of visitors the overnment has allowed her to receive apart

from her family and her doctors.

She won the Nobel prize in 1991 for her nonviolent campaign to bring democracy to her

"Whatever they do to me, that's between

delegation. "What's more important is what they are doing to the country." She was allowed to speak with the visitors for three hours Monday under an agreement with

the military government.

Her parry, the National League for Democracy, won a landslide victory in the May 1990 general election while she was detained. The military government refused to recognize the results and arrested most of the party's leaders under a law intended to protect the nation from the "dangers from subversive elements." She has never been on trial. The government, which evidently feels that

her release could reignite the democracy movement, has insisted that she can go free if she leaves the country immediately, but she said Monday, "That is never going to happen. [A senior junta official said Tuesday that Daw Aung San Sun Kyi would remain under house arrest until 1995, ending speculation she would soon be freed. Agence France-Presse

reported from Rangoon.]
At times Monday, she denounced the gener-

See BURMA, Page 4

Kiosk

Last Reel: Viacom Gets Paramount licited bid from QVC Network Inc., which

A live-month bidding war for the media giant Paramount Communications Inc. ended early Tuesday morning as Viacon Inc.

emerged the victor. Investors overwhelmingly favored Via-com's \$9.8 billion merger offer over an unso-

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For Russian Envoy to Finland, Old Habits Die Hard He began to write books and scores of articles under the pen

By Lee Hockstader Washington Post Service

HELSINKI - Yuri Deryabin, the Russian ambassador in Finland, smiles warmly as he greets a visitor to his embassy's ornate conference room. Cookies and coffee are offered, along with small talk. Slim and avuncular, Mr. Deryabin seems softspoken, gracious, even deferential:

So why are so many Finns furious with him? And why have a few zealots threatened to kill him?

The immediate answer lies in a strange diplomatic incident that stirred up Finnish news organizations last month. A confidential note from Mr. Deryabin to the Finnish Foreign Ministry was disclosed to the press, resulting in front-page headlines. Critics accused Mr. Deryabin of reviving Sovietstyle interference in Finnish politics. The outery went on for

The passions surrounding the affair are rooted in the history of two neighbors separated by a 1,300-kilometer (800-mile) border, as well as cultural differences and mutual suspicions. At the core is the strange story of a bit player in the Cold War drama, the mysterious "Mr. Komissarov."

Mr. Deryabin, now 62, arrived in Helsinki as a diplomat in

1968, a 15-year veteran of the Soviet foreign service. With his straightforward manner and passable Finnish, English and Swedish, he soon developed a reputation as an intelligent and able professional.

At the time, Russian-Finnish relations were a durable fixture of the Cold War. Defeated by the Soviet Union in World War Il and nervous about the Kremlin's eppetite for territory and influence, Finland's 5 million inhabitants could hardly afford the luxury of confronting their 250 million Soviet neighbors.

Under a policy known in the West as "Finlandization." Helsinki kept quiet about Soviet policy and kept its distance from Western security and economic blocs, such as the North Atlantic Treaty Organization. But while Finland maintained official neutrality, it also set about developing one of the world's most robust and smoothly working capitalist econo-

The downside was that from time to time Finland had to swallow its pride and kowtow to Moscow.

Mr. Deryabin arrived at the Soviet Embassy in 1968 determined to maintain "Finlandization" — and perhaps improve on it. He was convinced that beyond the bland communiques of diplomacy, Finns should know how the Kremlin viewed events in Finland.

name "Yuri Komissarov." A few Finnish diplomats guessed that "Komissarov" might be Mr. Deryahin, but author's identity remained a mystery. Mr. Deryabin now acknowledges, a little sheepishly, that Komissarov is his wife's maiden name.

In these writings, "Komissarov" gave Moscow's line more frankly than any diplomat could. The subtext was: Don't step out of line, don't make friends with the West, don't harbor any illusions that you will ever slip from Moscow's sphere of

Through the 1970s and early 1980s, ouring 10 years in Helsinki, Mr. Deryabin cranked out the "Komissarov" articles. After Mikhail S. Gorbachev came to power in 1985, Mr. Deryabin was recalled to Moscow.

After the collapse of the Soviet Union in 1991, Mr. Deryabin returned to Finland in 1992, this time as Russia's ambassador. He got a chilly reception. His identity now known, Mr. Deryabin's appointment was greeted by many Finns as the

return of "Komissarov,"

Mindful of his hosts' werries, the ambassador launched a diplomatic offensive. He went to church. He kissed icons. He See NEIGHBORS, Page 7

If along the cool sequestered vale of life you wish to dwell.

The suggestion that Gray's Elegy can do you more good

than the little green-and-cream capsule comes from a doctor

In a forthcoming study, Dr. Robin Philipp, the university's senior lecturer in public health and social medicine, says

that reading or writing a few lines of poetry can dispense

with the need for tranquilizers and anti-depressants in many

Dr. Philipp, a poet himself, was not around Tuesday to defend his thesis. He was traveling in New Zealand, leaving his research findings locked in a closet, a university spokes-

But colleagues said Dr. Philipp likes to prescribe Words-worth ("Ne'er saw 1, never felt, a calm so deep!") or Keats

("Poesy . . . should be a friend to soothe the cares, and lift the

thoughts of man") and Browning ("God's in his heaven -

All's right with the world").

That poetry can systematically have a beneficial effect on

depressed patients "hasn't been proved, I'm sure," said Dr. Steven Hirsch, professor of history at the University of

London and an expert in community and social psychiatry.
"But there are many things in life that can soothe people."
"There is, of course, the art and music therapies, which are

used in psychiatry," be said. "Both music and art are used to

self-expression and as a way of accessing common experi-

nication, as a medium for the patients

take up poetry and let the Prozac go to hell ...

at Bristol University in England.

beneath its million square miles of Asian neighbors to the south and

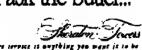
Soviet republic after Russia, it has eagerly sought Western advice and investment, and Mr. Nazarbayev was looking for more this week. But in this snowbound capital it sharply constrained.
"If I were younger, I'd leave now," Mrs. Kosyaninko said. "But is scarce, miners and farmers have not been paid, factories are idle,

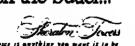
I have nowhere to go, and it's hard to start all over again at my age."

Kazakhstan, whose president. Nursultan A. Nazarbayev, met with President Bill Clinton in Washington on Monday, is often presented as a former Soviet repub-

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necessarily advise people to stop their anti-depressants and

read Wordsworth It has always been known that poetry can have a powerful and mysterious effect on the mind. Plato wanted to ban it from his Republic because of its power to move people. A 17th-century essayist said that it was no wonder that such force should be found in poetry, "since in it are assembled all the powers of Eloquence, of Musick, and of Picture, which are all allowed to make so strong Impressions upon humane

ence." Although he acknowledged that poetry might have a role in treating depression, Dr. Hirsch said, "I wouldn't

Poetry or Prozac? Blues Therapy Turns a Page

Alexander Macara, chairman of the governing council of the British Medical Association, said the idea that poetry might replace Prozac was potentially bad news for the atical industry, but made a lot of sense for pa-

"I would have thought poetry is infinitely superior to any tablets," he said. "Just like music, it is therapeutic."

If there is any solid basis to the Bristol study, the cashstrapped National Health Service may well soon be encouraging physicians to prescribe Wordsworth rather than fluoxetine hydrochloride, which is Prozac by its scientific name. Only this week, the Association of the British Pharmaceutical Industry complained that the NHS prevents doctors from prescribing some modern drugs because they are too

Although the government denies this is so, the NHS is making economies wherever it can. Anti-depressant drugs

million each year. The Reverend John Navone, a Jesuit professor at the Pontifical Gregorian University in Rome, who has just written a book about beauty, said the idea that poetry can he used to treat depression and anxiety is an extension of the principle that any kind of beauty is good for you.

"Beauty is always enjoyable," he said. "Whenever you are enjoying something, it's a dimension of beauty that is impacting on you, whether it is scenery, music or poetry. Once yon lose your capacity for beauty, you lose your capacity for

Does anti-depressant verse necessarily have to be optimistic or tranquil? Possibly not, if Muriel Spark's observation about the effect of weather on depression holds good for poetry as well. She noted that fine weather "lays a heavier weight on the mind and hearts of the depressed and the inwardly tormented" than a really bad day. And Robert Frost once said that poetry should not be an escape, but "a way of taking life by the throat."

Asked if he could recommend any poets to combat mild epression, Father Navone also mentioned Browning and Keats, but added a fellow Jesuit, Gerard Manley Hopkins "And I have asked to be/ Where no storms come,/ Where the green swell is in the havens dumb, And out of the swing

But what about the poets themselves? Was poetry enough for them? To judge from three examples, it was not enough for Bandelaire (opium and hashish), Coleridge (opium) or

House on Fire? First, Buy Gas For Firemen

TBILISI, Georgia — If your house is on fire in the former Soviet republic of Georgia, run out and buy some gaso-

Motor fuel is so scarce in the war-ravaged country that fire trucks in Tbilisi, the Georgian capital, will not leave their stations unless someone brings them enough gasoline to get to the fire and back again.

"We just don't have enough gasoline to put out fires," Fire Chief Jumber Surmava explained Tuesday.

In the past week, four build-ings—a high school, an apart-ment building and two wood-en houses—have burned out of control because the fire department was unable to reach them, said a spokesman for the Interior Ministry.

WORLD BRIEFS

4 Neo-Nazis Get Suspended Terms

POTSDAM, Germany (AP) - Four neo-Nazi skinheads were convicted of beating up four patrons at a bar in September 1991 and given

suspended prison sentences.

The skinheads, ages 18 to 24, were among 20 militants who attacked customers and smashed furnishings at a bar in Wolzig, south of Berlin. The court found the four guilty of disturbing the peace, trespassing and causing bodily injury. Their suspended sentences ranged from 18 months to two years.

Two other skinheads were acquirted because of insufficient evidence.

All those charged either denied involvement or declined to comment during the trial. A trial of 15 other skinheads charged in the attack is scheduled for the end of the month.

Egyptian Policeman Slain in Attack

CAIRO (AP) - Gunmen killed a policeman Tuesday in the militant stronghold of Asyut, and the government warned of legal action over what it considers overblown news reports of extremist attacks.

"The Interior Ministry arges foreign news agency reporters and Western correspondents in Egypt to observe precision and objectivity," a statement said. It warned of legal measures "which are no less, if not more.

dangerous than the criminal acts carried out by the terrorists and aimed

at hitting Egypt and harming it."

In the attack Tuesday, unidentified gunner killed a police lieutenant and wounded an aide, the police said. It was not certain the attackers were militants, but the extremists have repeatedly shot police in Asyut, 320 kilometers (200 miles) south of Cairo. The assailants escaped on foot, said police officials, speaking anonymously.

Yeltsin Demands Bosnia Voice

As Major Arrives, Russia Insists on a Role By Margaret Shapiro Washington Past Service MOSCOW — With the clock ticking on a NATO ultimatum for Bosnian Serb forces to end their

"Some people are trying in re-solve the Bosnian question without also said that the Russians apthe participation of Russia," said peared to be undecided as to how Mr. Yeltsin. "I want to emphasize to respond to any NATO bomthat it will not succeed. We will not bardment of the Bosnian Serbs. allow this."

the conflict in Bosnia without Rus-

ter the start of a two-day meeting Serbs and have tended to see them with Prime Minister John Major of as the injured party in the conflict. Britain, reflected concern here that NATO will make good on its threat to bomb Bosnian Serbian positions NATO ultimatum and have unless the Serbs give up their heavy weapons or withdraw them beyond a 20-kilometer radius of Sarajevo by Feb. 21.

Mr. Yeltsin, looking weary because of what aides said was a two years ago. weeklong bout with the flu, said Ultranations Russia was willing to "actively participate in negotiations so that the war in Yugoslavia can be brought to an end by peaceful means." He left the door open for a possible beat on the issue, providing Mr. few days.

military response by NATO in the Yeltsin with little room for political event of an attack on UN forces. "If there is an attack on UN forces," he said, "it must be pun-

siege of Sarajevo, President Boris N. Yeltsin bluntly warned the West the Yeltsin-Major meeting said on Tuesday against trying to solve Tuesday evening that the Rus seemed irritated at not having been onsulted in advance about the to respond to any NATO bom-

The Russians have strong histor-Mr. Yeltsin's warning, issued af- ic, ethnic and religious ties to the Russian leaders across the political spectrum have denounced the warned that the use of force against the Serbs would damage the close diplomatic relationship that Russia and the West have built up since the collapse of the Soviet Union

Ultranationalist forces, whose successes in the December parliamentary election were based in part

Yeltsin, Ailing, Delays Parliament Speech

Vladimir V. Zhirinovksy, the ultranationalist leader who, during a recent trip to Bosnia, promised the Serbs that Russia would back them, has said he will recruit Russian fighters to send to Sarajevo if NATO presses forward with its ul-

Mr. Major sought to reassure the Russians that the West was eager to have Russia's participation in dealing with the Bosnia conflict.

We very much want Russia to use its political influence towards a settlement," Mr. Major said at the Kremlin. The United States and Europe, he said, "certainly want Russia involved in that."

He said that the Serbs appeared to be responding to the ultimatum by turning in weapons and that it was possible that NATO air strikes would not be needed.

"Everyone hopes it won't be necessary and that there will be no need for military action, but we cannot yet be certain of that," be said, "Heavy weapons are increasingly under control. We hope that is going to continue over the next

Britain for talks in the Kremlin on Tuesday. It was

his first public appearance since he retired to his country house to work last week with a cold. The

president appeared tired as he stood with Mr.

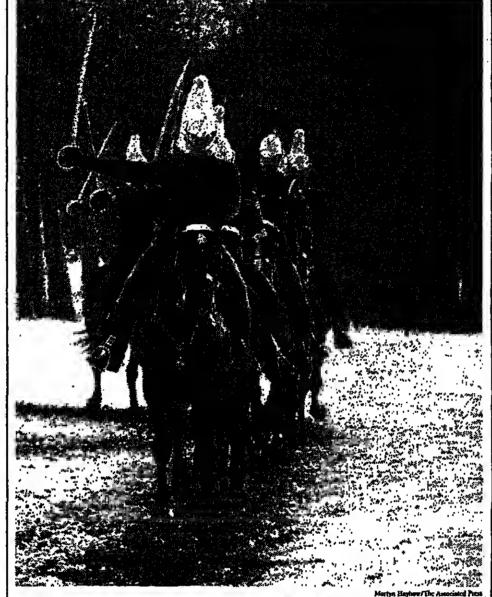
abroad for indications of Mr. Yeltsin's future eco-

nomic and political course following victories by

nationalists and communists at December elec-

tions and a subsequent reshuffling of his govern-

The speech will be watched closely at home and



IN THE STEPPES OF LONDON - Members of the Household Cavalry crunching through the snow Tuesday after another storm blanketed Loudon and swept across Europe. Eight people froze to death on Bucharest streets as blizzards and icy Siberian winds blasted the Continent. A woman buried for two days in a Scottish mountain snowdrift was dug out alive Tuesday.

Ivory Coast Mourner Feeds Himself to the Crocodiles

ABIDIAN, Ivory Coast - A man upset with the death of President Félix Houphouet-Boigny jumped into the ruler's palace moat, drawing huge crowds who spent two days watching him being

The unidentified young man, believed to be in his mid-20s, had announced to onlookers that he could no longer bear to live without Mr. Hopphone-Boigny, who roled this nation for 33 years until his

"If Houphouet is dead I don't see why I should go on living," the man told the people outside the presidential palace in the central city of Yamoussoukro, according to the government newspaper Ivoir

Onlookers talked the man out of jumping into the most, but later Friday he stripped off his clothes, entered the water and swam up to a large crocodile, which grasped him in its jaws and dragged him

The body resurfaced periodically during the course of the day and the following Saturday, drawing crowds who watched it occasionally dragged down by a new set of crocodile jaws.

The body resurfaced for a final time Saturday afternoon, where it was set upon by a large number of reptiles and torn to pieces, the

Leaders Urge End to French Strike

LE GUILVINEC, France (Reuters) — Leaders of a fishermen's protest movement in northern France called Thesday for an end to a twoweek strike staged to demand government protection from cheap im-

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Sulker Accuse

Mischentin

In the south of the country, fishermen blocked four Mediterranean ports for the second day running. Fort officials said 60 trawlers sealed off the passenger port of Marseille, the oil port of Fos-sur-Mer and the fishing ports of Port-Saint-Louis and Port-de-Bouc.

In Britany, several hundred fishermen held a tense meeting in the port of Le Guilvinec to decide whether to halt the strike. Leaders of the fishermen's Survival Committee argued that it should be called off. The meeting broke up without a vote.

UN Official Warns on Kabul Famine

ISLAMABAD, Pakistan (Reuters) - A United Nations official said Tuesday that Kabul could face famine if warring factions do not allow safe passage of food to the Afghan capital's civilian population. Sotirios Mousouris, the UN secretary-general's personal representative on Afghanistan, told a news conference he sought guarantees for food

supplies that were ready to be sent to Kabul from the eastern Afghan town of Jalalabad. own of Jalalabad. He said he sent a message to Prime Minister Gulbuddin Hekmatyar,

whose forces are trying to topple President Burhamuddin Rabbani, asking him to guarantee safe passage of relief supplies to Kabul.

Ethnic Tensions Threaten Kazakhstan's High-Wire Stability

By Fred Hiatt

MOSCOW - President Boris N. Yeltsin is still

feeling the effects of a cold and has decided to postpone his state of the nation address to the

day, an aide said Tuesday. Mr. Yeltsin's administration chief, Sergei Fila-

Washington Post Service ALMA-ATA, Kazakhstan Raisa Kosyaninko was born in this mountain-ringed city 51 years ago, and here she hopes to live out her days when she retires as a secretary-typist. Yet, Mrs. Kosyaninko, an ethnic

Russian who married an ethnic Ukrainjan, feels very much at sea in what has become in many ways an ethnic Kazakh state. Like many of the other non-Kazakhs who form a majority in this new country, she worries that opportunities for her children and grandchildren will be

lie with a brighter future than most. speakers beyond their borders, Straddling Europe and Asia, many here say they fear strife be-with huge oil and mineral reserves tween Kazakhs and Russians could wipe out this young nation's hopes. territory, Kazakhstan has been an island of stability in the past two ethnic tensions have been increas-

years, steering a course between the ing "said John Ritchotte, field repauthoritarianism of some Central resentative here for the National Democratic Institute. "You hear a the freewheeling disarray of Russia lot of people talking about the pos-to the north. The largest former sibility of civil war." Kazakhstan's government and semiofficial press hammer away at the need for tolerance and under-

standing. A front-page headline de-clared recently in Kazakhstanskaya is easy to see that the stability has Pravda: "Interethnic Concord fragile underpinnings. Kazakh- Among the Peoples of Kazakhstan stan's economy is in a tailspin. Fuel (s. More Important Than Any-But the ethnic question will not and many apartment dwellers are be easily solved because both sides

without heat or hot water. Relative-ly underdeveloped, Kazakhstan re-the Kazakhs, of centuries of Rusmains vulnerably dependent on sian and Soviet colonialism; and Russia. Elections for the country's the Russians, of unaccustomed Ka-first parliament are scheduled for zakh assertiveness.

March 7, and there are concerns With both sides on the lookout

about how democratic they will be. for slights and wrongs, the nation-And with nationalists in Russia ality issue colors virtually every focusing attention on Russian-choice that this nation faces, from

Moreover, the internal tensions are inseparable from Kazakhstan's rocky efforts to establish mutually respectful relations with Russia. Russian leaders, from President Boris N. Yeltsin down, have claimed a status of "first among equals" in the former Soviet Union and a right to represent the 25 million Russianspeakers "stranded" outside Russia when the union collapsed,

how to privatize the economy to motes separatist sentiment among what language to speak in parliament to whose history to teach in common border, suspicion of Kazakhstan Russians' loyalty can only

Mr. Nazarbayev, who speaks constantly of a need for ethnic peace, knows that his nation's future depends on its ability to keep such tensions from boiling over. Yet, a recent U.S. State Depart-

ment report on human rights cited "increasing discrimination in favor of ethnic Kazakhs in government and state-controlled enterprises," Kazakhstan says it can look after with similar trends in education the interests of ethnic Russians housing and other areas. Ethnic within its borders. Politicians here Kazakhs, whose Asian features disargue that as long as Russia pro-tinguish them from the Slavic Rus-

The campaign for the March 7 elections has been marked by less anger, less extremism and, some critics charge, a bit less democracy than Russia's recent election.

While Kazakhstan's political system is far more open than Uz-bekistan's or Turkmenistan's, where former Communist bosses keep a lid on dissent, it is understood that direct criticism of Mr. Nazarbayev is not acceptable. And the president, through his appoint-ment of county executives and his leadership of the main political party, has so far steered the country in the directions he chooses.

TRAVEL UPDATE

EU Urges Stricter Beach Hygiene

BRUSSELS (Reuters) — Renewal of strict hygiene standards for beacters is scheduled to be proposed Wednesday by the European Union, despite a campaign by the British government to weaken clean-water

London has been pushing for the abolition or eating of the mandatory-EU purity standards for swimming and drinking water.

The European Court of Justice in July condemned the British govern-ment for failing to clean up Blackpool and Southport beaches in line with

Germany declared stretches of the former Iron Curtain off-limits to hikers and others after the discovery of leftover Cold War land mines, the Defense Ministry said Tuesday in Bonn. Many of the danger areas are in nature reserves set up after Germany remitted in 1990. (Reuters)

Cathay Pacific Airways will add three flights a week between Hong Kong and London starting March 31. Virgin Atlantic Airways will launch a daily service between the two cities Feb. 21. (Bloomberg)

There were 5.76 million foreign tourists in Thailand last year, a 12 percent increase over 1992, tourism officials said. (AP)

Aristide Balks as U.S. Presses for Haiti Compromise

Imprime par Offgrant. 73 rue de l'Evangile, 75018 Paris.

By John M. Goshko

Wastergam Post Service

WASHINGTON — The Clinton administration and Haiti's deposed ther Aristide with a new formula

weekend when a group of Haitian backers of the plan such as the UN's special envoy for Haiti, Dante Caputo, the special U.S. negotiator working with Mr. Caputo, Lawpresident, the Reverend Jean-Ber- for appointing a civilian govern-trand Aristide, have come to the ment that would seek to induce brink of open confrontation, with Haiti's military chief, Lieutenant Onellet. Father Aristide balking at a U.S.- General Raoul Cedras, and other

backed plan for restoring Haitian commanders to surrender power. democracy and insisting instead. The plan got an icy reception that the United Nations impose from Father Aristide, who was de- him since his denouncement last tough new sanctions against Haiti's posed September 1991. He refused week of President Bill Clinton's

te Caputo, the special U.S. negotia-tor working with Mr. Caputo, Law-rence Pezzullo, and the Canadian The reaction by Father Aristide prompted new criticism from U.S.

officials, who have been angry with nilitary rulers.

to meet or take phone calls from policy of forcibly repatriating HaiThe clash surfaced over the the Haitian politicians or other tian refugees caught at sea. Mr.

Caputo indicated at the United broadly based government with Nations that he was angered by sufficient support in the Haitian Father Aristide's refusal to accept his calls. The plan is a variation of an

parliament to approve an amnesty law for the military.

Since the collapse of the Goveragreement between Father Aristide nor's Island agreement, Father and the Haitian military reached in July on Governor's Island in New argued that the Haitian armed the Haitian armed the Haitian armed the Haitian armed that the Ha York City. That accord was about forces will continue to defy the ined when General Cedras reneged ternational community unless the on a promise to step aside.

UN embargo on oil is broadened to UN embargo on oil is broadened to The latest proposal calls for Fa- include all other shipments into ther Aristide to appoint a civilian Haiti except food and humanitar-prime minister who would form a ian supplies.

R

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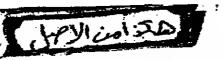
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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, FEBRUARY 16, 1994

Senators Bicker Over Balanced-Budget Bill

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WASHINGTON - Supporters of a balanced budget constitu-

tional amendment argued that it would end the "governmental abuse" of sky-high deficits, but opponents said it would do nothing but give cover to politicians.

"No one should differ with the philosophy of pay-as-you-go government and no one can study the past 25 years of successive deficits without recognizing that there has been governmental abuse that must be halted," said Senator Paul Simon, Democrat of Illinois, the chief sponsor of the amendment the chief sponsor of the amendment.

One floor below in the same Senate office building. Senator Robert C. Byrd, Democrat of West Virginia, the amendment's most vociferous opponent, heard a string of Clinton administration wit-

nesses critical of the plan.

"We cannot merely wish away deficits through incantations," Mr. Byrd said. "They cannot he willed away any more than we can will away poverty, or crime or pollution."

The White House budget director, Leon E. Panetta, told Mr. Byrd the amendment would not reduce the deficit but would leave the

difficult choices of spending cuts and tax increases for later.

"It would instead degrade the Constitution and the political process and shake the public rust in government." Mr. Panetta said. "And it would provide shelter to those who seek to avoid making tough budget decisions, allowing them to pretend they had balanced the hudget when in fact they had done nothing."

the budget when in fact they had done nothing." (AP)

For Employers, Health Costs Are Soaring

The growth in medical spending by employers is easing, but their costs are still rising much faster than the 3 percent general inflation rate, according to a national survey released Monday.

The covered that the average annual cost of care was \$3.781

The survey showed that the average annual cost of care was \$3,781 an employee last year, an increase of 8 percent, compared with 10.1 percent in 1992 and ending a five-year string of dougle-digit growth. Corporate benefits managers said that in spite of efforts to control costs, health care continued to be a big problem for them and their employees.

We still have a crisis," said Margaret Jordan, a vice president for bealth care and employee services at Southern California Edison, a unit of SCE Corp. "Costs that are almost three fimes the rate of inflation are out of line."

(NYT)

Nipping a Clinton Personality Cult in the Bud

WASHINGTON - White House staffers did a double take Monday at what they saw in a secretary's office next to the Oval Office. There was a new rug on the floor with a likeness of Bill and Hillary Clinton The rug arrived as part of a collection of gifts from Nirsuhan A.

Nazarbayev, the visiting president of the former Soviet republic of The rue was made of wool in tones of brown, black, white and red.

Staffers argued over whether it was a good likeness. "How many portraits have you seen on carpets?" asked one staffer who liked it. The White House press secretary, Dee Dee Myers, said she was not sure where the rug would go. "It's not going to stay there," she said. Some people thought it might end up in the residence; others thought it was destined for a warehouse.

Pennsylvania Abortion Law Takes Effect

PHILADELPHIA — After a five-year court battle, the Pennsylvania law that requires women to wait 24 hours before having an abortion went into effect Tuesday after U.S. Judge Daniel H. Huyett

3d litted an injunction against the law, responding to an order from the 3d U.S. Circuit Court of Appeals.

The law also requires girls under 18 years of age to get permission from a parent or judge and all women to learn about fetal development and alternatives to abortion before undergoing the procedure. Robert Gentzel, spokesman for state Attorney General Ernie Preate Jr., said it would be a "matter of days" before all provisions of the law took effect. (AP)

Quote/Unquote

Admiral Frank B. Kelso 2d, chief of naval operations, announcing his early retirement: "I became the lightning rod for Tailbook." (AP)

Some Doctors Accused Of Medicare Cheating

By Elisabeth Rosenthal New York Times Service

NEW YORK - A small but growing number of doctors, angry with the federal limits on what they can charge for treating elderly pa-tients, are finding ways to get around the Medicare rates by having patients pay extra fees, doctors, patients and officials said.

The practice, which usually involves doctors' asking their elderly patients to sign contracts that re-sult in added out-of-pocket payments, is drawing scrutiny from the government and from advocates for the elderly. And Medicare officials have written to some doctors warning them that taking excess payment under contract leaves them open to prosecution; lines

Some of these contracts stipulate that the patient will forgo Medicare coverage for a particular visit and pay out of pocket a fee set by the doctor. Others hold the patient financially responsible for future services that Medicare deems unnecessary and refuses to cover. Still others require patients to pay separately for services, such as phone consultations, that Medicare con-siders part of the standard fee for

office visits. Doctors said that at a time when Medicare was covering fewer services and when reimbursement rates often ran only 75 percent or

less of their standard charges, private arrangements were the only way they could afford to treat the elderly. They note that other doc-tors have dealt with the issue by refusing to see Medicare patients

But some advocates for the elderly said the contracts and waivers were a thinly veiled scheme to get more money for doctors and to strong-arm vulnerable elderly panents. They said that virtually all of these contracts skirted the intent of the Medicare law, and that others

were blatantly illegal. Medicare, the federal insurance program for those over 65, prohibits doctors from charging more than 15 percent above its established rates and requires them to file Medicare claims for services to patients covered by the program.

Belgium Asks Havana To Allow 7 to Emigrate

Agence France-Presse
BRUSSELS — Belgium has asked Cuba to allow seven Cubans who have taken refuge in the Belgian ambassador's Havana residence to emigrate, the Belgian For-eign Ministry said Tuesday.

Five men, two women and a

child, 2, went to the ambass residence on Jan. 26 to ask for asylum. One person later left volmetarily, the statement said.

Away From Politics

• A novel insume therapy has cared a respiratory viral infection in mice, and a scientific report issued in Washington says it holds great promise for treating the most common cause of passimonia in promise for meaning the larget of the new therapy, respiratory syncytial virus, or RSV, causes an estimated one million deaths a year worldwide, principally in developing countries,

 A Florida man who apparently escaped from prison in a garbage;
 truck was found crushed to death in a landfill, apparently killed by
 the truck's compactor. Authorities identified the dead man; Anastasio Figueroa, 41, of Miami, through his fingerprints. Mr. Figueroa had been serving a life sentence in the Immokalee prison for attempted kidnaping.

• A woman shot and killed in front of her home was scheduled to testify against a paroled drug dealer accused of murdering a 10-year-old boy. Baltimore police said. The victim, Latislia R. Murphy, 34, old boy, Bahimore ponce said, the vicini, Lansna K. Murphy, 34, was shot twice in the face at point-blank range on Saturday, moments after leaving her home to buy cigarettes, the police said.

Ms. Murphy witnessed the Nov. 4 marder of Tauris Johnson, and she was scheduled to testify against Nathaniel Dawson. 24, the accused killer.

accused inner.

• A Louisiana drifter surprised a courtroom Theretay by agreeing to enter a guilty plea in the murders of five Florida college students in 1990. "There are some things you just can't run from, this being one of those." Danny H. Rolling told Circuit Indge Stan R. Morris in Gainesville. Florida. Mr. Rolling, 39, already is serving three life terms for a string of burglaries and robbeness. He was about to go on trial in the 1990 slavings of the students.

In Tailhook's Slipstream, Navy's Top Admiral Retires

THE AMERICAS / A SCANDA ...

WASHINGTON - Admiral Frank Kelso 2d, the U.S. Navy's highest ranking officer, said Tuesday he had requested early retirement so that the navy "can finally close this difficult chapter" of the Tailbook sex abuse scandal.

At a news conference in his Pentagon office, Admiral Kelso said he would retire April 30, two months earlier than scheduled, because he believed that the issues associated with Tailhook were resolved and that Pentagon leaders had backed his integrity and

Speaking in a room filled with reporters and television cameras, the admiral said: "As the chief of naval operations, I had a responsibility to lead the navy through the process of changing the climate which allowed this incident to occur. Having done so it is my mention to submit my request for retirement as of 30 April 1994.

Admiral Kelso said be took the step on his own and

"I became the lightning rod for Tailhook," Admiral Kelso said.

The announcement came a day after the four-star admiral opened a public campaign to rebut a navy judge's finding last week that Admiral Kelso had known about sexual misdeeds at the 1991 Tailhook aviators' convention and had interfered with the invesligation of the scandal.

Pentagon officials, speaking on condition of anonymity, said a likely replacement as chief of naval operations would be Admiral Jeremy M. Boorda, the North Atlantic Treaty Organization's southern flank commande, who is now in charge of the alliance's preparations for a possible bombing campaign in Yugoslavia. Also frequently mentioned is Charles R.

Larson, commander of the Pacific command In a statement issued at the Pentagon. Defense

no credible evidence" that Admiral Kelso had specific hotel hallway. knowledge of the sexual misconduct at the 1991 avia-

sought to thwart the investigation. Navy Secretary Dalton also issued a statement. saying. "I have never questioned the personal integrity and honor of Frank Kelso." It is "important that we put the bitterness of Tailhook behind us," Mr. Dalton said. "The time for healing is now."

Admiral Kelso's retirement was prompted by a judicial decision issued last week in Norfolk, Virginia. by a navy judge who faulted Admiral Kelso for interfering in the investigation and contended the admiral had witnessed untoward conduct at the Tailhook convention.

The convention of the Tailhook Association, a booster organization of U.S. Navy and Marine Corps

had not been asked to resign by Defense Secretary Secretary Perry said. "I regard Admiral Kelso as a aviators, produced a scandal when dozens of women, William J. Perry and Secretary of the Navy John H. Secretary Perry said. "I regard Admiral Kelso as a aviators, produced a scandal when dozens of women, man of the highest integrity and bonor" Mr. Perry said including female officers, alleged they were molested the Defense Department's inspector-general "found" during a night of drunken debauchery in a Las Vegas

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knowledge of the sexual misconduct at the 1991 avia-tors' convention and found "no evidence" that he had release written statements by colleagues and supporters disputing the judge's findings.

The documents appear to have been hastily assembled last Thursday and Friday following a Feb. 8 assertion by the navy judge. Captain William T. Vest Jr., accusing Admiral Kelso of covering up his knowledge of the misconduct at the Tailhook convention.

Included is a memo dated last Friday from the senior Tailhook investigator saying that Captain Vest failed to back up his charges.

Earlier, the independent Navy Times newspaper

called on Admiral Kelso to resign, saying: "The bot-tom line in the case is an issue of responsibility and accountability. And on that from, Admiral Kelso has no defense."

Los Angeles, Hard-Hit by Quake, Drops Bid for '96 Political Conventions

By James Rainey

Los Angeles Times Service LOS ANGELES — Los Angeles will drop its campaign to play host to the 1996 Democratic and Republican national conventions because the city cannot afford to stage them in the wake of last month's earthquake, Mayor Richard Riordan an-

Mayor Riordan said he was disappointed but that he had to terminate the city's bids because of the

substantial public investment that is required. A committee lobbying for the Democratic conclave in 1996 had estimated it would cost at least \$22.5 million to convert the Los Angeles Convention Center into an arena and to provide bousing and

The city has not yet calculated the cost of holding the Republican convention, but even preliminary estimates made either event too expensive for a city that faces a \$150 million deficit, and the potential loss of more than \$66 million in tax revenue from businesses damaged in the Jan. 17 earthquake. "Given our fiscal priority for the recovery of all of Los Angeles and for making our city safe, we cannot

guarantee millions of public dellars" for the conventions, Mr. Riordan said Monday. Both the mayor and other civic boosters had said that hosting one, or both, of the conventions would be a psychological boost for a city riven in the last two years by recession, fires and earthquakes.

for the Democratic Convention. The deadline for bids for the Democratic conclave is at the end of this month. A White House aide said Chicago was now a favorite, although New Orleans. San Antonio. Texas, Kansas City and New York

were also contenders. The deadline for the Republican convention bids is not until April and the competition is said to be

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higher level, so will your ability to make new customers, build your relationships with them, and generate revenue.

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3. Do you generate as much business from each customer as you want? ☐ Yes ☐ No

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5. Does your entire organisation know what your D'Yes DNo

r orientation has limited value unless it's embedded to the very heart of an enterprise—at all levels, and at every place that directly or indirectly involves the customer.

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7. Can your organisation respond quickly to what customers and markets are telling you?

☐Yes ☐ No

When the flow lines of your information system are not within your customers' reach, you won't always sense when opportunity knocks. But even if you do, getting the message is not enough. If you can't reply rapidly to market signals with information products and services, revenue opportunities are lost.

8. Does your information strategy enable the proactive delivery of information to your

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19. Does your information strategy reflect the hostom-line importance of customer service?

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leading expertise at ensuring that an information strategy pays off, not merely shows off.

For more information, fax Graham Roberts on (44) 895 862807. Ask for our CUSTOMERIZESM assessment and discover how we can help your organisation earn high marks in an increasingly customer driven era.

Tightens

Capital Chia

iington Post Service JOHANNESBURG - It is known as the LSD Trip, and it is all the rage among wealthy white South Africans these days as they peer into the future, darkly.

It has nothing to do with drugs. Here, the initials stand for the Look, See and Deposit Trip, one of hundreds of ways whites are smuggling their money out of the country just ahead of the onset of black-

By Paul Taylor

wealthy whites think the country is going to disappear in a heap after the April election," said Hermann de Beer, a prosecutor who is part of a crime squad trying to stem foreign-exchange fraud.

The schemes they uncover could fill a smugglers encyclopedia. There is the case of the gold refin-ing company charged with exporting \$25 million in gold hars, painted silver so they would be valued at only I percent of their worth. There

bogus business invoices or to dum-"round-tripping." the continuous export and import of money to take advantage of South Africa's dual

exchange rate. As such skulduggery goes, the LSD Trip is strictly small time. A South African makes a quick trip

tube in her carry-on hag. There are —about \$6,000 per person — into hard to make it past the main the billions of South African rands an overseas bank account. Travel course at any dinner party without that moved overseas last year on agents said overseas bookings were first chewing over all the imagined my trading partners. There is day and speculated that many were the election: civil war, confiscatory quickie LSDs.

The government began trying to endless strikes, rampant crime, hold its domestic money hostage more loopholes people found.

in any previous year, according to money overseas, I think you're not the April 26-28 election, which will lawyer husband, two young sons end white minority rule. As this and a desire to remain anonymous.

heavy during the December holi- catastrophes lurking just beyond wealth taxes, job discrimination None of these practices is new. against whites, empty store shelves,

"Who knows, maybe everything more than a generation ago, when will come right, but you hear so the political instabilities caused by many rumors, and the uncertainty apartheid started to make the coun- just drives you crazy," said a husitry a had risk for foreign investors. nesswoman who has been using a The more barriers they erected, the Canadian-born friend living here to help her slip \$2,000 a month out What is different now is the scale of the country to a foreign bank.

"if you're in a position where of the fiscal exodus. Last year, it was two or three times greater than you can afford to stash away some overnment estimates.

being a responsible parent to leave count for only about 40 percent of it here," said the woman, who has a the outflow. The rest, presumably, change looms, all whites are ner- "I hope we'll never have to emi- economists said, the balance-of-

you leave everything behind."

It is hard to predict just what

monetary changes the next government will carry out. The predominantly black African National Congress has sent out confusing signals about its economic policies. sometimes sounding socialist. sometimes social democratic. Militant white rightist parties have said they will try to sabotage the election and ignore the result.

According to South African Re-

serve Bank estimates, roughly \$4.5 billion in capital, in a \$100 billion economy, flowed out of the country last year. Bank economists can acwas smuggled out.

If the capital flight continued, vous, including those who spent grate, but if it comes to that, we payments pressures could force in-

coming at a time when most other domestic economic indicators are favorable. A two-year drought is over: foreign investment is begin-ning to trickle in with the lifting of international sanctions; inflation is lower than 10 percent for the first time in a decade; domestic fixed investment has stopped a 15-year slide; the gold price is up; and stocks are hitting record highs. Moreover, while people's money

is running away, people are not. There has been nothing like the frenzied white stampede that greet-ed the coming of black rule elsewhere in southern Africa.

To be sure, it was easier for those whites to leave. They could always come here, and hundreds of thousands did. But now, South Africa is among 35 million nonwhites, amid

South African Whites Staying, for Now, but Their Money Is Moving Out is the wealthy matron who sneaked her diamonds out in a toothpaste tube in her carry-on bag. There are the hillions of South African mode.

abroad and stays just long enough their lives fighting apartheid. Even in the liberal northern suburbs, it is over there. I'll be damned if I'm scent cyclical economic recovery.

— about \$6,000 per person — into hard to make it past the main going to be one of those people who servants to ease life's drudgeries.

They know they would have trouble duplicating their lifestyle anywhere else and that immigration quotas have tightened in Enrope and elsewhere.

So white South Africans export their money, not themselves. If things fall apart, they figure that they can find a way to go live with it. If not, they can always bring it back, and probably turn a profit. since there is little reason to suppose the rand will not continue its long-term slide against the rest of the world's currencies

Meanwhile, in the white suburbs, there is anxiety and uncertainty. "I bear the new government is going to pul a tax on second cars and the last white ontpost on the conti-nent. Its 5.5 million whites live woman said. "You know some-

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Japan Sets High-Tech Defense

TOKYO -- Even though Japan's defense spending next fiscal year will show the smallest increase in military buildup will grow steadily. The cabinet of Prime Minister Morihiro Hosokawa on Tuesday approved 4.68 trillion yen (\$45 billion) in defense outlays for fiscal

1994, up 0.9 percent from the current fiscal year, It will be the smallest annual growth in Japan's defense spending since 1959-1960, when it rose by 0.6 percent, said a Defense Agency

spokesman. Takahiro Goto. Following the end of the Cold War, Japan's defense spending has grown slowly since 1990, but the nation has steadily improved its

capabilities, analysts say. Haruo Fujii, a defense analyst, said that while the proposed defense budget increase seems small, the high-tech shopping list reflect-ed a military buildup commensurate with a top economic power. The aim of Japan's defense buildup is to cope with regional

conflicts on its own, like the United States," Mr. Fujii said. In fiscal 1994, Japan will purchase two more AWACS military agreed to the meeting Monday only because aircraft from the United States for

about 114 billion yen. Other major shopping items from the United States will include 20 type-90 tanks and nine multiplelaunch rocket systems.

Russians Move to Stop Dumping Nuclear Waste at Sea

VLADIVOSTOK, Russia - Regional anthorities have approved plans to build tanks for nuclear waste storage at a site east of Vladivostok, Russia's main Pacific port, instead of dumping the waste into the Sea of Japan. The first tanks should be ready in May, if the regional administration can find

the funding Andrei Kolmogorov told The Associated Press.

Mr. Kolmogorov, the regional administration spokesman, said Monday that earlier appeals to the central Russian government went unanswered, and local authorities now are hoping Japan can help finance the proThe tanks, which will be only for temporary storage, will be located 125 miles east of Viadivostok. A Russian military ship dumped 237,000 allous of low-level radioactive waste in the Sea of Japan last fall from Russian nuclear warships in the Pacific, outraging Japan and other Asian countries.

will show the smallest increase in 34 years, analysts said Tuesday its BURMA: Nobel Laureate Rejects Rangoon Government's Offer of Exile

Khin Nyunt, the bead of military intelligence.

on condition that Mr. Richardson be accompa

of the UN Development Program, attended

send a diplomat to take notes on the session.

The U.S. Embassy in Rangoon was allowed to

Mr. Richardson met twice Monday with

General Khin Nyunt, who is identified by dip-

lomats as the new strongman, to urge him to open negotiations with Daw Aung San Suu

I believe a process of possible talks has been

Dressed in the traditional Burmese blouse

and longhi, or sarong, with her hair pulled back in a bun, Daw Aung San Suu Kyi seemed very

thin but otherwise in good health and even.

She was eloquent at times, her remarks ac-

"You must come to learn Burmese pronunci-

companied by a piercing gaze and often by a determined smile. Her words are frequently

reporter from The New York Times.

started," Mr. Richardson said.

laced with gentle laughter.

Daw Aung San Sun Kyi agreed to the session

nied by a United Nations official and by e

Jehan Raheem, the representative in Burma

Continued from Page I

als who have imprisoned her, both for their deceit and for their brutality to democracy

movement members. "It must be very exhausting for them to go on lying," she said. "Elections were promised, elections were held," and yet the military held onto power despite its defeat at the polls, she said.

The people feel cheated." But she also spoke of her jailers with patience

and tolerance "I personally have nothing but good will toward the army, even though there are some things that I don't like," she said. "I do have good will toward them, perhaps because I think of them subjectively as my father's army, per-haps for other reasons." Her father was U Aung San, Burma's independence leader and its principal national hero.

Daw Aung San Suu Kyi said she believed that the government's decision to allow her to speak publicly must be considered a hopeful What sort of good it will do, I don't know." She said that the government was "unpre-dictable" and that officials had probably

"they were under a lot of international pres-Foreign diplomats say that the government is hoping to improve its ahysmal human rights image abroad as it seeks new international aid

and foreign investment. They say the government urged Daw Aung San Sun Kyi to meet with Representative William B. Richardson, Democrat of New Mexico and a member of the House Intelligence Com-

ation from me," she explained playfully after one of her visitors mangled a Burmese name. While the Burmese say her command of the

national language is exquisite, her English is excellent and she speaks in the full round sen-tences that are the legacy of her university studies at Oxford. She said that in her years of incarceration in

her decaying, termite-ridden home, she had never once left the compound. What she learns of the outside world, she

August when he met here with Major General scholar at Oxford — and their two sons. Her other source of information is her shortwave

She said it was from a BBC broadcast that she learned she had won the Nobel prize in

"I felt tremendous humility and tremendous gratitude," she said of the award. "I was very grateful. The prize meant that the whole movement for democracy will receive a lot more

While she said repeatedly that she would refuse to leave Burma under any conditions, she suggested that all other topics might be open to negotiation. There is nothing else that I've refused to talk about except the question of leaving the country," she said. "I've refused nothing else."

The military may now be reconsidering that demand in light of its need for foreign aid and

Asked whether she would consider a propos al from the army to relinquish her political role in exchange for her right to stay in Burma, she replied, "They must talk to me, but it will depend on what they mean and the guarantees

While she was willing to discuss the details of her years in detention, she repeatedly tried to turn the conversation away from her own plight and to her concern over her imprisoned supporters and to the larger quest for democracy.

"I'm not interested in any sort of personality cult or personality politics," she said. "This is hat you've got so avoid from the beginning. We want to see a democracy based on social

principles, not on personality."

She said that simply releasing her would do no good unless there was a change in the atti-Mr. Richardson, who has been active on said comes from occasional visits she is permit tude of those in power, who call themselves the human rights issues, requested the meeting in ted from her husband - Michael Aris, a Tibet State Law and Order Restoration Council.

Looking for a Cheap Ticket Into Space?

By Lawrence M. Fisher

LIVERMORE, California -Four times in recent weeks the covores, vultures and squirrels that in-habit the desolate Altamont Hills here have had their tranquility ruptured by a 150-foot cannon blasting a jet-engined projectile into a nearby hillside.

For scientists in the rarefied realms of light gas guns and scrameis, the lest shots at Lawrence Livermore National Laboratory's re-mote Site 300 have been breakthroughs. They say the tests show that a large gun could be used to send large objects into space at far lower costs than today's rocket and shuttle technology. Such an approach was first hypothesized by Jules Verne in his 1865 novels. "From the Earth to the Moon" and "A Trip Around lt."

The tests are also a validation of the scramjet principle and mark the first time in history that an air-breathing jet engine has flown at velocities exceeding Mach 5.5, five and a half times the speed of sound.

MEMORIAL NOTICE

A memorial service for Gregory C. Usher, director of the Ritz-Escoffier Ecole de Gastronomie Française, will be held on Friday, February 18th, at 6:30 P.M., at the American Cathedral in Paris,

23, Avenue George V. Mr. Usher, 43 years old, died Friday, Feb. 4, of an AiDS-related illness.

A native of Portland, Oregon, Mr. Usher had been a resident of Paris since 1970, Besides creating the Ritz-Escoffier school in 1987, he had been director of the La Varenne Ecole de Cuisine and later the

Cordon Bleu de Paris.

In 1989, Mr. Usher was awarded the Chevalier du Merite Agricole by the French Government. He is survived by his longtime companion, Patrice Bachelard; mother and seplather

Anne C. and Wilford R. Reynolds, of Prinland; father and steppiother Kirk and Jean Usher, of Whitingham, Vt.: and three brothers. Kirk Jr., of San Francisco, and Thomas and Gordon, of Pontand,

In lieu of flowers, centributions mus he sent to the American Library in Paris, IV. Rue General Camou.

A scramjet is a supersonic version presses hydrogen, which acceler-of a ramjet, which combines fuel ates the scramjet down the 150-foot years ago people laughed at him."

with compressed air, generated by launch tube.

Although the Livermore gun is

because they do not need to carry speed cameras and sensors to gathoxygen, which is two-thirds of the er useful data. In the past, scramjetweight of a rocket. A light gas gun could be used to loft satellites or inability of wind tunnels to simulate the necessary conditions. high attitude. A scramjet would "Because we've been limited in add velocity and bring the object to the edge of space. Once beyond the earth's atmosphere a small rocket Dr. Kevin Bowentt, seramjet pro-engine would come into play, tak-ject leader at Rockwell. "One of engine would come into play, tak-

ing it to a stable orbit. "I want to bring the cost of ac-cess to space down," said Dr. John

The Livermore gun fires a small scramjet, developed by Rockwell International in Seal Beach, Cali-fornia, sending the 11-pound pro-jectile to a velocity of about 9,000

with compressed air, generated by high-speed flight, and burns the mixture at subsonic speeds.

In theory, scramjets can be much more efficient than rocket engines

wind tunnels, we've used computers to simulate the physics," said our goals here is to see how accu-

rate those programs are." rate those programs are."

The Livermore launches have attained speeds of Mach 3.2. Previously, the bighest speed attained in scrampet legit gas gan. "It's currently about the cost of gold." Dr. Hunter projects that gun launches could reduce the cost of delivering payloads to low-earth orbit to \$500 per kilogram (2.2 pounds). Shuttle launches cost about \$20,000 per kilogram of payload.

The Livermore launches have attained in scramjet tests was Mach 5.5, accomplished in 1992 by Russian researchers who flew a scramjet mounted atop a booster rocket. Flying the small, gun-launched scrampet in the high-density air at sea level simulates conditions faced by a full-scale vehicle at a high attitude, but at far lower expense "It's highly likely Berlusconi will" lit's highly likely Berlusconi will "It's highly likely Berlusconi will"."

cialized in scramjets at the Nationmiles an hour (about 14,500 kilo- al Aeronautics and Space Adminis-

the largest of its kind in the world, it is not large enough to larmen meaningful payloads, and its design cannot be scaled up to do so using current materials technology.

Dr. Hunter is seeking funding for a second-generation gan of his own, which he calls the Jules Verne Launcher. "So far I haven't been marketing this thing to the best of my abilities because I've been mak-ing sure it doesn't blow up," he said. "Next fiscal year, there's a good chance we'll get the money to do some of this work."

probably fight for a parliamentary

and risk.

"What he's done is fairly incredible," said Robert D. Witcofski, an aerospace engineer who has specialized in scramiets at the Marian deadline for candidacies expires. The latest opinion polls give Forza Italia, launched at a U.S.-style conmeters an hour). The gun burns tration's Langley Research Center Italia, launched at a U.S.-style conmethane and air in the combustion in Hampton, Virginia, referring to vention 10 days ago, around 25 percent support, making it the most drives a one-ton piston that comple doing studies and writing paper.

Walter Judd Dies at 95, Missionary Warned of Japanese Expansionism

became a U.S. representative, died malaria forced his return to the of cancer Sunday in Mitchellville. United States. Maryland.

Pearl Harbor and became one of the most influential members of the House on foreign policy.

sands of Chinese fleeing the ad-vancing Japanese armies. He re-mained in the city for five months House on foreign policy.

After the war, he is credited with having played an important role in American efforts to build stability in Europe through economic relief and development programs. He was awarded the Presidential Medal of Freedom in 1981 by Ronald

New Tests Times Service na, in 1925 as a medical missionary serving a year in the army, graduat-Walter Judd, 95. a physician and for the Congregational Board of ed as a member of Phi Beta Kappa before World War II and who later and stayed live years before severe

He went back to China in 1933 He was elected to Congress in as a hospital superintendent. His 1942 after the Japanese attack on mission became a haven for thou-

after it was captured by the Japanese before negotiating his release. He returned to the United States and immediately began a two-year campaign warning of Japan's mili-tary expansionism.

missionary who was a crusader against Chinese communism and Japanese expansionism in the years mission hospital in Fujica Province He was a delegate to the General

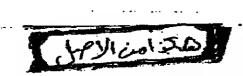
He was a delegate to the General Assembly of the United Nations in 1957 and to the World Health Organization Assembly in 1950 and 1958. He was an organizer of the Council of Europe and a delegate to the First Consultative Assembly

in Strasbourg in 1951.

Mr. Judd retired from Congress in 1960 but continued touring the country giving speeches until five years ago.

Hungarian Leader in Spain

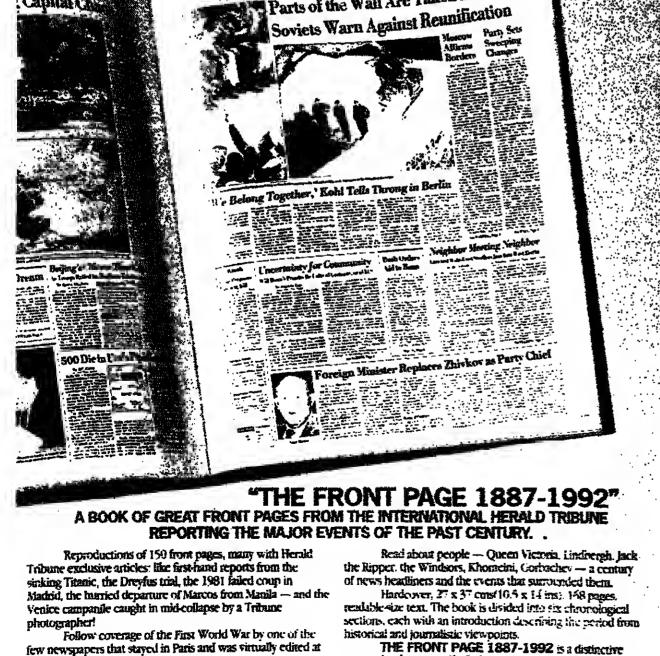
The Associated Press MADRID -- President Arpad A native of Rising City, Nebras-Goncz of Hungary arrived Tuesday ka, he worked his way through the for a four-day visit aimed at inUniversity of Nebraska and, after proving trade relations with Spain.



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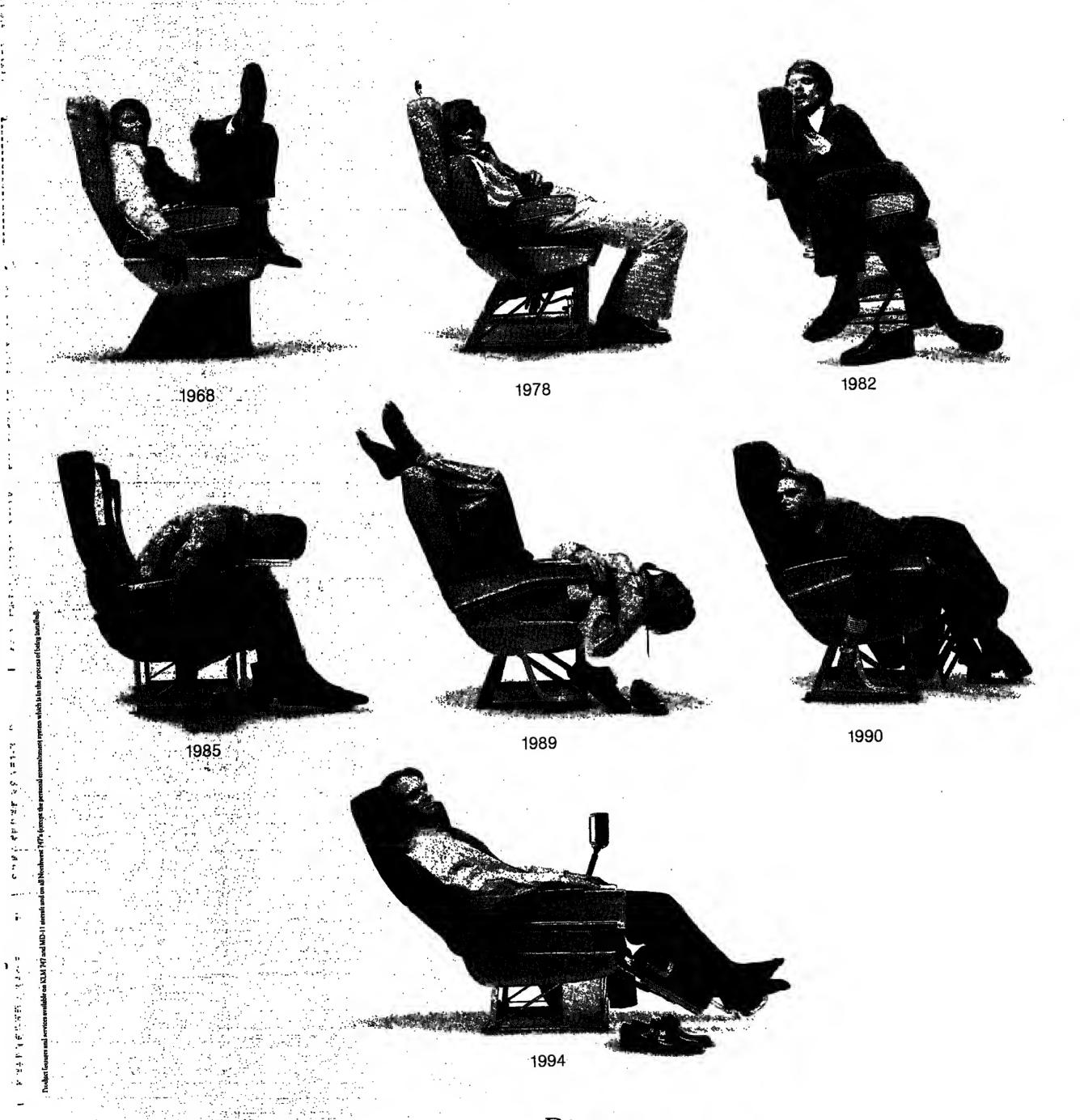
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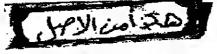
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Water Street

By John Kifner

manders here are developing a complex, ambitious miral Jeremy M. Boorda, who heads the U.S. Europe-peace plan, using NATO's advanced technology, to strengthen the threat of air strikes on the combatants

in Bosnia.

As the ad hoc plan unfolds, Sir Michael Rose, a: He added: "There is no discrepancy at all between British lieutenant general, and other commanders said, what we are doing and the ultimatum. We are all that they bened from the commanders said. that they hoped first to restore besieged Sarajevo to playing from the same sheet of music."

that they noped first to restore besieged Sarajevo to playing from the same successor in the life of a normal European city and then to use, the flort as a model to apply to Mostar and other. "Is a tool, a terrific tool," adding "If we can do battlegrounds throughout Bosnia.

But they acknowledged that they faced fears and haireds going back not just over the last 22 months of combat but to hundreds of years of irregular warfare, intensified by fierce bonds of religion and intensified by fierce bonds of religion and under UN control is being redefined.

The United Nations plan will rely heavily on advanced technological surveillance radar aircraft, and advanced radar on the ground, capable of pinpointing a mortar - to track violations and call down air strikes.

mean that bombs will automatically begin falling at said Lieutenant Colonel Simon Shadbolt of the Royal 12:01 A.M. on Feb. 21, but means rather that General Marines, who is an aide to General Rose. Rose, as tactical commander on the ground, will have the power to order them in.

SARAJEVO, Bosnia-Herzegovina UN com UN officials and NATO commanders, including Ad-

The peace effort, General Rose said, is "backed by

Control, UN officers now say, may not necessarily mean actually locking the weapons up in a guarded - such AWACS compound, but may rather entail keeping them under electronic surveillance, with the credible threat that they could be destroyed if fired.

There are other ways of controlling heavy weapons The NATO deadline, officers here said, does not than physically putting them round with barbed wire.

So far, the number of weapons that have been turned in has been "quite negligible," General Jean

Technical details were worked out in a meeting in Cot of France, the overall UN commander in Zagreh. be difficult to determine who fired it and why, he said.

One particular problem, Rose said, is that "Tito's defense plan called for Partisan action, so there is a great store of weapons in these hills."

Marshal Tito, fearing a Soviet attack after his break with Moscow in 1948, established a kind of Swiss system of delense in the mountainous core of Yugoslavia, with weapons dumps that would enable the population to fight as guerrillas. Many of these weapons of the Serb-dominated regular Yugoslav army were handed over to the Bosnian Serb forces now besieging

Saraievo. Much of the damage in Sarajevo has been inflicted by mortars, including the single shell that fell on the main market Feb. 5, killing 68 people and leading to

Under present circumstances, a mortar could be hidden in the trunk of a car or in someone's home. General Rose, declaring that he bad "no intention of searching every harn, cellar and bunker," said that even if a mortar was hidden away, it was effectively withdrawn once it was taken from its firing position. "I couldn't care," he said when asked about hidden

Sophisticated radar will be put in place to find the mortars if they should be brought out to fire, he said. But because a mortar can be moved quickly, it could

mortars. "I couldn't care less."

He added that he was particularly worried about one side's slipping behind the lines of the other and firing in hopes of bringing retalization on the enemy. "I have a nasty mind," he said, in tones suggesting

that this helped qualify him for service in the Balkans. Negotiations with both Serbian and Bosnian government commanders were proceeding "step by step, General Rose said, adding that he wanted to establish weapons dumps eventually "in five locations, hopefully with armed guards." This would depend, he said, on "confidence-building measures." as "the biggest problem is that there may be said. lem is that these people really fear each other."

A major concern was to get higger weapons withdrawn from the 20-kilometer radius centering on the raid in central China to detain sevmarketplace. Once they were gone, any movement back could be detected by aerial surveillance. "I want to restore electricity, collect the garbage,

establish postal service, open up routes in and out of the city." General Rose said. "I bave a sense of fatigue among the people — they are drained of energy, drained of resolve. Both sides have run out of stocks and resources. The Muslims can't conquer vast tracts of land with infantry alone: the Serbs can't conquer vast tracts with artillery alone.

This war has reached what Clausewitz called the culminating point," he said. "Should it be necessary to call in air strikes, I will do so without hesitation."

7 Foreign Christians Held 5 Days in China

احكذا من الأصل

Crackdown Follows New Curb On Proselytizing by Outsiders

By Daniel Southerland

Washington Pan Service
BEIJING — More than forty policemen carried out a midnight en foreign Chrisuans, including three Americans, and held them incommunicado for five days before releasing them Tuesday. church sources said.

The group's leader, the Reverend Dennis Balcombe, said that the police in Henan Province held the seven Protestants and beat up a member of the group from Hong Kong, who was reported bruised but not seriously injured.

Three Chinese Protestants de-

tained with the group have not vet heen released, he said.

The raid appeared to be the first case in which the Chinese authorities have used recently issued national regulations against religious

groups and practices.

The two sets of regulations, signed into law by Prime Minister Li Peng on Feh. 5, spell out details the proposed deal of economic and of earlier bans on foreigners accused of proselytizing or disseminating religious materials, and im-pose other limits on contacts between Chinese and overseas

> Mr. Balcombe said a Chinese police officer told the group after the raid. "This is the law we have in our hands, and we're determined to stamp out these so-called house

Mr. Balcombe. 48, pastor of the

Revival Christian Church in Hong Kong, has been traveling intermittently in China for about 20 years. He speaks both Mandarin Chinese and the Cantonese dialect. The raid last week is "the beginning of a new wave of persecution," he said.

Western-based buman rights

monitors say the issue of religious

freedom in China may loom larger in the debate now under way in Washington over China's most-favored-nation trading status. Mr. Balcombe said the police confiscated all of his group's possessions, including some literature

and his watch, a computer, a video

camera and about \$2,000. A diplomat said the authorities were concerned about religious radie broadcasts from Hong Kong and about Bibles and other religious material brought into the country by overseas Chinese and foreigners, Some of those Christians - both Catbolic and Protestants - who have been arrested by the police have been sentenced to one to three years in "re-education through labor" camps.

This is not simply a matter of local or occasional harassment. said Mike Jendrzejczyk. Washington representative of Asia Watch, a New York-based human rights organization.

"Church members are being lined," he said. "If you don't come up with the fine, you're sentenced to re-education. This is the pattern in all of the provinces with large Christian populations."



Belgrades residents using their thumbs to get around Tuesday. Both gasoline and public transportation are in short supply.

BOSNIA: NATO Commander Defers to the UN on Order for Air Strikes

Continued from Page I

to military officials in Naples, is now in the headquarters in Brussels, where the ultimatum hands of Mr. Akashi, Licutement General Rose and Admiral Boords.

The their are any more shells fired on the city between now and Sunday, they might have little.

In Washington, the State Department

Serbs have not complied by Sunday night, ... "We have no further decisions to take "a NATO official there said.

The political decision to issue the ultimatum was made by the 16 regular NATO ambassadors in Brussels after consultation with their capitals. But in effect, allied officials say, it was the clear determination of President Bill Clin-ton to put the United States squarely behind the threat this time, with strong French back-ing that motivated the British, the Canadians,

reservations - not to block it. Whether it is actually carried out, according

choice: But if the guns remain silent, even if not under effective UN control, and the bombs start falling anyway, NATO's political unity would soon fall apart. Greece has already made clear it will denounce bombing, even though it assented to issuing the ultimatum, and there would be little support for military action by NATO in the absence of any communing Serb attacks on Sarajevo from public opinion in Germany, for example.

In Washington, the State Department spokesman, Michael McCurry, insisted Tres-day that the United States and NATO were in complete accord with General Rose, when the general said on Monday that. "Any heavy weapons there will be either ... under UN control or subject of an air attack."

Asked to define what he meant by "UN control," Mr. McCurry, according to Reuters, said: "UN control means that the UN has got those weapons, and they've got the weapons in a condition and under a status in which they can't be used to shell Sarajero, which is the

KOREA: UN Nuclear Inspections Those made little progress.

Continued from Page 1

future ability to extract plutonium. The standoff with North Korea began nearly a year ago, when it announced that it was planning to leave the Nuclear Nonproliferation Treaty because of UN demands for a "special inspection" of its nuclear

In June, that move was "suspended." the North said, because it had finally begun direct talks with the United States.

Two rounds of full negotiations began under the direction of Robert L. Gallucci, assistant secretary of state for political and military political benefits, which included the cancellation of the "Team Spirmilitary exercises involving the United States and South Korea.

In December, though, the Unit-ed States laid out the elements of

It seemed the North was about to allow the inspectors to return. But the talks dragged on for weeks, with the North accusing the UN of "stupidly trying to force full-scope inspections".

It accused the United States of seeking "a pretense for strangling" the North.

NEIGHBORS: For Russian Ambassador to Finland, Old Habits Persist land of two small groups of ex- but obsolete, while the Russians do saw the note's timing as a crude

than 100 last year. "From the beginning, I chose the line of open-cist, ness and told them that 'Komissarov' was gone, along with the Soviet Union," he said.

transformed," said Olli Kivinen, a leading journalist.

Relations between Moscow and

gave interviews nonstop — more profess views that are anti-Communist and, to the Russians, fas-

Last May, Mr. Deryahin mentioned the groups to Finnish Foreign Ministry officials. He said Finns gave him an "A" for effort, Russia was concerned that their and many forgave him. "When he activities violated the 1947 Treaty arrived, he seemed completely of Paris, which hanned the resurgence of fascist groups in Finland.

Mr. Deryabin said he mentioned Helsinki were improving, But there reply from the Finns. One reason were still a few irritants. For Mos-cow, one was the emergence in Fin-gard the 47-year-old treaty as all

Finally, on Jan. 10 this year, Mr.

Deryabin wrote a formal note to the Foreign Ministry "asking" if the groups did not violate the treaty. Someone leaked the note to Hel-singin Sanomat, the leading Finnisb daily. The story ran Jan, 16, one day before presidential voting. To many Finns, it was a replay of 1961

effort to reassert Moscow's prerogauves and remind the Finns of who won the war and who lost it.

Helsinki's official reply was a barely polite rebuff. Finland would evaluate the case of the two groups in light of Finnish law, not the

The furor left Mr. Deryahin shell-shocked. The note was routine and innocent, he invisted; the

and the Greeks - the countries with the biggest. Admiral Boorda and his military superiors in "NATO's command structure in Europe are in constant contact with the UN commanders on purpose of the NATO ultimatum."

A Bosnian's Bloody Outfit ROME - The blood-drenched clothes of a soldier killed in Bosnia stared out at newspaper readers on Tuesday in the latest controverstared out it newspaper readers on Thesday in the latest controver-sial advertising campaign by Italian fashionwear company Benetton. The brutal image of a bloodled white T-shirt with a bullet hole and camoultage combat trousers is being used by Benetton in a \$15 million campaign in newspapers and on billboards in 110 countries, the company said.

Launched on Tuesday, the campaign appeared certain to stoke yet

Benetton's Latest Shocker:

more controversy for a company whose past publicity drives have included images of a dying AIDS patient, multicolored condoms, a priest and nun kissing and a collage of sex organs. Benetion said the clothes had been worn by Marinko Gagro, a Bosniau Croat soldier killed last July. It said they had been given to the company by the

dead man's parents.

Typewritten script in Serbo-Crost across the top of the advertisement, which appeared in full color across two pages of Milan's Corriere della Sera, read: "I. Gojico Gagro, father of the deceased Marinko Gagro, born in 1963 at Blizanci in the province of Cithik, artinko Gagro, born in 1963 at Blizanci in the province of Cithik, artinko Gagro, born in 1963 at Blizanci in the province of cithik.

Marinko Gagro, born in 1963 at Bhranta in the province of Chink, would like that my son's name and all that remains of him be used in the name of peace and against war."

Benetton said the campaign was already under way in Italy, Denmark, France, Britain, Ireland, Spain and Japan and in two newspapers in former Yugoslavia, including Sarajevo's Oslobodenje, Five publications in France, including the newspapers Lee Monde and Figaro, and Germany's Frankfurter Allgemeine Zeitung refused to publish the image, company officials said.

Greek Marchers Protest U.S. Macedonia Stand

SALONIKA, Greece - Thou-sands of Greeks marched on the U.S. Consulate here Tuesday and tore down plaques commemorating Americans to protest Washington's recognition of the former Yugoslav

republic of Macedonia. Organizers said at least 100,000 Macedonian Greeks braved freezing temperatures in this northern port to take part in the boisterous rally. Police estimated the crowd in the tens of thousands.

"Macedonia is Greek and its capital is Salonika," the crowd chanted. Some demonstrators chanted ann-American slogans and tried to break through the police cordon while others hurled eggs, coins and other objects at the consulate building.

Greece refuses to recognize the landlocked republic of 2 million Slavs and ethnic Albanians on its

northern border until it changes its

to an escalation of the lighting. speaking on condition of anonymity, said that Greece may call an urgent meeting of EU foreign ministers before the NATO deadline

■ Papoulias Meets Milosevic Foreign Minister Karolos Papoulias of Greece, which currently holds the European Union's presidency, arrived Tuesday in Belgrade and discussed the Bosnian crisis with President Slobodan Milosevic of Serbia, The Associated Press reported from Belgrade. He said Greece was opposed to NATO's ultimatum to bomb Bos-

nian Serbian artillery around Sarajevo unless it is withdrawn by Feb. 20, arguing that the North Atlanuc alliance's involvement could lead Sources close to Mr. Papoulias, expires to try and prevent the NATO action.

summer (Page 12).

Sweet L.,

I have neither talent nor maney, I am subbarn and I don't always accept who you are. I am not beautiful and my habit are sloopy. I live in the any and it will tale effort to get me away froth this, for I am C aly addict. I am away emotional, sometimes sentimental, often wrong. I rank get angry and freating to do so because when I do get angry I say stuped things which I quickly regire! I explain things bodly and same times I can't be becared to explain those lived loss of years and still behave the an addescent I write bod versu and sangerated proce and sangerated and subgranted and statements. I have no addescent I write bod versu to put up with it. I am pushly and given to make the behavior of my with the statements. I have an strong leeking they we adhesians will solve neverthing and to I fond I be and a strong leeking that these enthalists will solve a strong leeking that these enthalists will solve a made expect offices to agree. I have bad earing habits. I have no other feature that my limited oldens can procure me that my limited oldens can procure me in a how a part of the bank and so for have not menninged to some any. I have a car, and will rove!

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MAY THE SACRED WEART ON EXILA never been known to fail. Publication must be promised. AV.

MAY THE SACRED HEART OF JESUS be advand, glarified, loved and preserved throughout the world, now and towers. Socred hour of Jesus, proy for us, Sorii Jude, worker of mirades, pray for us, Sorii Jude, help of the hopeless pray for us. Amen. 9 times a day, prayers aroseered by newh day.

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- The "Note Crisis," Part 11. The media exploded. Many saw the issue more than once but got no a brutish attempt to influence the reply from the Finns. One reason voting, although just how was unclear. More serious analysis, including senior Finnish officials.

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timing was accidental. If there had been a reply to his cartier, informal query of last string, he said, he would not have written the note at

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And a leading political strategist in Mr. Ho-sokawa's coalition government, Ichiro Ozawa, said Mr. Clinton and Mr. Hosokawa should meet again "as soon as possible." The U.S. finding sets in motion a process that could lead to sanctions in several months if the issue is not resolved. Acting under U.S. law, the administration could impose 100 percent tariffs. on selected Japanese products, doubling their price and effectively barring them from the

Continued from Page 1

measures to try to placate the Americans.

SANCTIONS: Move Could Drive a Wedge in Japan's Cellular Market Continued from Page 1

continued strength of the yen against the dollar, could accelerate the diffusion of cellular phone technology for Motorola hac in the Tolyo-Nagoya corridor, home to 60 percent of Japan's population. Over time, Motorola's system could become dominant, presenting opportunities for the American company, as well as fur Nokia Corp. of Finland and other foreign manof acturers.

Although it has soughly 40 percent of the

TRADE: U.S. Prepares Sanctions Targets in Growing Rift With Japan

U.S. government to publish a list of Japanese products that would be hit with the 100 percent

penalty duties. Mr. Kantor's office also will hold bearings to assess the economic impact of sanctions before taking final action.

Such threats of U.S. sanctions have succeed-

ed in the past in wringing concessions from

About a year ago. Mr. Kantor took similar

action against the European Community in a

quarrel over U.S. access to European govern-

ment contracts. Last month, China agreed to

U.S. terms for controlling its textile trade and

Japan changed public-works bidding proce-

other countries.

The expected next step, in 30 days, is for the dures rather than face U.S. sanctions.

the Tokyo-Nagoya corridor.
The reason, the American company says, is because the Japanese government in 1989 forced it to work with Nippon Idon Tsushin. Corp. even though that company had already began building up an expensive infrastructure based on the technology of Nippon Telegraph

global market for cellular phones, the Motorola grabbed about half the cellular market in west-system has only about 3 percent of the subscriber. Japan, its share in the demographically more important eastern corridor has remained minuscule because Nippon Idou has invested less in infrastructure.

Anticipating the U.S. judgment, IDO last

Stocks Fall and Yen Soars Again Japanese stock prices Iell and the yen soared

again Tuesday as financial markets anucipated

the U.S. trade measures. Paul Blustein of the

Washington Post reported from Tokyo.
The 225-stock Nikkei average lost 2.5 percent of its value, closing at 18,975 points Tuesday, and the dollar fell to 101,90 yen in Tokyo, again approaching its record low of 100,35 yen ser last

The rise in the Japanese currency amounts to

a sanction on Japanese industry almost as dev-

astating as a punitive tariff, as the higher the

yen, the more expensive Japanese products be-

come, relative to those of foreign competitors.

week said it would invest an additional 30 billion yen (\$282 million) to expand its network of base stations using the Motorola system. -& Telephone Corp., or NTT.

This would be nearly double the cumult Although Motorola and its partner have amount spent through the end of 1993. This would be nearly double the cumulative

Somalia for the Somalis

A Stain on Iran and Islam

Olympic Compromise

Somalia 1994: Can a crisis-torn nation that

the Umted Nations failed to put back together

put itself back together? The optimistic theory

that launched the first American-led UN in-

tervention after the Cold War was that the

world body would conduct an enlightened

and generous revival; this effort was undone

when both the United Nations and, in its own

way, the United States let themselves be drawn

into rivalries of local factions and clans. The no

less optimistic theory underlying withdrawal now is that the same Somalis, seeing finally

that their future hinges on their own deeds,

will turn around and start acting differently.

opment in Somalia is the violence being car-

ried on by the bandits and small groups that

have moved into the power vacuum created by the departure of American and European

peacekeepers, who will all be out by March 31.

Mostly local and spontaneous, this violence

threatens to return Somalia to the anarchy

that sparked the American-led humanitarian

intervention in 1992. Less visible but still a

major part of the unfolding reality is the

political consultation going on among the

major Somali factions, including the one led

by the intervenors' former nemesis, Mobam-

med Farrah Aidid. The race is on between the

Five years ago this week. Avatollah Ruhol-

lah Khomeini of Iran issued a decree calling

upon the Islamic faithful to murder Salman

Rushdie and all associated in publishing his

novel "The Satanic Verses." A few months

later the old ayatollah died, but the deadly

fatwa stands. Murderous goons have struck

fatally at Rushdie's Japanese translator, and tried to kill his Italian translator and Norwe-

gian publisher. Yet Iran's leaders behave as if

they are the injured parties when other coun-

After visiting Bonn two weeks ago, an Irani-

an member of parliament saw "no reason wby German politicians should antagonize Islam"

by defending Mr. Rushdie's right to live, "We

must be able to protect our interests in the

world in the best possible way," said Moham-

mad Larijani. He means that Iran should be

free to offer \$3 million for the death of a British

subject and to assault exiled foes in a dozen countries - without jeopardizing its ability to

Committee worked out with Tonya Harding

and her lawyers. Miss Harding gets exactly

what she wanted - to skate in the Winter

Games - and the Olympic Committee gets out

of a \$20 million lawsuit intended to bully it into

doing just what it did. The only thing compro-

mised was whatever might be left of the Olym-

pic ideal that supposedly inspires these Games.

was in on a plot that he and others cooked up

Miss Harding denies it, but does admit to

Miss Harding's former husband says she

buy nuclear reactors from infidels.

tries dare make a fuss about this barbarism.

The most evident and disheartening devel-

explosive violence and the slow and indirect

Not that the whole answer will be known on

March 31. Peacekeepers from India, Pakistan

and elsewhere will remain, although these

contingents lack the equipment and capabili-

ties of those departing From trying to run Somalia, the United Nations has trimmed

back to "assisting" local factions; it has halted

attempts at coercive disarmament and is easing

out those of its aides most identified with the

earlier overreaching. In conjunction with this,

the United States has changed its own policy,

encouraging local political cooperation without

taking sides and warming up to the formerly demonized General Aidid. African and Arab

"Somalia" has become a metaphor for the

United Nations and the United States at-

tempting more in peacekeeping and "nation-building" than either was willing or able to

achieve. The disappointment that Washing-ton suffered there helped stir a sharp Ameri-

can reaction against participation in these roles everywhere. A halt to the renewed disin-

tegration that now looms over Somalia would

have positive effects in other lands. Much is

Fortunately, Germany has held firm in for-

bidding its companies to complete what would

be Iran's first nuclear power station. Iran can-

not expect normal trade relations, much less

sensitive technology, so long as it mocks rudi-mentary rules of decency among nations. The Rushdie affair is not about religion but about

politics. The farwa was issued to reassert Aya-

tollah Khomeini's leadership over the Iranian

revolution, and is kept in force by politicians

The essential issue has been correctly stated

by President Bill Clinton: No civilized society

kills people for writing books. Mr. Larijani is

perfectly free to fulminate against "The Satanic

Verses" and to condemn its author's views. But

Iran's right to assail Mr. Rushdie cannot invade

his right to breathe and speak freely. Sooner or

later, some leader in Iran will say in public what

its diplomats whisper in private: that the old ayatollah's fatwa was a willful blunder that has

Of course, nobody likes a snitch. But let us

consider the nature of the crime Miss Harding

has acknowledged helping cover up. Sports

Illustrated magazine, which carries an exten-

sive account of what has been alleged about

the planning and execution of the attack, has

also done us the service of having an artist try

to imagine the scene. His drawing shows the

attacker gripping his club two-handed, like a

baseball bat (he was seeking to cripple, re-

member) and crouched over slightly, as if

than the kneecap of the terrified young worn-

an shrinking back against that corridor wall.

It's quite enough to make you forget about the

Nancy Kerrigan will now be thrown togeth-

er with Miss Harding (not to mention a great mob of news ocople) in the Olympic Village.

The two skaters will even be on the ice for

practice at the same time unless the schedule

is changed - which, considering the perfor-

mance so far by all the many governors in-volved, it probably won't be. Following the

attack, the U.S. Figure Skating Association

chose to defer action on Miss Harding's dis-

closure of what she had known, passing the

buck to the Olympic Committee. The committee cited pending proceedings by the skating association as one reason for not acting. "I

can't believe sbe's actually coming," said a

U.S. Olympic official after the Harding deal

was done. "I can't believe everyone ended or

- THE WASHINGTON POST.

Tonya jokes for a while.

- THE NEW YORK TIMES

injured the good name of Iran, and Islam,

fearful of being seen as soft on the West.

- THE WASHINGTON POST.

regional groupings are being asked to help.

Somali bargaining style.

U.S. and Japan at Crossroads

The latest trade tensions between Tokyo

and Washington show that President Clin-

ton has failed to seize an opportunity to

inject more majurity into one of the world's most vital bilateral relationships. Instead.

after his fruitless meeting with Prime Minister Hosokawa, the United States is threaten-

ing to impose sanctions if its demands on

market access are not met. Japan has warned

that it might retaliate. Yet the risk of a trade

war should not be overstated. The two na-

tions have found ways back from the brink

before. And despite Washington's misband-

ling of its Tokyo ties, unintended benefits

Mr. Clinton is not the only one winning domestic support for the standaff. After suf-

fering reversals on electoral reform and taxes. Mr. Hosokawa may recover some lost politi-

may yet flow from this latest crisis.

Other Comment cal ground because he stood up to the Americans. And inappropriate and resented as they may be. U.S. threats may help Japan's reformists tackle the oureaucratic and industry inter-

doing nothing." Neither can we.

lation that could lead to more open markets.

These reforms will have to be Japanese initiatives, showing the same confidence that Mr. Hosokawa did in saying "no" to import quotas. This could be another step toward a more mature and balanced relationship between the world's two economic superpowers.

- The Australian (Sydney). U.S.-Japan relations are at a crossroads. Japan can no longer he regarded as some kind of junint partner in the bilateral relauonship. With the Cold War over, common security interests no longer smother different

economic and diplomatic interests. - Sydney Morning Herald.



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HONG KONG — Asian reaction to the hreakdown of U.S.-Japanese trade talks has been muted. Editorials bave expressed sorrow, not anger. Stock markets have taken a knock, but a modest one by recent volatile standards. Yet deeper down there is that tension that comes with not

knowing what to expect next. Nothing dramatic is likely to happen soon. But at the very least, nations have to consider the consequences of U.S.-Japanese frictions for themselves, and contemplate difficult choices should those deteriorate.

Last year's debates over the respective merits of Asia-Pacific Economic Cooperation and the East Asian Economic Caucus may appear

less theoretical than they did then. There is something visceral in Washington's attitude to Japan that cannot be explained either by trade specifies or by the economic outlook. Thanks to Presidents Ronald Research ald Reagan and George Bush, Asia may have misread the depth of antipathy toward Japan which exists in some influential quarters in the United States. Bill Clinton has taken the hid off this box of emotions by laying down targets that are not only impractical but contrary to traditional U.S. aversion to managed trade.

Mr. Clinton, the opportunist politician, may find it hard to put the lid back when be wants to. Logic is certainly missing from the

There is no doubt that the Japanese overall current account surplus of \$130 billion is unsustainable, as is a \$50 billion trade surplus with the United States. There is no doubt either that Japan's economy needs further stimulus if it is to enjoy a domestic demandled recovery. Nor doubt that some of its markets bave yet 10 be prised open. But this is a curious time for the United States to choose to threaten trade war.

The U.S. economy is recovering jobs are being created, U.S. firms are widely acknowledged to have enhanced their international competitiveness -through cost cutting, investment and technological excellence and not simply because of a weak dollar.

The Japanese surplus has probably peaked (despite low oil prices). Inflated last year by the rise of the yen, this year it should contract as export volumes are pressured by lack of competitiveness. Further ven strength will simply delay recovery in domestic demand. Nor will foreign threats do much to help Morihiro Hosokawa's reform and stimulus efforts.

Strong U.S. action a year ago would have been more rational than today. Now it almost looks as if the United States is kicking Japan when it is down - revenge for insults that flowed the other way two years ago.
It is this sense that the United States is By Philip Bowring

The World Does Not Need a U.S.-Japanese Divorce

being driven by its gut and not its head that is worrying others. Many in Asia are sympathet-ic toward U.S. complaints about Japan, feel that Japan deserves to be taught a trade lesson, yet warry deeply about the conse-quences of emotional and unilateral actions. After all, the Bill Clinton now threatening

Japan with sanctions is the same Clinton who was supposed to be so strongly behind multi-lateralism on trade as evidenced by efforts to conclude the Uruguay Round. This is the same Clinton who three months ago was bosting the APEC summit in Seattle, proclaiming the need for greater multilateral trade cooperation across the Pacific.

The Clinton who professes to believe in freer trade and macroeconomic objectives is the same one who wants to impose numerical targets on specific sectors when it is the totality of trade that matters.

In the short term, other Asian countries may well benefit from Japan's discomfiture. Korean and Taiwan companies are already exploiting the damage that the high yen is causing Japanese competitiveness. Southeast Asian subsidiaries of Japanese firms will do more exporting to the United States due to lower costs, while corporate Japan seeks all conceivable ways of reducing its surplus.

other trading partners in Asia whose trade is as loosided and which have much more obvious barriers to imports than does Japan. China is the most obvious. Korea is still an almost closed market for items such as cars. Add in the human rights issues, and the

potential for new trade barriers against East

Asia is formidable. In so far as the East Asian economies are linked, with Japan as supplier of capital and intermediate goods and the United States being the buyer of last resort for end products, any action against Japan will have eventual knock-on effect. This would not as, great now as 10 years ago, when a higher proportion of Asian exports went to U.S. markets, and before non-Japanese Asian brand names established themselves in the

West. But it is still a very real concern.

Friction with Japan will add to the relativemerits of Latin America over Asia as a location for investment and product sourcing: Thanks to the North American Free Trade Agreement and bilateral pacts, Latin America enjoy significant nontariff advantages n producers - and political weight

in the United States.

Much though it may in theory want to, the

But the longer-term impact on Asia will be ship with Japan from those elsewhere in Asia. Likewise, if Asian countries see the transvillain for now, but the United States has Pacific relationship deteriorating they will look more seriously at the proposal of Malaysia's Prime Minister Mahathir bin Mohamad for an East Asian Economic Cancus.

At present, they are far too dependent on the U.S. market to annoy a prickly Washington. At the same time, however, they rely heavily on Japan for capital. Logic dictates therefore that if there is friction across the Pacific they will want to strengthen their trade ties with Japan, which will anyway develop naturally from an over-strong yen.

Nor, despite the rhetoric, can trade be iso-

lated from security. Given the importance of the U.S. presence to regional stability, that is another reason for Asian anxiety.

Without the timely alarms provided by the prospect of a North Korean bomb and Vladimir Zhirinovsky's musings, U.S. force reductions might be more imminent than is now the tions might be more imminent than is now the case. But the flag follows trade — not vice versa. Weakening of the trade relationship will erode the security one. That will happen over time anyway, but it needs to be con-trolled and gradual if it is not to be disruptive. There is a gut instinct abroad that Mr. Clinton and Mr. Hosokawa, both politically

weak, could lose control of events. That, not

trade numbers, is the worry.

International Herald Tribune.

Washington Looks Short of Expertise on Japan

T OKYO — To anyone who knows Japan, or world trade, the demand that Tokyo set mimerical targets for imports from the United States is laughable.

Import targets fly in the face recent GATT, APEC and NAFTA rhetoric. And what hap-pens if other countries in trade deficit with Japan also demand fixed shares of Japan's market for

imported goods? To apply the targets, bureau-crats would have to strengthen control over the economy. Yet weakening bureaucratic control in Japan is supposed to be a major Clinton administration goal.

The administration would no doubt arene that Japan is already so incornigibly bureaucrat-con-trolled and anti-free-trade that a hard-line approach is the only ap-proach. This is fantasy talk, the

By Gregory Clark result of reading too many half-

baked anti-Japanese tracts. In some areas the Japanese market is indeed closed. Bureaucratic collusion is one reason, but a much larger problem is incestu-ons private deals. In other areas Japan is more open than most countries. Overall, it is probably

not much worse in this respect than France. U.S. exporters fail in Japan mainly because they do not try hard enough. In advance of the Hosokawa-Clinton talks, the U.S. timber export industry ran an advertisement here appealing for a fairer deal. The ad was well written and closely argued. The only problem was that it never got to be read by the Japanese. For con-

venience and to save money it was

rum in a small-circulation, Enghish-language newspaper.

To succeed in Japan you need

You need to do your homework, show commitment for the long han! You need to spend money. Above all, you need to realize that most people here operate in Japa-nese, not English. The United States is right to want to act on the frade deficit.

Encouragement for yen apprecia-tion is one possible move, but at this stage it would probably send the frail Japanese economy into a tailspin. A better move just now would be to ask Japan for "voluntary" reductions in exports of specific goods, a policy that has worked well in the past. Unfortunately Washington is

too caught up in its own free trade rhetoric to realize that cutting exports from Japan is much es and fairer than trying suddenly to expand exports into Japan.

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It is also wasting time and energy telling Tokyo to cut taxes to reflate the economy. Tax cuts may work in consumption-happy societies like America's, but in Japan other and more drastic mea-

The United States would do a lot better if it stopped trying to impose its own values and remedies and concentrated on getting more expertise about Japan. The Japanese press is full of accounts of bumbling by Washington's trade negotiators here in recent weeks. The current confrontation can only work to the benefit of the hawles, of both sides. International Herald Tribune.

Russian Reform Has Been Weakened From Within and Without

M OSCOW — The last three years of Russian reforms were very hectic and filled with dramatic events: a couple of coups d'état, three prime ministers, five economic ministers, and so forth. Nanetheless, progress has been enormous. There are hundreds of thousands of new businesses, 86,000 privatized companies, a widespread banking system, commodity and stock exchanges, a single, market-based exchange rate, liberalized prices, more or less consistent

Compare life in Russia today with formers achieved.

the idea that Russia underwent too took the same position.

By Boris G. Fyodorov

The writer resigned last month as Russian finance minister,

monetary and fiscal policies.

the byperinflation and empty sbops in Ukraine, and you will comprehend the enormous progress that re-

What really frustrates is misimerpretation of the situation. The opposition was very effective in promoting much "shock therapy" and that re-forms should be more gradual. Some people in the West, out of ignorance.

Last year the average monthly rate of inflation in Russia was 20 percent. Registered unemployment was less than I percent. Real growth in per-sonal income was 10 percent. Food consumption and retail sales in-creased. Who in his right mind can call this shock therapy? To the contrary, we are going too

slowly, too gradually. The main prob-lem is political will. If the president forms coalition governments that go in several different directions at the same time, if nobody takes responsibility for painful but vital measures. the situation can only deteriorate, resulting in social unrest and possibly

in political upbeaval.

Still, a fledgling market economy exists and responds to regulation by market policy tools. Most of the basic changes have already occured, but we need more law and order, financial discioline, consistency in policies and fine-tuning of government measures. as well as better trained, dedicated

government officials. The days of radical steps are over. Tightening of policies, macroeconomic stability, healthy currency. boosting of savings and investment, productivity, competition - these are the proper targets for 1994.

Unfortunately, a different view prevailed. Many people in high places did their best to help democratic pro-reform groups fail in the elections. Political inexperience and the inability to explain goals and results of the reforms to the population

worked in the same direction. Once the electoral failure happened, these forces came out of ambush, took off the masks and started to say that people had voted for a change of policies. Various "experts" in the West joined the chorus.

One has to live in Russia and be in the midst of events to understand the real situation. People here do not yet read political programs, they vote emonionally; they follow personal-ities of the day. What we have as a result is a divided parliament which, to add insult to injury, is devoid of many powers that it previously held. In government we got a "red" directors' junta plus 2 few turncoats who at long last have the clear majority and immediately initiated a turn-

around in policies. Many an official

long years. It is clear that an economic coup d'état took place in Moscow in January. "Red" managers are in control and talk excitedly about more; and more controls. Fixed exchange

and more controls. Fixed exchange rates are advocated.

The role of the president is not clear. It is possible that he allowed the new government to have a go, taking into account the political circumstances. nces. Probably it was unavoldable, because otherwise the myth about a "different way" v be perpeniated. At least the president so far has not supported specific ideas voiced by the government. He has a free hand to step in once the collapse starts. With his powers and authority he is the only real guarantor of reforms, the only hope Russia has before the next presidential election. It is obvious that some of the cleverer ones are frightened. They im-mediately resorted to Soviet-era rhet-oric, which boils down to a clear-cut division between words and deeds. One talks at the same time about at least three sets of totally incompatible inflation targets, one blatters in Davos, Switzerland, about fighting inflation and at the same time freely

had waited for this moment for two promises trillions to everybody. Everything is on public record. Remember that for 75 years, many words in Russia sounded the same as in the West but meant different things. · Nonetheless the uninformed Western auchence, hearing familiar noises

about production, investments and jobs, nods approvingly. Would they be so approving if in their own coun-tries the whole budget deficit of 10. percent of GDP was financed by cen-tral bank credit, if productivity and How is the West to react to all these recent developments? There

arc, I believe, two possible scenarios. First, it could be frightened by the conservative backlash and the specter of Vladimir Zhirinovsky and start i pumping in money like never before. This would be similar to the late Gorbachev period, when money was lavishly flowing in with absolutely no impact on events, except to prolong the agony of the doomed regime. The only real consequence is the increased 1 debt burden, a problem for years to come. If the International Monetary Fund bends the rules, if some people continue rethinking policy," Russia is in for major trouble that will inevitably affect the whole world.

There is no way one can compensate for domestic economic incompetence with external financing to such.? a degree that the Russian economy can avoid destruction under the prescan avoid destruction under the pres-sure of hyperinflation, Communist-type industrial policy, lack of even primitive financial discipline and fla-grant disregard of the law-by the executive branch. More help with less reform would be a huge mistake. The alternative scenario is for the " West to be consistent and proceed in , a normal way, promoting private ini-tiatives, training people, smoothing the way for direct foreign investment. Direct financial support to the gover-ment should be conditioned on sound

macroeconomic policies.

Assistance targeted at the private sector, at institutional changes, at training, at fostering the middle class should have as little link to the government as possible. The more peopleunderstand markets, work in the market institutions, the sooner economic policies will be corrected and Russia will move to a more efficient economy

and higher standards of living. . International Herald Tribune

America's Missionary Policy Was Doomed to Flop PRINCETON, New Jersey — The worst and most predictable By Stephen F. Cohen

American foreign policy failure of the late 20th century has been unfolding in post-Communist Russia ever since the Soviet breakup in 1991. All the outcomes America wants in a country that remains so essential to its security -democracy, a prespering econemy, a political establishment triendly ests standing in the way of the kind of dereguto the West, major reductions and safeguarding of nuclear weapons and other devices of mass destruction have been undermined by the U.S.

government's own policy.

American politicians and pundits belatedly awaking to that failure, but not to its full magnitude or the real reason behind it. Pointing the wbo-iost-Russia tinger at each other, zealous promoters of a profoundly unwise policy, initiated by the Bush administration and expanded by the Clinton team insist that it failed because the West did not give sufficient or timely financial aid to Russian referencers. Their self-serving excuses ignore the les-sons that must urgently be learned if the American debacle in Russia is

not to become a full-scale disaster. At fault is the basic cremise that has guided American policy since 1991; that the United States can and should intervene deeply in Russia's internal affairs in order to transform that nation into an American-sivie system at home and a compliant junior partner abroad. A preposterously missionary idea, it is a almost total conflict with Russia's historical traditions, present-day realities and possibilities, and thus danger-

ously counterproductive. Consider how badis this policy has failed. Prospects for peaceful devel-opment toward stable markets and democracy in Russia are worse today than they were two years ago, and much worse than they were when President Bill Clinton took office a year ago. The economy is in free-fall. ravaged by an extraordinary multiple collapse of production, capital investment consumption legal trans-

actions and the rubie. Moreover, Russia has had no real political system at all since Mr. Yeltsin destroyed the constitutional order

by force last fall; it has had only his current efforts to create a personal regime of power. As a result, antidemocratic, military and other security forces now play a much larger role in domestic and foreign politics than they did a year ago.

Nor has Russia's foreign policy

conformed with U.S. prescriptions. Its opposition to moving NATO east-ward and to Western action against Serbia are just the latest evidence that Russian policies can be made and sustained only in Moscow, not in Washington. Meanwhile, almost nothing concrete has been done to reduce the various nuclear threats on former Soviet territory, which are greater today than they were under the Soviet regime.

As for the U.S. wager on Boris Yeltsin as the popular instrument of the American crusade, 85 percent of Russian participants in the December elections voted against his poli-cies and party. Still worse, a signifi-cant part of the anti-Yellsin vnte was an anti-American backlash against the intrusive U.S. role there.

More recently, the administrating's apparent remoteness from Russian realities allowed President Clinton to be emburrassed by a Potemkin-village summit meeting with Mr. Yeltsin in Moscow. Promises made by Mr. Yeltsin about the composition and direction of his government were immediately vinlated.

The "breakthrough" on persuadmg Ukraine to give up its nuclear weapons looks even more dubious as Ukrainian-Russian relations worsen. And in Belarus, which Mr. Clinton visited alter Moscow, the pro-Western president was removed just after his departure.

Finally, at bome the Clinton odministration has created so many illusions and false expectations about Russia's possibilities that current developments are generating an anti-Russian backlash - certainly against more aid for reform. A new U.S.-Russian cold war may not yet be on the borizon, but a chilly peace is now more likely than the vannted "era of parmership and friendship."

It is said that the United States must support Mr. Yeltsin because be is Russia's elected president. But President Clinton and his aides have gone far beyond that norm of inter-national relations, becoming his cheerleader, accomplice and spin doctor, and thus implicating America in some of his most ill-advised and

even wicked deeds. To understand that complicity, we must see Mr. Yeltsin's leadership through the eyes of a great many Russian citizens. For them, he has been an extremist leader imposing from above — an old Russian tradi-tion — exceedingly radical policies for which they never voted.

His most extreme measures came as three still traumatic shocks to society. In 1991 be suddenly abolished the Soviet Union, the only country that most Russians had ever known. In 1992 his economic "shock therapy" took away the life savings and living standards of most Russian families. And in 1993 his tanks overthrew the elected parliament and constitutional system previously presented to citizens as the legitimate

post-Communist order. Nat surprisingly, Mr. Yeltsin's shock leadership utterly polarized Russian society, devastating all varieties of moderation and centrism in political life.

Deeply wounded, polarized and angry, Russia desperately needs moderate, consensual, gradual reforms. Any more shocks will almost certainly send some rough beast slouching toward the Kremlin. A broad coalition of Russian moderates — "centrists" who see themselves trapped between Mr. Yeltsin and Vladimir Zhirinovsky is struggling to emerge as a political force capable of reshaping the reform process, with or without Mr. Yeltsin. Some such moderate bloc is Russia's best hope, and possibly last chance, for democratic and market reform. It is thus America's only hope for a Russia engaged in progressive change at home rather than in a pursuit of lost power abroad.

If the Clinton administration heeds the lessons of its missionary failures in ate principle of its own: The United States does not have the wisdom, right or power to intervene so deeply in ssia's internal affairs; all attempts

to do so will backfire perilously.

On that principle, the United States should withdraw its excessive presence in Russia, cease its dogmatic sermons and dollar-laden ultimatums, and encourage Russia to find its destiny, as it must, within its own circumstances and possibilities. And when - or, for pessimists, if

Russia finds its own way toward political and economic reform, even if it is not the American way, the Clinton administration will be able to give generous financial assistance, as it must, that is both fruitful and honorable.

The writer, professor of politics and director of Russian studies at Princeton University, contributed this comment to the International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

.1894: Hang the Duke?

LONDON - Before the House of Commons last night relapsed into a consideration of the Parish Councils Bill and the duliness consequent thereon, it treated itself to a little liveliness. Mr. Knatchbull-Hugessen wanted the Home Secretary to tell him whether Williams, the professing that the Duke of Westminster, should be hanged on a lamp-post with grass in his mouth, and if so whether he should be at large. The Home Secretary endeavored to allayeveryone's fears by saying that it was no particular duke that Williams wanted to subject to this undignified treatment, but only diskes and other

the following claims: Independence of the Lebanon, reconstitution of the country's historic and natural frontiers, and the friendly collaboration of France. He showed that the last link with Turkey is now destroyed, " and that there is no reason why the I Lebanon should not recover her former complete independence:

1944: Cassino Bombed

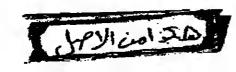
ALGIERS - [From our New York edition:] Bombing of the Abbey of Monte Cassino in Italy began at 9:30today [Feb. 15], some twenty four : bours after allied planes had dropped leaflets warning civilian refugees to leave the monastery.
WASHINGTON — America's regret

respectable people in general.

1919: Lebamon's Claims

PARIS—Baoud Bey Ammoun, head of the Lebanon delegation, who was heard at yesterday's [Feb. 15] meeting of the Council of Ten, sustained.

WASHINGTON—America's regret at the necessity for bombing the Abbey of Monte Cassino on the road to Rome was voiced by President Roosevelt today [Feb. 15] at a press conference at which he said grimly that it had to be done because the Germans head been using the monastery as a point from which to shell Americans.



True: As Families Go, So Goes the Nation

WASHINGTON — The press release from what used to be the book publishing firm Simon & Schuster and is now apparently something called Paramount Publishing Consumer Group is stamped in bright red capital let-ters: SHOCKING. The inevitable blurb is furnished by Rush Limbaugh and contains the trigger words, "chilling," "raw," "like a kick to the solar plexus."

But this time Simon & Schuster is not publishing a dubious expose on Ted Kennedy, as it did last year, or some sex-studded detective thrillcr. The paperback is "The Index of Leading Cultural Indicators," a vol-ume of tables, charts and graphs assembled by William J. Beanett. the former secretary of education and drug "czar," now toiling at the Heritage Foundation, a conserva-

I have ever read ... the raw data on what has happened to American society in the last 30 years."

Mr. Bennett is a great polemicist, but in the index he is wearing his Joe Friday disguise — "Just the facts, Ma'am." Many of the numbers need no sermonizing; they are appalling enough in themselves. The average teenager spends 1.8 hours per week reading 5.6 hours on homework and 21 hours watching television. The number of unmarried, pregnant teens has doubled in the past 30 years; the number of teenage suicides has tripled.

A more policy-oriented treat-ment of these social trends has been published more quietly (no Limbaugh blurb) by another Washington think tank, the Brookings Institution. In almost every way, "Values and Public Policy," a collection of essays edited by Henry J. Aaron, Thomas E. Mann and Timothy Taylor, is a more significant development.

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It shows how concern about social trends and the values they represent has moved from the conservative precincts where Mr. Bennett works into liberal academia - and, through that route, into the thinking of the Clinton administration on. such issues as welfare reform and family policy. Because the facts of social disintegration are — even without the red-ink hype - so staggering, this is no longer a matter of

deological argument.
Time was, the Brookings editors say in the introduction to their vol. , mer Soviet republics to avert a "seume, when social scientists like themselves dismissed values arguments as "facile, simplistic, judg-mental and ill-considered," because they implied that "all society

Every society must be wary of the unattached male, for he is

universally the cause of numerous social ills."

can do is condeinn the sinners and pray for them to come to their senses." But it is no longer possible to pretend that the values by which people live their lives don't matter. The public no longer buys that, if it ever did, so "experts" who

cling to that belief are increasingly marginalized in the policy debates. When the experts shake off their fright about values, however, they really can help inform the political dialogue. For example, Americans really need to understand why crime and illegitimacy rates have soared. David Popence of Rutgers cites social scientists from Margaret Mead to James Q. Wilson as demonstrating that folk wisdom is right in believing that "as families go, so goes the nation. "Every society must be wary of

sity Press.

By David S. Broder

the unattached male," he writes, "for he is universally the cause of oumerous social ills. The good society is heavily dependent on men being attached to a strong moral order centered on families, both to discipline their sexual behavior and to reduce their competitive aggression."

Today, he points out, almost a quarter of American men between 25 and 34 live in nonfamily house

proportion of the average American's adult life spent with spouse and children has declined from 62 percent in 1960 to 43 percent, the lowest in America's recorded history. "This trend alone probably helps to account for the high and rising crime rates over the past 30

years," Mr. Popenoe writes. Such knowledge is only the beginning of the search for remedial policies. But it certainly directs holds, either as singles or with formally unattached others. The gimmicks as "three times and

you're out" mandatory lifetime sentences and toward policies that require males to take responsibility for children they bave sired and measures that make it sharply preferable, in both financial and social terms, to be part of an intact family, not flying solo.

In retrospect, it is amazing that American politics was bung up for so long in partisan debate about "family values." Now that it is largely over, perhaps we can work at reversing some of those trend lines that Mr. Bennett charts.

The Washington Post.



Five Straight-Talking Men Provide Relief From Bosnia-Speak

Heritage Foundation, a conservative Washington think tank.

The Limbaugh quote refers to
"some of the most chilling statistics.

I have ever read ... the raw data suddenly that my mind badly

needed fresh air.

For the United States, Bosnia is one of the most miscrable exhibitions I have seen in a lifetime of

By A. M. Rosenthal and is, evasive and stumbling. But its major failure is that to this moment it has not been honest or clear

journalistic involvement in Ameri-nounces the United States ready can foreign policy. The policy was, for war hut he doesn't use the word. "Air strikes" are war. So be it. But he does not say how long the United States will strike, how wide with the American public.

Presideot Bill Clintoo progoals, or if he has any. and hard and toward what peace

ing with the terrorism situation

head-on and not pretending that

the problem does not exist. It should be rewarded for this and

not misunderstood, nor should

Egypt's economy suffer.

I feel no more under threat in

this country with its friendly and

hospitable people, culture and his-

tory than I would sitting on a

beach in Europe; certainly much safer than on Oxford Street in Lon-

don, or in certain cities in Germa-

ny. We Europeans have a lot to

learn from the Egyptian people

about how to welcome foreigners.

by James Webb (Opinion, Jan. 22):

articles on Bobby Ray Inman's

withdrawal as the nominee for U.S.

I found myself agreeing with both

The Inman File

JOHN LASHMAR.

By afternoon I realized that I was so depressed by the failure of Clin-tonian diplomats to be straightforward on Bosnia that I had passed over another reality of that day: a number of quite different people had touched my life or mind. Each was involved in public matters and was open, graced with candor and clarity. So I will write a hit about them, for pleasure and purpose.

Representative Majnr R. Owens, Democrat of New York, a prominent African-American, was asked on New York City television about Louis Farrakhan. He said that the man was obsessed with anti-Semitism, that the Nation of Islam burt African-Americans hy separating them from their allies and that he was not interested in Mr. Farrakhan's psyche.

That was it. No resentment about the question, no counterattack - plain, no evasion. I spoke with a couple of journal-

ists, connected only because they are professionally and probably enitally unable to becloud or run from truth. David Remnick wrote "Lenin's

Tomb," the classic book on the collapse of the Soviet Union, I had just read his excellent piece on Al-exander Solzhemtsyn in The New Yorker, I had met Mr. Remnick only fleetingly. But his work told me a lot about him - warmhearted, honorable and without intellec-Regarding "The 'Hostile Press' Makes a Poor Alibi" by Arthur Schlesinger and "Why Would Any-one Want the Vitriol and Misery?" tual subterfuge. So I told him that and said thank you.

I wanted to say the same things to Richard Reeves for his book President Kennedy," a biography that is also io its footnotes a superb one-volume course in journalism. but couldn't find his number. He defense secretary and the role of the press in this sad affair. William Salives out there. My pleasure in the books is

spiced with pride. These two former newspapermen show bow tal-ented straight journalism is the sibling of great history and biography. Pulitzers, at once, for each! But I did have the oumber of

John Corry, the author of the new

book "My Times." The book goes into an extraordinary episode in journalism, a display of bravery and honesty for which he was nev-

er forgiven.
In 1982. The Village Voice wrote that Jerzy Kosinski, the famous Polish-born writer living in the United States, was a plagiarist I was then executive editor of The New York Times and Mr. Kozinski was my friend.

Readers: It is far easier to investigate the Establishment — the Pen-tagon. General Motors, The Times - than the "counterestablishment" press. The Establishment rarely strikes back, and if it does it creates instant heroes. The "counterestablishment" press — a hilarious term, given the profit it makes for wealthy owners who relish publishing and don't care what -- does retaliate, viciously and forever.

But Mr. Corry wrote an article detailing his own investigation and charging that the plagiarism accu-sation was cruelly false. The enemies of Jerzy Kosinski, an unrepentant anti-Communist, persecuted him to and beyond the grave. Mr. Corry remains their target. Their fury is a medal to his honesty.

Sunday night there was a fundraising dinner for Hale House Center. Hale House takes care of babies who have inherited drug addiction in the wombs. Chita Rivera and Rahbi Bruce M. Cohan got awards. Our table was there for Dr. Mitchell S. Rosenthal's award. (I do have a son who is a terrific dector, but this is a different Dr. Rosenthal.) This one is head of Phoenix House, therapy centers for drug addicts. Honesis the heart of the cure. The doctor and his staff, many former addicts, tell patients that therapy will be long and hard and they will help themselves, or go down.

If this man or any above ever said anything but the clear truth he would fail himself and his life's work. It seems so plain.

The New York Tones.

Question for Khasis: What Do Men Want?

مكذامن الأصل

By Syed Zubair Ahmed

matrilineal Khasi society in northeastern India, one of the few surviving female bastions in the world, is making a tervent

effort to keep meo in their place. Though an all-male organization that is battling the centuries-old matrilineal system has yet to make any significant dent,

MEANWHILE

the rebels claim to have enlisted the support of some prominent

Their struggle to break free, they say, has resulted in small victories; some have begun to have a say in family affairs and are even inheriting property. But they constitute an insignificant minority in the 800,000-member Khasi society.

The men say the Khasi women are overbearing and dominating.
We are sick of playing the roles of hreeding hulls and bahy sitters." complains A. Swer, who heads the organization of maverick males.

Another member laments: We have no lines of succession. We have no land, no business. Our generation ends with us."

The demand for restructuring Khasi society in the patriarchal mold is a fallout from the growing number of women who are

marrying outsiders.
Following custom, the youngest daughter inherits the properly and after marriage her husband moves into the family house. Outsiders are said to marry Khasi women for their property, while the women say they prefer to marry outsiders because their own tribesmen tend to be irresponsible in family matters.

In rebuttal, many Khasi men say the outsiders take advantage of the immaturity, youth and vul nerability of the youngest daughters and devour all their property and business. As a result, many Khasi men become paupers.

Another problem caused by these marriages is the disintegra-tion of families. About 27,000 Khasi women were divorced by their oon-Khasi hushands in recent years, the highest oumber among Iodia's cortheastern tribes. The Khasi Student Union has issued a stern warning to young Khasi women against marrying "oontribals," saying they may be ostracized if they do. It is against switching over to

CHILLONG, India — The the patrilineal system, however. So is a prominent Khasi scholar, H. W. Sten, who cautions that a patrilineal shift "would result in cross-marriages between clans, which is taboo in Khasi society," and adds, "Ulumately, it would lead to genetic

defects in the offspring He points out that a Khasi son or daughter takes the surname of the mother. Therefore, if two sisters marry two men of different clans, in a patriarchal system the surnames of their children would be different and marriages between cousins would be valid. This goes against the basic principle of Khasi custom," be said. At the same time, Mr. Sten

condemns those who are opposed to Khasi women's marrying outside the tribe. "Khasi culture is very flexible," he said. "No problem if a nontribal wants to marry a Khasi girl as long as he is prepared to live with her and follow the Khasi custom.

It will only add to the variety in Khasi society." But Mr. Swer says such liberalism is the root cause of bastard-

ization of his tribe. "Today, we have over 2,000 clans, but very few of them are pure Khasis," he observed. His demand for change, he adds, would stop outsiders from chasing Khasi young women, since under the patrilineal system their wives could not inherit property. But what about men marrying outside their tribe?

"The girls will be taken into the Khasi fold," he replied. "The chil-dren from the wedlock will automatically be Khasis."

While some men would like to end female domination, they do cot support Mr. Swer's movement to abandou the deeply held tradition.
"We Khasis underestimate the

contributions of our fathers to the family," said H. T. Wells, a cousin of Mr. Sten. "Our fathers do a lot, but the credit goes to the mothers, I would love to have the patriarchal system but for the respect of our custom."

Mr. Swer admits that the men's demand for a patrilineal society is still a distant hope. But people like Mr. Wells, half converts to his idea, sustain his dream.

The writer is a reporter for The Times of India, where this article appeared Jan. 28 before also appearing in The New York Times.

LETTERS TO THE EDITOR virtue of accepting its responsibil-ities to citizens and visitors, is deal-

Baltic 'Peacekeeping'

In response to the report "Russia Seeks Nearby Focus for Its Peace-keepers" (Feb. 5):

Defense Minister Pavel Grachev's appeal to the United Nations. for a mandate to carry out peace-keeping operations in the former Soviet Union should elevate the level of angst among the republics of the Commonwealth of Independent States and in the Baltic states. It is consonant with the "near abroad" military doctrine formulated late in 1993, which asserted the right of Russia to be protector of ethnic Russians in those states.

The doctrine provides justifica-tion for military-political achieve-ments in Georgia, Tapkistan and Moldova. A mandate from the United Nations would surely be rec-ognized as an after-the-fact step giving Jegitimacy to violations of international law and a license to pursue

"peacekeeping" in the Baltic region.
Foreign Minister Andrei Kozyrev's pronouncement on Jan. 18 that
Russian soldiers must remain in forcontry vacuum" in regions of "vital interest to Russia" contributes substantially to anxiety in the Baltics. Further, he warned that Russia would use strict measures if Baltic states violated international norms in dealing with Russian-speaking residents. He also has asserted that

School Russian officials edgage in standing the fact that international human rights bodies have repeatedly reported that allegations of bu-man rights abuses in Latvia are groundless. The U.S. government concurred with that finding in a communication to the government of Latvia on Feb. 1.

Russian thoops are in the Baltie states illegally, now as they have been for 50 years. The remaining troops - 13000 in Latvia and 2,400 in Estonia - are tentatively scheduled to leave by the end of August 1994. But Russian efforts are in motion to keep them there.

"Peacekeeping" is a dangerous license to re-embroider the map of

the former Soviet Umon. The word has a different meaning in Russia than in the West. The United Nations should know that it is dangerous indeed to expect anything peaceful from a resiless bear.

JOHN MATHER Delmar, New York.

America's Wars, Too

In response to "A European War" (Letters, Jan. 19):

George Kyle asks why must the people of North America should be asked for the third time in this century to come over and fight Europe's wars." I would like to help with some historical perspective. The only way the United States could have avoided being drawn into World War I was to ignore Germany's unrestricted submarine offensive of 1917 and the sinking of neutral America's ships.

America could also have avoided being drawn into World War II. All it had to do was shrug off the Japanese attack on Pearl Harbor oo Dec. 7, 1941 and ignore Germamy's declaration of war against the United States four days later. JIM PRICE.

· Trieste, Italy. The Olympic Image

The Olympics used to be about amateurs and sportsmanship. Today the Olympic arena is more a showcase for commercialism. However, this is oo excuse for the deci-sion by the U.S. Olympic Commit-tee and the U.S. Figure Skating Association to allow Tonya Harding to compete.

The lack of a straightforward decision smells of politics. It guarantees turning this event into a journalistic circus. Miss Harding Taivas is attempting to deport thou-sands of Russians to Russia, label-ing his as "ethnic cleansing."

antees turning this event into a journalistic circus. Miss Harding has admitted knowing about the attack on Nancy Kernigan but did attack on Nancy Kerrigan but did not reveal the knowledge until the cat was out of the ba that unsportsmanslike behavior, she should not participate in the Olympics and should bear respon-sibility for the behavior of the gang that worked for her.

CORNELIS van VLIET.

Feeling Safe in Egypt

As a security consultant, I make a number of visits to Egypt on business each year. I am fully and accurately briefed on the security problems with fundamentalists that exist in the country. It has come as a great disappoin me, especially over the last few weeks, that bad publicity generated by the international media is seriously damaging a substantial source of income for the Egyptian people in the form of tourism.

The problems that exist here need to be correctly described, not exaggerated. The government, by

fire dealt much more than just "a good pop" to Mr. Inman, and Mr. inman seems indeed to have an

"eggshell ego."
It would be interesting to know how Mr. Inman reacted to a comment by Mr. Safire on Anita Hill: Was he revolted or did he, like so many Bush supporters, rejoice when Mr. Safire clobbered her as a "bar"? was the decision to never again read any of his columns, his linguistic essays included.

ERWIN F. JENNY. Basel, Switzerland.

The Bohby Ray Inman episode. as reported in your columns, has been a shining example of the merits of an independent, knowledgeable and responsible press, a case study for faculties teaching political science or journalism. LOUIS BODMER.

Zollikon, Switzerland.

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BOOKS

TENNESSEE WILLIAMS: Everyone Else Is an Audi-By Ronald Hayman. Illustrated. 268 pages. \$27.50. Yale Univer-

en and entirely devoid of sympa-Reviewed by hy and critical insight Michiko Kakutani With his plays, Tennessee Wil-liams redefined the poetic possibilities of the American theater while immortalizing a gallery of marginal souls: the lost, the moon-

plete, the crippled - people frightened of life and longing for intimacy but trapped by their own frailties and lies. Blanche in "A Streetcar Named Desire," Alexandra Del Lago in "Sweet Bird of Youth," more sympathy than they deserve") Maggie in "Cat on a Hot Tin Roof" the pedantic ("What gives his were self-portraits, of course, the plays were elaborate spiritual maps

of the playwright's dreams and fears A decade after Williams's death, his plays remain the best guide to Williams's life, a life that has defiantly cluded capture in the biogra-pher's net, Williams's own 1975 "Memoirs" settled some scores and chronicled some sexual adventures FICTION but offered precious little insight

into his imaginative process. Donald Spoto's 1985 biography, "The Kindness of Strangers," provided a plodding chronicle of the playwright's life without shedding the slightest light on his emotional drives. And Dotson Rader's sloppy 1985 memoir, "Tennessee: Cry of the Heart, yielded nothing but gossipy anecdotes that revealed more about the author than about Tennessee Williams. Only "Five O'Clock Angel"

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(1990), a collection of the play-wright's letters to his friend Maria St. Just, gave the reader any sense Williams as an artist and a man. As for the latest biography of the laywright, "Tennessee Williams: Everyone Else Is an Audience," by Ronald Hayman, is a cold, perfunctory book, mechanically writ-

Hayman, the prolific author of ographies of Kafka, Brecht, Sar-Project and Plath, notes that he ssioned to write this look by Yale University Press, and displays in these pages little feel for the playwright's work.

His comments on Williams's lays range from the obtuse ("notnnocent characters are awarded

best plays their resonance is his ability to suggest social and cultural disintegration through personal breakdown").

Hayman charges that Williams's portrait of Mrs. Venable in "Suddenly Last Summer" is "grossly un-fair" to his mother, Edwina, and he complains that "Sweet Bird of Youth" suffers from "dependence on earlier literary mans of the same territory," saying that "Faulkner had written memorably about degeneracy, materialism and moral anarchy in the South; Fitzgerald had recognized that time passes quickly for those who chase the rong dreams."

through Gothic imagery and sym bols. Instead, he simply denounces the "exorbitant violence" of the plays for camouflaging "sentimen tality, melodrama and confusion of moral values." It quickly becomes apparent to the reader that Hayman is equally

disapproving of Williams's life. He tells us about Williams's hyhondria, his paranoia, his fears of aging and madness. He tells us nothing about the artistic vision that fueled his writing nothing about the emotional contradictions that animated his life and his work. Among a decidedly mediocre collection of biographies and mem-oirs, Hayman's Tennessee Williams" stands out as a particularly depressing contribution.

Michiko Kakutani is on the staff demands of the spirit and the flesh of The New York Times.

BEST SELLERS

NONFICTION

Hayman shows no appreciation Williams's urgent, lyrical lan-

guage, no understanding of Wil-liams's gift of empathy or his deter-

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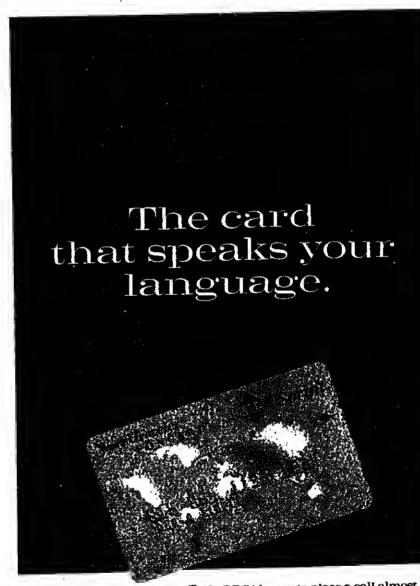
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Malagasy Singer Turns to Politics At least for now the Malagasy people are still proud of their heritage, and do a commendable job of keeping local traditions alive. Even pop music is based on a distinctive blend of Asian and African influences that foreign fans are beginning to discover, with Dama now receive ing invitations to tour in the Unite

Although he's now a solo artist,
Dama still performs occasional
concerts with Mahaleo that draw
thousands. "In the beginning we States and Europe. But opening up the country includes the risk that a never thought about keeping the group going," he says, "but people wouldn't let us quit." flood of foreign influences may overwhelm the local culture. "Our culture works because i Like other musicians in impoverhas been the only domain where the people have been free to express themselves," Dama says. "We haven't been able to do that with ished Madagascar, Dama couldn't live on music alone. When he faithe economy or politics because they've been dominated by outside models based on old theories. The

ished his university studies in soli-ology in 1986, he and a group of

friends decided to discover their rural roots by starting a farm.

"It sounded great, in theory," he said, smiling, "In reality it was very hard." After struggling with the crops for four years, the venture was on the verge of success when a cyclone wiped out the area's irrigation system. "So in 1990 I was unemployed again," he said, still smiling. Civil unrest then brought Denna

city and the problems people faced

once they got there, came from and

influenced popular sentiments at the

back to the political stage. Demon-strations challenged the rulers who had turned the resource-rich country into one of the poorest on earth. This time Dama did more than proring time Dama and more than provide the soundtrack. "I decided it was too easy to just criticize from the outside." he said of his decision to become one of the people he had always been singing against. He ran for office by promising nothing

only that he would try to speak for the common people.

part that has him worried.

When the last of the old leaders were voted out last summer, Dama was voted in. His role in the national assembly comes at a time when Madagascar is enjoying the heady days of a fresh start. The country is open to everything new in politics, economics and culture. It's the last

question now is how to create conditions so the people can express themselves in all areas of society not just listen to the experts who haven't been able to do anything right up to now. It means there's if lot of work to be done."

If anyone is going to do it, why, not a pop star? The record produces, Rolly Andrianjohary says that Dama is the only musician in Madagascar who can do as he pleases. Show business is a business, but sometimes you get a personality so great the business people can't dictate to him. They can only follow him, like with Bob Marley. In Madagascar, that's Dama. He could be

president someday." Dama laughs at that prospect. He recently turned down the post of culture minister for fear of losing contact with the people who buy his concert tickets. "I've got a foot iff the door," he says, "but only one

David Tracey is a free-lance writer living in Japan.

'Père Goriot': Why Bother? Just Stay Home and Read It

By Sheridan Morley

ONDON - At the Orange Tree in Richmond, Geoffrey Beevers's adap-tation and production of "Pere Coriot" suffers somewhat from the "why bother" syndrome. This is a perfectly thorough, respectable and efficient staging of the Balzac classic, but it offers little more than you could get from a reading of the original book or even a hearing of it ou radio or cassette. Indeed, it is exactly the kind of production that used to fill BBC Radio 4 on drowsy Sunday afternoons before the Broadcasting House revolution, and that is really where it should have remained. For we expect a little more than fidelity-of-

novel staging since the Royal Shakespeare Company's "Nieholas Nickleby" — some indication that the company wishes to do more than just act out highlights from the text and provide a useful synopsis of the boring bits. "Gorint" was one of my set texts in school, and I wish that this production had been available just before I sat the final exams as a kind of aidememoire and final summary. In that respect, its usefulness to schoolchildren is undeniable.

But for adult audiences, some indication of why Beevers ehose this above other Balzac texts, some indication of what be thinks makes this vast human tapestry of social engineering a



David Neal as Père Goriot.

work of interest or amusement, would have

We need, in short, a point of view if several hundred pages are to be condensed into a couple of stage hours, and all we really get is a gallop through the text with reminders of its best lines ("If you steal a franc you're a thief, a million and you're a financier"). David Neal is admirably craggy as the old merchant obsessed by his nogood daughters, but the Orange Tree budget cannot run to any contrast between the social

extremes of society in this rather wooden digest. Ken Hill's musicals have always been a little uncertain of the borderline separating parody from pantomime, but with "Curse of the Were-wolf" (at the Stratford East) be comes up with a real winner. We are in 1922, in the corner of Prussia that will be forever Walpurgisdorf Castle, and if you can imagine "The Rocky Horror Show" rewritten by P. G. Wodehouse and Je-

By Thomas Quinn Curtiss
International Herald Tribune

sculpture, made her debut in Chicago in her

early 20s in 1899. Her novel venture was

beyond her audiences there and so she left for

Europe where she attained great popularity and was acclaimed by Diaghilev and Gordon

An American playwright, Martin Sher-

man, bas drawn ber portrait, all passion spent in "Quand Elle Dansait" at the Come-die des Champs Elysées (where she often

In this version she is disclosed in her Paris

apartment, circa 1922, surrounded by her eccentric entourage and short of money and contracts. She has recently returned from

Moscow after the Bolsheviks have seized

power. There she had acquired an obstreper-

ous husband, the roaring, drunken peasant poet, Sergei Yesenin, who hullies and beats her when he grows jealous at the arrival of a

danced in the grande salle).

ARIS — Isadora Duncan, the rebel-lious California girl who sought to

advance the dancing art with her innovations derived from Greek

rome Kern you will have some, though only some, idea of what is going ou here.

For Hill has brilliantly united two apparently random, staged screen traditions: a daft '20s musical in which bright young things on their way to the anyone-for-tennis courts suddenly find themselves halfway up a mountain with a host who unsociably develops fangs, while in the background peasants are assembling in the forest in fight off furry creatures who eat peo-

"Dances With Wolves" would have been Hill's only ather possible title, and even that would not have made much sense to Kevin Costner: for this gloriously camp local concoction, full of songs that sound as if Sandy Wilson rejected them 40 years ago, and performances that seem

THE LONDON STAGE

to have been preserved in aspic since Joan Littlewood's departure from East London. Indeed, the vaudeville routines with which Steven Pacey converts himself into the hairy monster, or Toni Palmer does actually get to dance with the volves, have at least a century of British musichall tradition behind them.

Lyrics like "It may provoke a/Nother Bram Stoker" may not herald a new Sondheim, but if you want to see where Bela Lugosi meets Vivian Ellis in a gentle mockery of their several genres, this is it. Nor is Hill averse to a little topicality: "I need evidence" says the local sergeant, faced with a man-wolf. "Why," asks the sinister scientist, "You're a pobceman, aren't you?"

Scarborough is where Alan Ayckbourn has his theater and where Charles Laughton's old Grand Hotel recently provided a convenient metaphor for local discontent by slipping very slowly over a cliff and into the sea. But it has taken another playwright, Simon Bent, to see in this some sort of a drama. His "Bad Company" (a product of the National Theatre workshop at the Bush) is a rambling, rootless, unfinished piece about a bunch of seaside drifters, disenfranchised, disillusioned, out of season and out of sorts. His fragile sequence of conversational duets and quartets has none of the style nor expertise of "Beautiful Thing" (another recent Busb study of twentysomething losers), but is suggests that a better play oright be on the way.

Bent's essential problem would seem to be one of structure. He gets his characters onto the beach, or at any rate a cafe over-looking it, establishes their differences (one wishes to marhe was all hut forced into homosexual prostitution) but then seems to lose interest in any kind of resolution, so that scenes peter out into random chatter about bingo and unemploy-ment and all the other fixtures of a seaside town got of season.

Jane Barwell's setting of seascapes is, I think, meant to imply ironically and symbolically the vast gap between their limitless sunny horizons and the dark narrowness of the lives lived beneath them, hut like the play itself the set is unfinished and unresolved. Just because a play is about people whose lives lead rapidly to nowhere very much doesn't mean that it is free to do precisely the same thing. Paul Miller directs a variable cast.

lein and a grasping Italian booking agent.

undertakes the role of Isadora, conveying its

pathos, absurdities and moving flashes of vanished grandeur with extraordinary dis-

tinction. As Yesenin never learned English

and Isadora knew no Russian, the violent poet, shrewdly cast with Oleg Menshikov, a Moscow actor of repute, recites his verses and

insults in his own tongue. There is a touching

performance by Catherine Rich as the pupil

who can only travesty the Duncan method,

while Michele Moretti as the chatterbox.

Louise Vincent as the Teutonic comic maid and Jerome Bertboud as the naive musician

fit their assignments to perfection under Pa-

The revival of Harold Pinter's "Homecom-

ing" of 1966 (adapted as "Le Retour" at the

Théâtre de l'Atelier) was greeted with pro-

longed applause.
This is a scabrous fable about a brutish ald

trice Kerbrat's guidance.

Anny Duperey has adapted the script and

Isadora Duncan Back on Stage



The War of Fantasy Movie Festivals in France

By John Rockwell New York Times Service

ERARDMER, France - Once upon a time, 21 years ago to be exact, there was a slightly sterile but picture-perfect and perfectly
arganized new French ski resort called Avoriaz. Its builders, who had erected this self-contained illage on pristine alpine meadows, decided they needed to attract attention to their venture. And so the midwinter Avoriaz Festival, devoted to "fantastic" films - science fiction, fantasy, horror and all-purpose weirdness -

It proved a great success, the high point of many junketing French journalists' winters. But clouds darkened after last year's 20th anniversary festival. Gérard Brémond, president of the Pierre et Vacances organization that runs this and many other French resorts, decided to divest himself of things fantastic and booted ont the festival's longtime organizers. They, in turn, after some grumbling, repaired to a pleas-ant but less picturesque Alsatian town called

And so, in nearly simultaneous competition, France had two high-profile winter film festi-vals. There was the newly incarnated Avoriaz Festival of French Films, devoted to showcas-ing recently completed films and supported by the full and mighty muscle of the French film establishment, from Jan. 15 to 19. And there was Fantastica, an expanded version of the old Avoriaz format in Gérardmer, devoted to the fantastic in films. films on video cassette, video clips and games, virtual reality, comics, the plastic arts, street theater and anything else the organizers could think of, from Feb. 1 to 6.

It was David, in the form of the feisty weirdo outsiders, against Goliath, the sometimes overbearing French film bureaucracy. Or, if you

European film industry, against Goliath, the Hollywood monopoly. Everything considered,

At Avoriaz, the main problems were an iffy selection of films and Daniel Toscan du Plan-tier's foot planted firmly in Daniel Toscan du Plantier's mouth. Toscan du Plantier is the Jack Valenti of France, among other things. His role as chief spokesman for French films worldwide comes from being the head of Unifrance, charged with encouraging the international dis-tribution of French films. But he is also a film producer of note, now on his own after years at Gaumont Films, and a weekly film critic for the national newspaper Le Figaro's Saturday mag-

In the wake of the "cultural exception" won by

France during the recent international trade talks, Toscan du Plantier was positively crowing with triumph. Most of the time, he crows wittily and well, although his floating entourage of Bremond and others, chuckling appreciatively at his every bon mot, seemed a little self-congratu-latory. He was especially caustic about Valenti, whose blunders he felt had encouraged the Euro-peans to side with the French in the trade talks. He kept referring to Valenti, in the course of an interview, as "your national genius." But then Toscan du Plantier blundered himself. In a conversation with several French journalists that he first denied and then said had been off the record, he joked that with the Los Angeles earthquake "God had chosen the side of the cultural exception. I would have preferred that be spared lives, but God is cruel.

Valenti thunderously denounced Toscan du Plantier's insensitivity. Toscan dn Plantier and Valenti have since officially made up, but the flap overshadowed the festival's intended purpose in the European press.

That purpose was to present what Toscan du

Plantier, borrowing a term from the fashion industry, called "the spring collection" of French films. The trouble with this policy is that, unlike the annual showcases of French films in Sarasota, Florida, and, as of last year, Yokohama, Japan, the Avoriaz Festival can't be selective. Instead, it must present pretty much whatever is available. The result was a highly variable assortment of films, this year rather overweighted with the manic domestic farces the French seem to like but can't be

readily exported. The most talked-about entry was Martine Dugowson's "Mina Tannenbaum," about two French girls who grow to womanhood, become estranged and then almost reconcile before the tortured-artist title figure commits suicide. It was awkwardly written but well acted by Romane Bohringer as Mina and Elsa Zylberstein

Toscan du Plantier and the rest of the French film establishment often talk as if the failure of French films to find widespread international markets is some sort of Francophobie plot. The real problem may lie elsewhere. At a forum for the European film distributors at Avoriaz most of whom spoke in English, to the open outrage of the Francophones — several com-plained that for all their government subsidies and self-promotion, the French couldn't touch Hollywood when it came to efficient marketing. Wolfram Tichy, a German distributor, was

blunter, "The weakness of distribution is not a question of money," he said, "but of produc-tion." In other words, make better films and foreigners will flock to distribute them. HE team that used to present fantastie films at Avoriaz is the same that organizes the other thorn in the side of the French film establishment, the

Lionel Chouchan, the director of the new

Festival of American Films in Deauville.

Fantastica, was still resemble of being booted out of Avoriaz. He attributed Bremond's decision. partly to a desire to upgrade his resort clientele, which Bremond readily conceded, and partly to Bremond's ambitions as a film producer, which are presumably furthered by cozying up to the French cinematic powers that be.

Both Bremond and Toscan dn Plantier ar-

gued that the fantastic genre was in a steep decline, its films increasingly grossome and its creative energies siphoned off by video and computer games. That, Chouchan hotly denied, pointing to the proliferation of fantasy films in Hollywood, Hong Kong and beyond. But he has also moved to segregate horror films into their own category and to include new medi-ums. That includes animated and computer-interactive comics, which the established French comics festival in Angonieme has so far

The feature films, to judge from a brief sam-pling, made a nicely diverse lot, lively and entertaining. And they were hardly dominated by Hollywood: Ronny Yu's "Jiang-hu, Be-tween Love and Glory" from Hong Kong took! the grand prize, and other awards were handed out to films from Spain, Austria, Britain and: France as well as the United States. Certainly the festival's closing film, a some

times grotesque but tonching stop-animation feature by Dave Borthwick from Bristol, England, called "The Secret Adventures of Tom Thumb," had more spunk and flair than any thing seen at Avoriaz, despite its frank indebt-edness to early David Lynch.

When this year's first annual Fantastica was over. Chouchan half a little crowing to do.

"It was a challenge, to present a festival like
this on short notice, after 20 years in a wellknown place like Avoriaz, in a city in the east of France that is not well known," he said. "And we succeeded."

ry, another to escape, a third to forget the unpleasant memories of a trip to London where he was all hut forced into homosexual prostitu-

By David Stevens mational Herald Tribune

ARIS — The new production of Richard Strauss' "Salome" at the Opéra Bastille is the most complete and satisfy effort in the theater's short, trouhled history — musically solid and strongly cast, imaginatively staged, and with a decorative span encompassing the epoch of its story and the time of its creation.

Nicky Rien's set and Elizabeth Neumüller's costumes create a place that simultaneously mediates between a kind of Byzantine antiquity

A strange spell of fatality hovers over the grotesque happenings lit with a wild, devilish mockery. Bernard Murat has restaged this popular piece with sagacious skill in both

capturing the sinister atmosphere and in as-

sembling an exemplary company, with Jean-Pierre Marielle us the domineering chieftain

Russian drama is represented at the Odčon

Théâtre de l'Europe with Lluis Pasqual's ex-

pansive production of Maxim Gorky's "Les

Estivants" ["Summerfolk") that in 1904 fol-

lowed the author's masterpiece, "The Lower

In this expose of the oriddle classes, Gorky

was unable to humanize his characters as Chekhov did with touches of humor and understanding. Nevertheless, it contains sev-

eral mood passages that present us with an

informative curiosity of theatrical history,

and Pasqual has resurrected it with hlue-

ribbon players and spectacular decor.

The single set is at once an overdecorated palace, a prison dungeon, and in between a kind of warehouse or roofed-over courtyard. A royal palace cum workplace that might have been designed by Otto Wagner.

Herod wears a business suit and spectacles and smokes eigarettes, but over the suit he has a rich ceremonial costume. Herodias could be a Byzantine icon or perhaps an exotic Viennese matron from a Klimt painting. The Holy Land in biblical times is seen through glasses sup-plied by the firm of Strauss and Oscar Wilde. André Engel's staging is anything but static, Salome is a bysterical tecnager, at times climbing the gate of Jokanaan's prison, but capable of deceptive calm. The infamous dance (shrewdly choreographed by Françoise Grès)

builds from languid immobility to frenzy. Jokanaan is no impassive ascetic, he throws his shoes to keep Salome away. The Jews and Nazarenes (again business suits under ritual vestments) are drawn into the action, not dismissed. At the end, Salome is not crushed under the soldiers' shields. The page steps out from the palace door and avenges Narraboth's sui-

cide by slitting the princess's throat. It would be hard to improve on the cast at hand. Karen Huffstodt, an American soprano whose European career seems to have lifted nicely into orbit, is as fine a compromise as the role demands between petulant teenager and Wagnerian vocal presence. She was matebed hy Monte Pederson's vocally stunning Baptist.

Ragnar Ulfung as the lascivious tetrarch and Leonie Rysanck as his not-so-loving consort were models of experience and calculated vocal acting, and while it may be ungallant to say so, they represent a combined total of more than 90 years on the musical stage. Deon van der Walt

By David Tracey

lan of Madagascar, but now that

he's a politician as well be sounds more like John F. Kennedy. Con-

sider the translation from French

of how he described his new man-

date from the voters: "We've always shown what the government has done for the people; it's time

we showed the people what they've done for the government."

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NTANANARIVO,

Madagasear - The

fulksinger Dama bad been called the Bob Dy-



Karen Huffstodt in "Salome.

was an unusually solid Narraboth, and Helene

Perraguin a rich-voiced page.

Myung-Whun Chung who is on a Strauss binge with this opera and the ballet "Till Enlenspiegel" at the Palais Garuier, drew solid playing from the orchestra, neither hysterical nor, unfortunately, finding the chamber-music sub-

deties in the score.

It seemed no more intentional ing in Malagasy rather than French than when he tried to explain his goal to empower the citizenry with such as the flight from farms to the

goal to empower the citizenry with the notion that faith in Malagasy

culture can reinvenate the country,

and came out sounding like John

Lennon: "Maybe it's a dream, but

somebody has to dream like this to get anything done. Fortunately, I'm not the only one."

When thousands of Malagasy re-belled against the remnants of

French colonial rule in 1972, Dama's band Mahaleo became their unofficial mouthpiece. At the time

they were the only pop group sing-

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late was reinforced with a half-dozen performances of Bernd Alois Zimmermann's "Die Soldaten, in Harry Kupfer's production for the Stuttgart Opera, with singers from that production, while the Paris orchestra distin-guishing itself under Bernhard Kontarsky. Many regard "Die Soldaten," based on

Lenz's play, as the only opera since Berg's "Wozzeck" and "Lulu" worthy of being mentioned in the same breath, Both are works of social compassion, but whereas "Wozzeck" is compact and direct. Zimmermann's opera is of such complexity, with its simultaneous and overlapping scenic action and music; that it is probably impossible to produce in any way that! redizes the composer's vision. The theater has not been built yet that could do this, and

probably never will be. That said, there have been some pretty good abs at it, and this Stuttgart realization is one of them. Wolf Muenzer's open, multilevel set in tandem with Kurt Wogatzke's lighting made for a highly theatrical spectacle. Lisa Saffer as Marie, Milagro Vargas as Charlotte, Wolfgang Miller-Lorenz as Desportes, and Michael Eb-becke, Franz Mazura, Helga Dernesch and Jocelyne Taillon in other major roles, supplied a

high polish to large and excellent cast.

Handel's "Orlando," in the production that was a hit at last summer's Aix-en-Provence. Festival, reappeared briefly at the Theatre des Champs-Elystes, adding another chapter to the rich catalogue of Baroque revivals from Wil-liam Christic and his Arts Florissants ensemble. Robert Carsen's intelligent staging and Antony McDonald's timelessly modern sets and cos-

tumes for the most part served the work well. The first-class vocal team included Patricia Bardon in the title role, Lynne Dawson, Hilary The German atmosphere at the Bastille of bass of Harry van der Kemp as Zoroastro.

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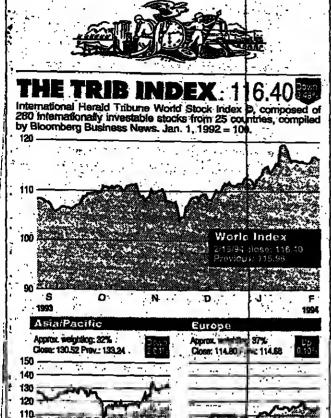


young composer who hopes to prepare a score for Duncan's next engagement. Others present are a would-be ballerina studying Duncan lessous hopelessly, a woman friend offering unsolicited advice, a German friend lein and a grassing full in hoshing nearly.

A strange spell of faulity hovers over the

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BBC Faces Eviction By STAR

Murdoch Cites Bias Complaints

Compiled by Our Staff From Dispatches NEW DELHI - Rupert Mur-doch said Tuesday the British Broadcasting Corp. could lose a key channel on his STAR TV satellite network unless it addressed bias charges leveled by India and China. Mr. Murdoch said he was inclined to replace the BBC with his own Sky IV news channel to im-

Asian countries as well as to seek better ties with them. "That may he a solution that we may have to come to," Mr. Murdoch said at the end of eight-day tour of India, during which he ex-plored possibilities for expanding

prove the overseas image of the two

his television business interests.
"We have a legally binding contract with the BBC," he said. "We would hope that we can resolve most of these complications with them before taking such a drastic step as that."

Mr. Murdoch said viewers in India and China made up the bulk of STAR TV clients.

News Corp., of which Mr. Murdoch is chairman, bought a majority stake of the Hong Kong-based satel-lite network in August, Official fig-ures put Chinese viewership at 35 million homes. Private figures put India viewers at 8 million.

Both countries have had troubled relations with foreign media, including the BBC, whose multilingual ra-dio programs are popular with lis-teners but often frowned upon

officially.

India, which expelled a Delhibased BBC correspondent during its 1975-77 emergency rule, frequently complains about alleged bias in coverage of separatist insurgencies.

China has clamped down on

STAR TV dish antennas and the government was incensed by a recent BBC documentary that touched on the sex life of Mao Zedong, the late Chinese leader. Mr. Murdoch predicted a media boom in India and said his compa-

ny planned to participate. (Remers, AFP)

Motorola Saga Shows Pitfalls In Japan Trade

By Andrew Pollack New York Times Service
TOKYO — When the United

States and Japan agreed to open a big part of Japan's cellular telephone market to Motor-ola Inc., then-Commerce Secre-tary Robert A. Moshacher hailed the pact as "a model for

future negotiations."
But rather than a model of success, the cellular telephone agreement has become an example of what American trade negotiators have long found frustrating about dealing with Japan; First, when one barrier seems to be swept away, another obstacle seems to arise to take its place. Secondly, agreements often seem to fall apart in the implementation stage.

Citing the lack of market access by Motorola and wanting to get tough with Japan for the failure last Friday of negotiations under a new trade framework, President Clinton has decided to levy sanctions on Japan for violating the cellularphone agreement.

But if there is fault to be handed out, it should not go only to the Japanese. In retro-spect, it is clear that the cellular agreement was not as strong as Washington believed. In particular, Motorola's penetration of the market in the crucial Tokyo-Nagoya corridor was left entirely in the hands of a cellular phone service company that had very little incentive to push

"No one liked it, but it was take it or leave it," Robert M. Orr Jr., director of government affairs for Motorola's Japanese subsidiary, said of the arrangement, Mr. Orr, who was not with Motorola in 1989, said that in retrospect "it doesn't look like a good agreement."

Motorola products,

The cellular phone service company, Nippon Idou Tsushin Corp. was already building a mobile phone system using a ri-val technology developed by the Nippon Telegraph & Telephone

Corp. It agreed, under considerable prodding from Japan's government, to build a separate system using Motorola technology.

But Nippon Idou could not easily afford to build two sepa-

rate systems, so it concentrated on the one using NTT technology. As a result, last month it had 400 base stations for the NTT-compatible system versus only 110 for the Motorola system. The NTT-compatible phones can be used in 94 percent of the service area, com-

The dollar held its ground against the yen. Page 12.

pared with 61 percent for the

Motorola phones.

Given this disparity, it is little wonder that more than 310,000 customers have opted for the NTT-compatible phones and only about 10,000 for the Motorola phones. It is this lack of sales which Washington says violates the "comparable market access" that Japan promised in a cover letter to the 1989 agreement, Japanese officials say Japan

has bent over backwards to get Motorola into the Japanese market. No other country, they say, allows two incompatible phone systems to operate.

Yoshio Utsumi, director general for international affairs at the Ministry of Posts and Telecommunications, said that "comparable market access" means only granting Motorola equivalent radio frequencies. How many Motorola cellular phones are actually used is strictly a private matter between Mo-

torola and Nippon Idon.
"It is not in the reach of the Japanese government," he said. "We can't promise how many sets should be sold. We cannot say how many towers should be

Mr. Orr of Motorola disagreed, saying that since Japan arranged the shotgun marriage between Motorola and Nippon Idou to begin with, it was responsible for the results.

Viacom Wins Paramount As Investors Snub QVC

Compiled by Our Staff From Dispatches NEW YORK - Viscom Inc. won the five-month bidding war for Paramount Communications Inc. on Tuesday as investors overwhelmingly accepted its \$9.8 billion merger offer, turning down a competing of-fer by QVC Network Inc.

Paramouni shareholders tendered 74.6 percent of their holdings, more than 91.6 million shares. to Viacora, the Dedham. Massachusetts-based operator of MTV and Nickelodeon cable networks and cable television systems. That was well above the 50.1 percent Viacom needed to clinch the deal.

OVC terminated its competing offer after it recieved only 10.4 million shares, or about 8.6 percent of Paramount's shares by the deadline. Viacom's victory ended one of Wall Street's longest and most hotly contested takeover contests. The fight added \$2 billion to Para-

mount's price tag and sparked months of court battles and legal maneuvering.
"The deal from hell is finally over," said Craig Bibb, an analyst with PaineWebber Inc.

Viacom had offered \$107 a share in cash for 50.1 percent of Paramount's shares and securities for the remainder, QVC had offered \$104 a share in cash for 50.1 percent of Paramount stock, and secu-

nues for the rest. Viacom and Paramonnt had signed an \$8.2 hillion merger deal counteroffer for Paramount shortly after, touching off the bidding war. The most obvious victors of the confrontation were Paramount

shareholders, who have seen the \$61.125 just before the original deal was announced. The contest featured two charismatic leaders: Sumner Redstone.

the billionaire head of Viacom, and Barry Diller, the QVC leader and former head of Paramount Pictures. The battle came symbolize the high stakes involved as technology promises to transform how enter-

tainment, information and services are delivered to consumers. Paramount has myriad entertainment and publishing assets, including a movie studio, a television programming library. New York's Madison Square Garden arena and the New York Knicks and New

York Rangers sports teams. In addition to its cable television station and franchises, Viacom has a separate deal to merge with Blockhuster Entertainment Corp.,

the biggest U.S. video retailer. Mr. Redstone said the deal was part of Viacom's ambition to "create a global media powerhouse of unparalleled proportions in the entertainment industry. Today is only the beginning of the creation of this

vast new enterprise."
Combined, Viacom, Blockhuster

in September, but QVC made a and Paramount will have about \$B hillion in debt and a market value of about \$25 hillion, making it one of

America's largest media concerns. Mr. Redstone will control the company, with a 61 percent voting price of their stock shoot up from stake. H. Wayne Huizenga, a former garbage collector who runs Blockbuster, will be vice chairman. Martin S. Davis, Paramount's chief executive, has yet to receive a role in the combined concern.

Analysts said QVC's bid, although valued overall at several hundred million dollars more than Viacom offered, fell short in two critical respects: It contained about \$180 million less cash than Viacom offered and failed to guarantee Paramount shareholders compensation if the new company's stock failed to reach certain benchmarks m the next three years.

The hattle for Paramount began in mid-September when the com-pany signed its friendly merger agreement with Viacom. QVC weighed in with an unsolicited of-

fer a week later. In the ensuing months, Viacom, in need of cash to fund its hid, sold a piece of itself to Nynex Corp., the Northeast regional telephone com-pany, for \$1.2 hillion. QVC also brought in well-heeled partners to help pad its war chest, including another of the regional Bell tele-phone company, BellSouth Corp.

(AP, Bloomberg)

French Bank Officers Charged

By Alan Friedman International Herald Tribune

PARIS - A Swiss judge Tuesday charged the former chairman and a top executive of Crédit Lyonnais, the giant French state bank, with complicity in the bankruptcy of a Swiss company involved in the takeover of the Metro-Goldwyn-Mayer Inc. movie studio.

The move against Jean-Yves Haberer, who was removed as chairman in November, and François Gille, currently managing director, represents an escalation of Swiss legal moves against Credit Lyonnais. The charges were contained in Fiorini, is in a Swiss jail on suspi-

a mise en examin, which is a step short of a formal indictment.

Last week, the two French bankers were summoned for questioning by Judge Jean-Louis Crochet, a Geneva magistrate who is investigating the 1992 bankruptcy of Sasea, a Swiss company that received loans from Credit Lyonnais, Sasca was part of a web of companies that was backed by a total of \$1 hillion of Credit Lyonnais loans to huy Metro-Goldwyn-Mayer.

Judge Crochet also rejected an attempt by Credit Lyonnais to file a civil suit in the Sasea case. Sasea, whose chairman, Florio

cion of fraud, collapsed in October 1992 with 5.1 hillion Swiss francs (\$3.4 hillion) of debts. Crédit Lyonnais says it had more than 650 million Swiss francs of debt exposure when Sasea collapsed.

The charges are an embarrassment to Crédit Lyonnais, which has been criticized for loans made to Mr. Fiorini and others involved in the MGM takeover. The unprofit-able hank is still saddled with problem loans stemming from the MGM deal.

Other French bankers are mean-while upset at plans by the govern-See LYONNAIS, Page 13

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Publicis Looks to N.Y.

By Daniel Tilles Special to the Herald Tribune

ARIS — A more striking backdrop than the one gracing the office of Maurice Levy, chairman and chief executive of Publicis SA; would be difficult to buy, dr manufacture.

The Arc de Triomphe seems only inches awa from his sixth-floor window at Groupe Publicit headquarters on the Champs-Hystes. It is a chal-lenge of similarly grand scale that Mr. Levy has had to face in directing Europe's second largest advertising and communications company through a tumultuous few years in the industry. Now another large-scale challenge is looming as Publicis tries to refine a strategy to increase its penetration of the U.S. market.

The combined effects of the recession and, in France, a government-mandated frewriting of agency compensation rules brought an estimated 4 percent decline, to 19.2 billion francs (\$3.26 billion), in Publicis hillings in 1993. Pretax earnings fell 15 percent, to 2.5 billion francs.

For the agency — known as Publicis Conseil in France and Publicis-FCB elsewhere in Europe results were "in line with industry performance," said Caroline Olchanski, a financial analyst who follows the media and communications industries at the Dupont Denant brokerage in Paris. A series at the Dupont Denant brokerage in Paris. A series of measures implemented in the past year should help reverse the slide, however, and Ms. Olchanski said she expected an earnings rebound in 1994.

In December, Publicis finalized the purchase of Groupe FCA, the minth-largest Freach agency and 31st-largest worldwide. The deal, through a stock swap, will add an estimated 2.5 billion francs in billings to the Publicis total.

FCA's client list, which includes BSN, Canon and Krups, fits Publicis's own roster of blue clip

accounts — Renault, Colgate, Taittinger — with-our major conflict. The two agencies share three key multinational clients: L'Oreal, Nestle and Henkel, the German-based maker of detergents. The merger significantly reinforces our relationship with these three clients, all of whom reacted positively to this decision." Mr. Lévy said.

FCA also allows Publicis to pursue business that otherwise would have remained off-limits due to conflicts with existing accounts. As more brands go global while the number of independent inter-national advertising networks diminishes, clients are increasingly permitting advertising holding companies to manage competitive accounts from different agencies in the group. For instance, Om-nicom Group handles IBM through its DDB Needham agency, as well as Apple Computer's Macintosh business, through BBDO.

The key to the FCA deal is the opening it gives Publicis in the United States. Though Publicis has relied on its six-year alliance with Chicago-based Foote Cone & Belding for servicing its clients with American franchises, it had been thwarted in its efforts to develop its own name and identity, let alone its own list of American clients.

"Publicis has always been too French in the U.S." Ms. Olchanski said. In fact, until the FCA deal, Publicis had been limited to one small New York outpost, with billings of just \$55 million in 1993, for L'Oreal, Lancome and Perrier. Today the agency finds uself the beneficiary of FCA's 1991 acquisition of Bloom, a U.S. shop with billings of more than \$200 million. Bloom manages such trueblue American accounts as Andrew Jergens and Scott Paper.

Still, there are those who believe the agency renamed Publicis/Bloom - comes up short in See PUBLICIS, Page 13

Strmatry

Employers Issue Threats In Germany

FRANKFURT - German metalworking companies warned their employees Tuesday that a strike would reduce chances for a negoti-ated settlement of their differences. Gesamtmetall, the employers

group, may compromise on vacation pay and job security in its talks with unions on a wage agreement, said Dieter Kirchner, the chief negotia-tor. But he warned Gesamtmetall would "not negotiate during any strike, at least in its first stages." He said it would consider introducing lockouts if the union shows

no willingness to "find an intelli-gent solution" to the conflict. The employers and IG Metall, Germany's largest union, failed to reach agreement in talks Friday, and the union began a procedure that may lead to n strike by March 4.

Mr. Kirchner rejected a state-ment by Klaus Zwickel, chairman of IG Metall, that a strike, if called, would not target weak companies or lead to a further loss of jobs.

Such a strike is "going to damage" thousands of companies, Mr. Kirchner said, because it will prevent them from meeting delivery dead-lines, create chaos in their financial planning and cause them to lose market share. He noted that IG Metall itself has estimated that up to 3,000 companies may go bankrupt as a result of the strike in prospect.

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GUERNSEY RUE DU PRE ST. PÉTER PORT TEL. (48): 711 761 AFFILIATE REPUBLIC NATIONAL BANK OF NEW YORK IN NEW YORK OTHER LOCATIONS: GIERALTAR - GUERNSEY - LONDON - LUXEMADURG - MILAN - MONTE CARLO - PARIS - SEVERLY HILLS - CAYMAN ISLANDS - LOS ANGELES - MEXICO CITY - MIAMI MONTREAL - NASSAU - NEW YORK - BUENOS AIRES - CARACAS - MONTEYIDEO - PUNTA DEL ESTE - RIO ID JANEIRO - SANTIAGO - BEIRUT - BEIJING - HONG KONG JAKARTA - SINGAPORE - TAIPEI - TOKYO

CURRENCY & INTEREST RATES Eurocurrency Deposits

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EUROPEAN FUTURES

High Law Prey. Gold

Compiled by Our Staff From Despatches NEW YORK - The stock mar- at \$34.35 and finished at 3634. ket rallied Tuesday as expectations for government data this week to show subdued inflation supplanted concerns about a U.S. trade dispute the for the media giant. Viacom lost

The Dow Jones industrial average closed up 24.21 points at jumped 1% to 50% in the over-the-3,928.27. Gainers led losers by a 3to-2 ratin on the New York Stock

N.Y. Stocks

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Exchange in moderately active volume of about 268 million shares. People feel right now that inflatinn is O.K. and that some kind of omise will be reached between the U.S. and Japan that won't be too drastic," said Thomas Gallagher, head of institutional trading at Oppenheimer & Co. The duliar's stabilization against

the yen aided that sentiment. benign inflation outlook also held Treasury bond prices near steady, with the yield on the benchmark 30-year bond at 6.45 percent in late trading, even with Monday. Teléfonos de México was the most-active issue on the New York

Stock Exchange, unchanged at 43%. The initial offering of American depositary receipts on Elf Aquitaine, the French petrochemical company, was the second most-ac-

tive issue. The ADRs were offered Paramount Communications rose % to 77 after Viacom emerged the victor in a five-month takeover batto 341/4, while QVC Network, which lost its bid for Paramount, counter market. Blockbuster Entertainment, indirectly involved in the Paramount deal because of a deal with Viacom, rose *s to 25%.

Also in over-the-counter trading, Unimed lost % to 41/2 after it said it would take a charge that would cause a loss in the fourth quarter and in all of 1993. The pharmaceutical company's products include a drug based on marijuana.

Merck finished unchanged at 33% after it said it would use one of its divisions to tap into the market for managed health care.

American depsoitary receipts of Daimler-Benz rose 1% to 48% after it said its new C-Class sedan captured a 30 percent market share in its class, and the company had an "enormnus" backlog of orders. Columbia HCA Healthcare built on Monday's gains in active trading, adding % to reach 40% Tuesday. The company was added to the "recommended-for-purchase"

Mnnday at Goldman, Sachs. (AP, Knight-Ridder, Bloomberg)

Dollar Holds the Line After Sanctions News

Compiled by Our Staff From Dispatches NEW YORK - The dollar edged higher Tuesday afternoon in turbulent trading after U.S. Trade Representative Mickey Kantor said the U.S. would propose trade

sanctions against Japan. A dealer for Credit Lyonnais in New York said the dollar had

Foreign Exchange

strengthened after Mr. Kantor's statement on the assessment that U.S. actions was less severe than many in the market had expected,

The currency later reversed di-rection and began falling on the view that this was likely to be only the first of a number of measures as a result of the failure of U.S.-Japanese trade talks last week, the deal-er said, but the dollar remained above Monday's closing fevels.

The dollar closed at 103.815 yen, up from 102,200 ven at Monday's close. It also was quoted at 1.7313 Deutsche marks, up from 1.7243 DM on Monday.

Amy Smith, senior foreign-ex-

change analyst at the consulting firm IDEA said Mr. Kantor's statement was evidence the U.S. was determined to be tough with un on trade.

the market looks for U.S. officials to "talk the yen higher" as a way of reducing Japan's trade surplus.

She said U.S. officials' silence

when the dollar fell Monday proved that the government wanted the yen to go higher, making Japan's exports more expensive. Mr. Kantor said Japan had broken an agreement to give American cellular telephones a larger share of its market and said the U.S. government would announce proposed trade sanctions within 30 days.

The reason the dollar first rose and then fell on the sanctions news was that "the market is equivocal on the issue," according to Win Thin, a currency analyst at MCM Currencywatch. "On one hand, sanctions tend to weaken the yen because they hurt the Japanese economy," be said. "That's why the dollar firmed against the yen today. "But on the other, the sanctions manifest the conflict over trade, and traditionally, trade friction with Japan stirs a higher yen."

Against other major currencies, the dollar was unchanged at 1.4572 Swiss francs and rose to 5.8938 French francs from 5.8720. The pound fell to \$1.4724 from \$1.4855.

The Dow Daily closings of the Oow Jones industrial everage 300) ASONDJE 1994 NYSE Most Actives High Law Last +1% **–**|₩ + 144 + Ñ **MASDAQ Most Actives**

NYSE Diary

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Britain Proposes Stock-Trading Rules

LONDON - The Securities and Investments much more than they do now about such activities

Board, Britain's top financial regulator, released as including short selling and derivatives trading, proposals Tuesday to increase the amount of dis-

Publicly held companies would not have to dis-close any additional information under the plan, but scandals and collapses, including the raiding of

brokerage houses, market makers and other institu- pension funds by the late Robert Maxwell.

Blownberg Business News

closure required about equities trading.

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> \$559 Million Ciga Price Tag Bloomberg Business News

Industrials

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MILAN —ITT Corp.'s Sheraton Hotels will pay at least 943 billion lire (\$559 million) to acquire the equity of Ciga SpA, while the Italian hotel chain's creditor banks will get back just under 75 percent of the value of their debts under a compli cated plan that Ciga proposed to its shareholders on Tuesday.

U.S./AT THE CLOSE

GM Averts Strike at Key Parts Factory

FLINT, Michigan (AP) — A strike that a union leader said would have "shut General Motors down" was averted Tuesday when negotiators reached an agreement protecting job security at a General Motors Corp.

A strike at the AC Rochester East complex could have stalled GM parts plant here. production because the complex is the sole source of many of GM's critical auto parts, including fuel pumps, spark plugs and computerized

GM had proposed to cut 1,200 jobs over three years at the plant. dash board components. instead, a "considerable number" of new jobs will be added by 1998, said Dale LeBeau, president of United Auto Workers Local 651. Over the past 10 years, the plant has dropped from 10,500 hourly workers as GM strived to make the company more efficient and competitive, to the

current 6,800. U.S. Production Up 0.5% in January

WASHINGTON (Combined Dispatches) — U.S. industrial production rose 0.5 percent in January, marking the eighth consecutive monthly gain, the Federal Reserve Board said Tuesday.

gam, the reneral Reserve Board said Tuesday.

A steeper gain was prevented by severe winter weather, which disrupted factory operations while boosting output at utilities and mines. The capacity utilization, or plant-use, rate for the month rose to 83.1 percent from 82.9 percent in December, the highest level since the summer of 1989. The Fed also said there was a sharp increase in demand for commercial and industrial loans in the past three months, according to its survey of 59 U.S. commercial banks and 18 foreign bank branches. (Bloomberg, AP)

Equitable, in Turnaround, Profits

NEW YORK (Knight-Ridder) — The Equitable Insurance Cos. said Tuesday it earned \$234.5 million last year, a turnaround from the net loss

of \$128.6 million posted in 1992.

Earnings were driven by record performance in the investment services sector, which includes the Wall Street house Donaldson, Lufkin & Jenrette, and a return to profitability in the insurance sector, the company said.

Citicorp Says Fed Scrutiny Lifted

NEW YORK (AFX) — Citicorp said Tuesday it has been released from special oversight by the Federal Reserve Bank of New York and the

office of the Comptroller of the Currency.

Cincorp was placed on watch in February 1992, when it was suffering from large loan-loss provisions. The conditions of the scrutiny mandated a plan for improving the bank's capital and earnings position.

Citicorp said the termination of the oversight means the plan has succeeded and that the company was now free to consider reinstatement, of a dividend on common stock, which was suspended at 25 cents a share in the third currence of 1001.

in the third quarter of 1991. Motorola Sector, Oracle Join Forces

NEW YORK (Knight-Ridder) — Motorola Inc.'s wireless data group said it would join Oracle Corp. in developing wireless multimedia

The companies plan to design equipment that would let customers tap-into corporate data supplied through Oracle database software and the Oracle Media Server, a software product announced today by Oracle. The Oracle Media Server is a software multimedia library capable of storing and retrieving video, audio and text.

Sears Pleased with Return on Equity.

NEW YORK (Knight-Ridder) — Record earnings at Sears, Roebuck & Co. last year resulted in a 19 percent return on equity, exceeding the company's 15 percent goal, its chairman said Tuesday.

Edward Brennan, the Sears chairman, told analysts that Sears was a

different and stronger company than it was a year ago and that its priority this year was to enhance its core merchandising and insurance businesses. But he said the company had no plans for big shake-ups rivaling last year, when Sears slashed 50,000 jobs, spun off its financial units and ended its catalogue business.

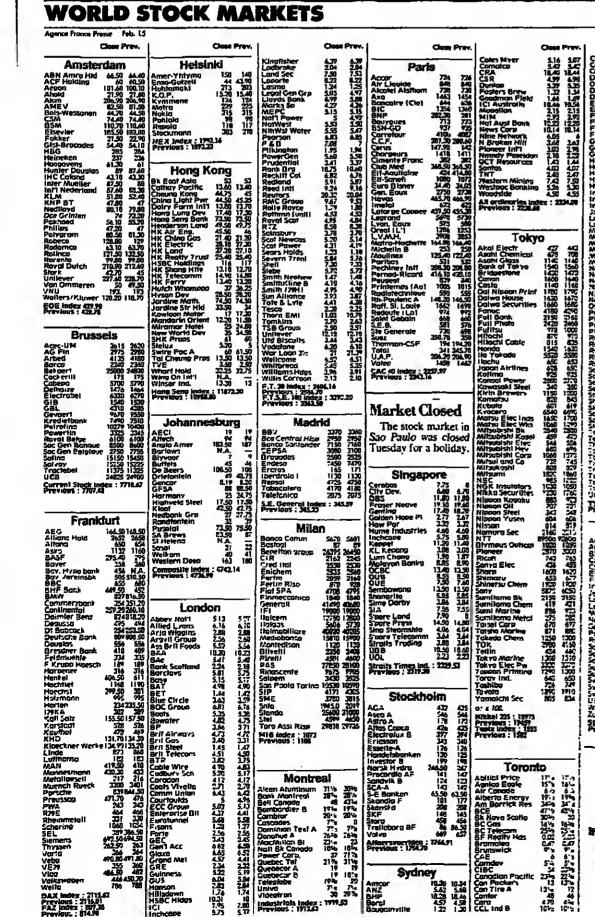
For the Record

Maclean Hunter, the Canadian publishing and cable television giant, urged stockholders on Tuesday/to fight a takeover bid by Rogers Communications, a rival cable television company.

(AFP)

The Limited Inc., a U.S. clothing retailer, said it would add 50 percent more retail selling space in 1994 than it did in 1993; that means opening 400 stores, closing 100 and remodeling 200. (Knight-Ridder)

The Government of Singapore Investment Corp. acquired an 8.35 percent stake in BWIP Holding, a California-based pump, seal and fluid control equipment manufacturing company. (Bloomberg) GE Capital will acquire the computer leasing and financing businesses of Skandinaviska Enskilda Banken, of Sweden, for an undisclosed sum; the businesses, AB Vendaz and Nordic Finans AB, have combined assets of a brillian force (\$273.4500m)



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Philips Moves **Toward Control** Of Grundig

AMSTERDAM - Philips Electronics NV announced steps Tuesday that could ultimately give it a majority equity stake in Grundig AG, the unprofitable German consumer-electronics company

Philips currently has a 31.6 percent stake in Grundig, and it plans to spend 250 million Deutsche marks (\$143 million) to buy Grundig Genusscheme, or profit-sharing certificates; from a group of German and Swiss banks. If the certificates are converted into stock, Philips' holding would rise to 50.5 percent of Grundig.

Although the original terms of the certificates required that they be converted into stock by March 31, Philips said it was negotiating with the other Grundig shareholders to extend the life and conver-

sion rights of the certificates. The Dutch company said that it did not want to make the conversion soon because Grundig is in the middle of a corporate restructuring. It will be divided into a dozen Germany.

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that Grundig currently faces, whereby another corporate structure will be set up, we don't see a reason that forces us to choose for conversion at this moment," said Ben Geerts, a Philips spokesman. Despite its minority stake, Philips controls Grundig's manage-

ment and finances. Philips is to buy the certificates on March 14 from a consortium of banks led by Dresdner Bank, Union Bank of Switzerland and Bayerische Vereinsbank.

Currently the Grundig family and a foundation own the 68.4 percent not held by Philips.

The Dutch company originally bought imo Grundig in 1979. In 1984 it boosted its 24.5 percent stake to the present 31.6 percent. Grundig has said it expected to post a loss of 350 million DM in the financial year ending on March 31, following a loss of 296 million DM the previous year. Its sales have been hard hit by the recession in

Key German Industry Gears Down **Machine Tool Makers Must Cut Capacity to Survive**

FRANKFURT - With orders for its state-

of-the-art drilling, lathing and milling ma-chines down by a third last year, the German

machine-tool industry is fighting for its life.

Only by reducing its costs and starting an export drive into new markets where low prices translate into sales can the industry. which once epitomized Germany's postwar

economic miracle, save itself, analysts said. But many companies are unprofitable after their expansion during the late 1980s and early 1990s, so boosting exports will mean more mergers and takeovers to an already consolidating industry.
It also will require a lot of help from the

German banks.

The whole future of the machine-tools industry depends on how far the banks are willing to help oot," said Michael Broker, an engineering analyst at Bank Julius Bar (Deutschland) AG. They must first cover the companies' losses, then provide the funds

Deckel Maho AG, formed in December from the merger of the Bavarian milling- and boring-machine makers Maho AG and Deckel AG, is finding the first step difficult.

Deckel Maho is in talks with banks for as

much as 100 million Deutsche marks (\$57.5 million) in credits, the same amount its banks, of which Deutsche Bank AG is the largest, provided before the merger. It needs fresh financing because it cannot meet its

in 1990 Deckel and Maho each had sales of more than 600 million DM. This year, the merged concern will not reach 400 million

Both companies posted losses in their last financial year.

Deckel Maho is an example of how ill-judged investment decisions are at the root of the industry's current problems. In 1991, analysts at DB Research GmbH, a unit of Deutsche Bank, forecast a 50 percent

increase in world demand for industrial machinery by the year 2000. German companies prepared to meet the predicted surge in orders. Maho expected manufacturers to beat a path to its donr for its milling machines.

Three years ago, it built a new factory to make more of them. But then the recession struck, slicing into sales in industries like auto manufacturing. which in turn reduced orders for machinery

"If the factory's capacity was fully put into use, its production would represent over half of world output of certain types of products," said Manfred Saner, an analyst in Frankfuri for Bank in Liechtenstein GmbH.

"Once all this capacity was put in place. demand fell away, and prices fell into the

Statistics from the VDMA. the Association for German Machinery Manufacturers, show that to the nine months to November 1993. orders for machinery dropped 9 percent. For machine tools alone, there was a 30 percent

Ekkehard Rohkamm, chief executive of Thyssen AG's capital goods division, has said German machine-tool capacity must be cut in half from 1990 levels for manufacturers to return to profit.

Analysts also see exports to growing Asian

markets as key to recovery.
"Up to now German companies aren't strongly represented in the Far East." Mr. Sauer said. "But they must gain access there."

Mr. Bröker of Julius Bar said that if the German machine tool producers were to fail. companies from abroad, including Japan. would move in to take them over.

There has already been one foreign takeover of a distressed company. Hertel AG, a family-owned manufacturer of cemented carbide tools and tooling systems, was sold to Kennametal Inc. of Latrobe, Pennsylvania last August It had lost 77.9 million DM in 1992. The industry will survive, but in another

form - with fewer enterprises and further cooperation deals," said Klaus Perschbacher of Nomura Research Institute in Frankfurt. Deckel Maho is already cooperating with the lathing machine-maker Gildemeister AG to reduce overbead and boost buying power.

a Deckel Maho spokewoman said Traub AG, which makes lathes, plans to work with Bertbold Hermle AG in distribution, procurement and production.

After persistent group losses, creditors have already written off 80 million DM of Traub's debt and backed a 25 million DM

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Investor's Europe

Frankfurt

London

FTSE 100 Index

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Very briefly:

to strong agricultural production.

Audi AG plans to build its new compact model in Germany after initially considering sites in Belgium. Spain and the Czech Republic.

 Volkswagen AG and Preussag AG bave agreed to cooperate in recycling used cars in Germany over the next 18 years. A network of 80 to 100 plants will take back all used cars manufactured by Volkswagen beginning in 1997 at the latest.

 Oyak-Renault SA, the second-largest automaker in Turkey, announced it would stop production for a week to deal with the effects of last month's devaluation of the Turkish currency.

Commerzhank AG said it would sell its 5 percent stake in Hertz Corp. to Ford Motor Co., which currently owns 49 percent of the company.

 Kansallis-Osake-Pankki, Finland's leading commercial bank, reported a loss for 1995 of 2.66 billion markkaa (\$474 million), down 27 percent from 1992,

. PolyGram NV said it was setting up a record company operating in the Czech and Slovak Republics on March 1.

 South Africa's gross domestic product increased by 1.1 percent in 1993, the first year of positive growth since 1989. The recovery was mainly due

Strike Dents Hanson's Profit

Reuters, AFP, AFX, AP

U.K. Posts Decline in **Production**

Reuters LONDON — British industrial output fell in December, according to government data released. Tuesday, but several analysts said they expected the slowdown to be a brief one.

The Central Statistical Office said industrial ontput fell 0.6 percent in the month, dashing hopes for a flat showing to a month when activity' normally slows.

But analysts seemed to accept the official explanation that the drop was due to sea-sonal factors including a fall in tobacco output and the closing of iron and steel factories over the Christmas holidays.

"Our general feeling is not to be too gloomy about to-day's data," Adam Cole, an economist at James Capel in London, said.

France Is Steady.

French industrial output was steady in January after increasing to November and December, according to a poll of industrialists by the Bank of France, Bloomberg Business News reported from Paris.

BA Retains Top Spot Among Profitable Airlines

LONDON - British Airways PLC, adding to its reputation as the world's most profitable major airline, reported third-quarter pretax profit on Tuesday of £65 million (\$96 million), more than triple the results of a year earlier.

BA's pretax profit to the 1992

quarter was £20 million. Results in that quarter were hindered by a devaluation of the British currency, which boosted costs faster than it elevated revenue. In the first nine months of the

BA carned £300 million on a pretax basis, up.21.5 percent from the pre-BA is the only major airline in Europe or the United States to

combined \$10 billion, while European airlines lost \$7.5 billion. But BA earned more than \$1 billion, and its stock has more than doubled since January 1990.

Sir Colin Marshall, BA's chairman, attributed the jump in earnings to improving economies in the carrier's two major markets - Britain and the United States, An increase in the number of passengers willing to pay for premium-priced company's current financial year, seats also shored up the bottom line, he said.

In an effort to keep those high-paying customers coming, BA is pouring more than \$150 million make money every year for the past decade. Only Southwest Airlines, a into a host of improvements to at-

much smaller U.S. carrier, can has redesigned airline seats and tied to global expansion. The air-boast similar results. has redesigned airline seats and tied to global expansion. The air-cabio crew uniforms, installed in line is trying to establish a signifi-In the first three years of this flight entertainment systems, is recant presence in Europe, North decade, major U.S. carriers lost a furbishing its supersonic Con- America and Asia and then link cordes, and introducing new them, lounges and increasing the pace of

> Analysts said they expected profits to continue to grow strongly as Continental Europe followed Britain and the United States out of recession. Passenger demand has already picked up, rising 11.3 percent in the past quarter.

service at some airports.

"If BA can continue to keep its costs to line and show a small yield improvement, that will be recipe for quite a good profit improvement for next year," said Nick
Cunningham, an airline analyst at
Societe Generale Turnbull Strauss

Dan Air, a domestic British carrier.

Air France Hints at Cuts
Air France proposed a cost-cutting plan to a letter to employees

into new markets is by acquisition, BA since 1991 bas bought 25 per-

cent of USAir, 25 percent of the Australian carrier Qantas Airways Ltd., 49 percent each of TAT Euronean Airlines to France and Deutsche BA in Germany, and all of Dan Air, a domestic British carrier.

"Our goal is to press on with our

leading position in what we see as

the globalization of the industry,

he said recently.
In the belief that the fastest way

Tuesday, the Associated Press re-Sir Colin has said BA's future is ported from Paris.

Union officials said a four-page letter from Christian Blanc, the Air France chairman, offered few details but mentioned the need to cut salaries on a "voluntary basis" in exchange for an employee stockownership program.

An internal survey disclosed by the company last week showed that 51 percent of the 14,000 employees who responded said they would accept salary cuts to save their jobs. The company's last attempt at

cost-cutting in which it proposed laying off 4,000 workers, triggered a violent strike in October that shut the two major Paris airports for more than a week.

Anglo-American conglomerate, said Tuesday that its pretax profit for the first quarter fell 27 percent to £173 million (\$253 million). The ailing carrier lost about 7.5 billion francs (\$1 billion) last year. while its debt load now totals 36 to £173 million (\$255 million), due

Continued from Page 11

Reuters the companies, but another commission official, speaking on condition of anonymity, said they included weather hard times, were holding talks with the European Commission on Tuesday night as some of them Unimetal of France and Saarstahl AG and Fried. Credit Lyonnais said it was "as-British Steel said Tuesday it was "most likely" that tonished" by the new charges and planned to appeal the judge's refus-al to let it file a suit in the Sasea case. The bank says it had no part

The charges nonetheless mean that Mr. Haberer and Mr. Gille

LYONNAIS: Executives Charged

in Sasea's bankruptcy.

whether Credit Lyonnais had effecment of Prime Minister Edouard tive control of Sasea to the months Balladur to inject more than \$500 prior to its bankruptcy, when the million loto the bank before it is privatized.

privatized.

prior to its bankruptcy, when the Frenchbank took control of MGM io a U.S. foreclosure.

> may be arrested if they enter Switzerland. Credit Lyonnais said that neither man would go to Switzerland, and added that under French

About 17 steel producers are due to be fined, according to commission officials, for violating anti-trust laws to jointly set prices for steel beams, used mainly in building. the company would protest any fine imposed by the commission. Arbed declined to comment, and Usinor Sacilor of France would not comment but confirmed A spokesman said the commission was expected to that offices of its Unimetal steel-beams division had decide on the fines Wednesday. He refused to identify been visited by investigators from the commission.

Steelmakers and EU Officials Meet

PUBLICIS: Paris-Based Ad Giant Seeks to Beef Up Its U.S. Presence

giving Mr. Levy the best possible. Publicis-FCB office in Spain

"Bloom isn't in the same league as Messner Vetere Berger McNamee Schmetterer," said Bernard Dufour, an analyst with Meeschaert Rousselle in Paris, referring to the fast-growing New York subsidiary of Euro RSCG, Publicis's was alleged to have offered free Paris-based rival. Mr. Levy ac-knowledged that further strengthening New York" was a priority. campaign in exchange for special Growth is necessary, especially. creatively," he said. .

Even after the FCA buyout, Publicis is almost debt-free, and Mr. Levy hinted at the possibility of additional acquisitions. "We could consider purchases," he said, without claborating.

Despite the healthy balance sheet, Mr. Lévy stepped up cost-cutting last year when it became clear the bottom was about to fall out of the European advertising market. Not only had the recession depressed revenues industry-wide, but the Sapin law, named for Michel Sapin, the finance minister in office when it was implemented last March, overhauled how media was bought and sold in France. Questionable payments made to agencies and media-buying compames from the media in exchange for business were outlawed; overnight, the law put an end to the huge profits these companies had enjoyed for the past 15 years. "Sapin has had catastrophic consequences for the industry to France," Ms.

Undoubtedly, the most spectacular cost savings came through a voluntary salary reduction adopted agency-wide last July. "Laying off people whose only crime is to be guilty of working during a crisis would be inhuman," Mr. Levy said. The rollback is renewed by employse vote every six months and will be rescinded only when Publicis re-turns to predetermined profit lev-

Mr. Levy has sought to develop new profit-making activities. Publicis Consulting offers general strategic and marketing services to ad clients and nonclients. The agency has also been expanding into areas traditionally left to outside suppli-ers. A new in-house television production company should help cut client costs. "At the same time, we certainly intend to make this prof-

itable." Mr. Levy said. Beyond the impact of the crisis at

entree into the world's largest me showed a loss last year and needed restructuring. Ms. Olchanski, the analyst, said.

faced fines for fixing steel prices.

The most serious challenge oc-curred when an executive of Publicis-FCB in Milan was implicated in was alleged to have offered free advertising time to the Italian health minister's parliamentary AIDS awareness ad campaign. Mr. Levy had to dispatch a Paris execu-tive to Italy to limit the damage.

Limiting did not come cheap.

Ms. Olchanski estimated it cost
Publicis between 25 million and 30
million francs to "clean up the operation." a range Mr. Levy con-

Foote Cone & Belding offers both

to keep Mr. Lievy's attention. The one had been able to achieve on its

was "ultimately far more important for Publicis in the U.S." The Publicis relationship with

ANNOUNCEMENT OF INTERNATIONAL COMPETITION NO. 001/84 - PMLF

FEDERAL REPUBLIC OF BRAZIL
SOCIAL WIELFARE MINISTRY
BANITATION DEPARTMENT
SOCIAL ACTION FOR SANITATION PROGRAM - PROSEGE
BAHA STATE GOVERNMENT
MUNICIPALITY OF LAURO DE FRIETAS
SPONSOR - CITY OF LAURO DE FRIETAS

The City of Lauro de Freites (Sponeor) hereby amounces that at 111 a.m. on 31 Merch 1994, at Pus Allande Portol Street sin, the auditorhum of the City's Municipal Education Department, the Chairman of the Bidding Committee will be accepting documentary proof of qualification and steets for the construction of a savages system. The project includes the installation of a 25,000-m PVC collection system, 2,260 household connections and 03 treatment units companied of snacrobic and alternative pools, as described in the tractor described particles in this competition must be Brasilien or foreign companies from World Bank member documers. The project will be funded by the Social Weltere Nilnesty (MBES), with parties francing provided through lean \$2200-ER, granted to the Brazilian Government by the World Bank, as well as funds from the Federal Budget. These amounts will be matched by the City of Lauro de Fraillas, in accordance with Sudget Law 1971/83 of 23 Detember 1993, Complaint straight decements may be assembed and purchased for the sum of CR\$100,000.00 (one hunded thousand coupling resist), at the central office of the Municipal Administration Department (Secretaria de Administração), as of the first day this announcement is published. Documents will be available during office hours and no later than 10 (ten) days before the date when identification and tenders are to be submitted.

home, there have been fires abroad agencies a global presence neither Europe, Foote Cone & Belding in own. The alliance was created in 1988 via an exchange of equity stakes, the creation of a European holding company and the adoption of the Publicis-FCB name throughout Europe, except in France. The alliance created the world's seventh-largest communications group, with combined billings of more than \$6 billion, offices in more than 40 countries on six continents and coordinated international servicing for big chents. Most observers consider the relationship a success, though Ms. Ol-

> Since the Publicis-FCA merger, questions concerning the Publicis-Foote Cone & Belding arrange-ment in the United States have intensified. Though linked, both companies operate largely independently of one another in their respective territories: Publicis in

chanski said the Bloom/FCA deal

Asia and the Americas. As with Publicis in Europe, Foote Cone & Belding has been seeking its own second agency network for the United States. And with the recent absorption of Bloom, Publicis would now seem

Krupp AG Hoesch-Krupp of Germany.

Fonte Cone & Belding's logical partner, a further cementing of the relationship. But no one is saying much. Efforts to reach Bruce Ma-son, Foote Cone & Belding's chairman, were unsuccessful. Mr. Levy is reticent on the subject. "It's premanure to speculate about this," he said. "We are only just starting to know Bloom. We'll have to see if this could coincide with FCB's in-

Judge Crochet is investigating law they would not be extradited.

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NOTICE

INTERNATIONAL PREQUALIFICATION FOR THE CONCESSION OF THE HADETH - SYRIAN BORDER HIGHWAY

Within the framework of an international consultation, the Executive Council for Major Projects in Lebanon (C.E.G.P.) invites applicants for prequalification in the aim of primarily selecting capable companies or groupings eligible to bid for the tender at a second stage.

Applicants should have the capabilities to finance, construct, operate and maintain the above mentioned highway in exchange of toll fees collected from the users.

The prequalification documents shall be made available as of Monday the 14th February 1994 at the Council's Head Office located in Bir Hassan, Beirut. Applicants can collect them from the General Directorate of Administration against payment of 1,000,000 LBP (One Million Lebanese Pounds) by certified cheque in the name of Conseil Executif des Grands Projects, drawn on Banque du Liban.

The applications for prequalification must be submitted to C.E.G.P. in one complete original and one copy not later than 12:00 p.m. on Thursday the 21st of April 1994.

to the effects of a U.S. coal strike and a large rise to debt charges. But Lord Hanson, the chairman. said Quantum Chemical Corp., its

latest major acquisition, was "on £80 million to the current financial track" and bad made its first con-tribution to the company's profit. "The industrial sun is beginning company. (Reuters, Bloomberg)

shares closed unchanged on Tues-

day at 283,50 pence.
As expected, the cost of the

now-ended coal strike, estimated at

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Inland China Dreams of Catching Up to the Coasts

By Daniel Southerland Washington Post Service

CHENGDU, China - After years of trailing the coastal cities' growth rate, some of China's poorer provinces are using market economics to spur growth

Here in landlocked Sichuan -- China's most populous province, with more than 110 million people — authorities had kept a tight lid on private economic activity since the government massacre of pro-democracy protesters in Beijing in 1989.

But in early 1992, with encouragement from the country's senior leader, Deng Xiaoping, the local leadership, as in many other inland provinces, adopted a more handsoff policy. Trade and light industrial growth increased sharply.

Here in Sichuan's capital, once considered a provincial backwater, moonlighting professors, amateur stock traders and even peasants turned shoe-shiners

insist Sichnan can narrow the gap with the coast. In effect, they say, "It's our turn to get rich."

Along a hundred-mile stretch of road between Chengdu and Leshan to the south, overloaded trucks weave among slow-moving tractors and peasants hauling cement, iron bars and sugar cane on handcarts. Every few hundred yards, farmers trying to become entrepreneurs are tearing down mud-brick dwellings

10 build shops and two-story houses.

Sichuan is not alone in dreaming of riches. A weeklong trip across southwestern China, including the remote province of Yunnan on the border of Vietnam, Laos and Burma, shows that China's eco-nomic takeoff is reaching traditionally isolated areas. But southwestern China, like the rest of the country, still faces a high economic barrier: Incomes of farmers, the 70 percent to 80 percent of the population who had gained from Beijing's initial agricultural reforms, have leveled off or dropped.

Throughout China, a surplus army of would-be

laborers numbering in the tens of millions has been companies have discovered the province. In Chengdu, created through efficient farming and overpopulation.

American Telephone & Telegraph Co. has undertaken

relatively rich coast and the poorer interior.

The boomlet in some inland provinces also may complicate the government's effort to clamp down on construction projects and control urban inflation, which reached more than 20 percent last year.

Given Sichuan's size, its efforts to catch up with the coven Signuan's size, its errors to catch up with the coast could contribute to a growing trend toward regionalism, undermining Beijing's authority.

Signuan's challenge is to create enough light industry to absorb surplus farm labor. Xiao Yang, its

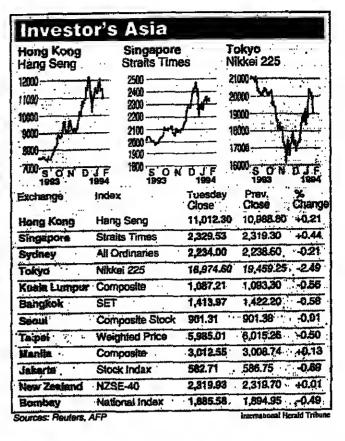
energetic governor, wants to attract foreign invest-ment and double the 30 million farmers now employed by factories in small towns and villages.

Coastal industrial cities producing exports cannot a major project to build telephone switching equipalsorh all of this floating population. The imbalance between the urban and rural populations may be a bieger threat to stability than the gap between the urban and rural populations may be a bieger threat to stability than the gap between the for the aircraft it assembles in China.

Jia Lei, senior sales manager in Chengdu for Oracle Systems China Ltd., a subsidiary of a California computer software company, said it sold \$1 million in programs in southwest China last year and expects to double that figure in 1994.

Overall economic growth in Sichuan was 12.8 per cent last year, according to official statistics, roughly matching China's nationwide 13 percent.

Still, the gap between industrial and agricultural growth in Sichuan remains enormous. Industrial output in areas larger than townships surged 21 percent, y factories in small towns and villages. while the value of agricultural output, despite a record harvest, increased only 1.5 percent.



Mexican Firm Buys 70 Westin Hotels From Aoki Corp.

TOKYO - Aoki Corp., a Japanese construction company, said Tuesday it would sell 70 of its Wes-tin hotels and resorts in Europe and North America to a Mexican in-

vestment group for \$708 million.

Aoki, which bought the highclass hotel chain for \$1.53 billion in 1988, said it agreed Friday to sell its interest to DSC SA, a Mexico City-based conglomerate led by Bernardo Domin

The deal, which is expected to be. completed by June, also will allow the Mexican concern to use the Westin brand name in South

Aoki will retain ownership of Westin's Pacific Rim operations. It also owns the Caesar Park hotel chain and manages independent

The sale reduces the number of Aoki hotels in North America to 11 from 55 and the oumber of properues in Europe to three from four. Worldwide, Aoki still owns 35 hotels, 15 of which are in Asia and six m South America, Aoki said it expected high business growth in

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South America and would focus its

hotel operations there.

The agreement calls for advertising sales and reservations for the 70 properties to continue under the

Mr. Dominguez' DSC has interests in real estate, construction, retailing and tourism. DSC already owns a hotel chain in Mexico and also operates the Avisa travel and

tour companies. A real estate consultant familiar with the year-long search for a buyer said the Westin properties at-tracted at least six serious bidders, including several private investor groups. Aoki hired Blackstone Group of New York last spring to sell the chain. The Industrial Bank of Japan has reportedly pressed Aoki to sell the chain.

Chin Chu, a Blackstone Group vice president, said the chain was profitable. But hotel-industry executives said they suspected it posts only an operating profit.
The worldwide market has been

down for several years," a consultant said, "Occupancy rates are beginning to climb, but room rates continue to increase at a slower pace than the inflation rate." The sale, however, provides a sign

of reviving interest in hotel proper-ties, which have been shanned in recent years, said Paul Stern, a managing director of Somenblick-Goldman Corp, the New York-based investment firm that helped sell the (NYT, AFP) hotels to Aoki.

More Hurdles Ahead for Vietnam End of U.S. Embargo Won't Set Off an Instant Boom

By Peter Passell New York Times Service

It's Coke vs. Pepsi and United Airlines vs. Northwest in American companies' post-embargo battle to win the hearts and wallets of the Vietnamese

These and dozens of other such names are sure to be welcomed, both because Vietnam is aching to end its psychological isolation and because American businesses are positioned to sell what the country wants most.

But there is a real question of whether Vietnam can grow rapidly enough to justify an aggressive marketing effort. David Dollar, an economist at the World Bank, said he was "cautiously optimistic" that Vietnam would soon break out of the pack of the world's poorest countries, but the obstacles are formi-

The most immediate problems are the wretched physical infrastructure and an absence of free-market institutions.

Adam Fforde, an Australian consultant specializing in the Vietnamese economy, said the government also might lose control over budget and credit policies — a weakness that dogs Russia and is casting a shadow over China's development

from clear that America will play a significant part in its immediate future. Irwin Robinson, head of the U.S.-Vietnam

Chamber of Commerce in New York, called President Bill Clinton's recent proclamation ending the embargo a "one-way street." Un-less Mr. Clinton also lifts America's heavy taniffs on Vietnamese goods, he said, the country's products will be priced out of the

The end of the embargo allows American companies to sell or invest virtually as they please in Vietnam. And that puts Americans

in a better position than one might expect, in light of the fact that they must catch up with established Japanese, Taiwan, French, Ger-

man and Thai businesses. For one thing, Mr. Dollar said, Vietnam's greatest occds are for things that America produces well and relatively cheaply: industrial machinery, telecommunications equip-ment, financial services.

NEWS ANALYSIS

For another, Mr. Robinson said, the Vietnamese are eager to offset the influence of China and Japan with a strong American presence. Last but oot least, the Vietnamese have a great - some would say exaggerated - respect for the technology of their former

The fly in the trade soup is that Viemam does not have most-favored-nation status with the United States, which would give it the benefit of the generous tariff reductions negotiated by America and its major trade partners since World War II.

For Vietnam to be eligible for that status, Mr. Clinton would have to certify that the country permits open emigration. That would be a delicate political matter, considering that Even if Vietnam has the discipline to com-be a delicate political matter, considering that plete the transition from socialism, it is far a lot of American liberals want to retain the right to deny the same status to China on

buman-rights grounds.
But unless Washington bends on this matter, Vietnam will surely be tempted to buy from countries that permit easier access for Vietnamese goods.

In any event, Vietnam may not have much to sell to anyone soon. Sull, the country has an educated labor force, enough arable land and oil to be self-sufficient in food and energy at high levels of consumption, and, miracle of miracles, profitable state enterprises. What is more, it embarked on a successful round of so-called economic shock therapy in 1989, wiping out price coourols while clamping down on hudget deficits and bank credit. Inflation was contained, apparently with-

out reducing national income, and exporters weathered the collapse of Soviet trade far better than their counterparts in more heavily industrialized Eastern Europe.
"There is a lot of dynamism" in the econo

my, John Whalley, a development economist at the University of Western Ontario, said. "I see a lot of parallels with South Korea in the 1950s," he added. But it is easy to lose perspective. In per-capita income. Vietnam is still in the same

league as the destitute nations of sub-Saharan Africa. Although its economy has performed magnificently in the last few years, the next few may prove tougher.

Mr. Florde's primary concern is inflation.

driven by slippage in fiscal and banking discipline. The tax system, he said, is primitive and ill-equipped to deal with private enterprise. And the government's revenue prob-lems may soon be worsened by state-owned monopolies' waning power to charge high enough prices to cover their bloated costs.

The Pacific Basin Research Institute, a private research group, focuses on the strains on the expenditure side. Personal incomes are already twice as high in Ho Chi Minh City as in Hanoi. If this gap between the capitalist-minded

south and the deeply impoverished, largely rural north should widen, the government may feel obliged to compensate the losers with inflationary loans or subsidies.

It is bard to find an analyst who is bearish oo Vietnam's growth prospects for growth in the long term, or pessimistic about America's chances of forging mutually beneficial eco-nomic links with Hanoi — again, in the long term. The question is: How long?

Very briefly:

 Japanese bankrupt companies' debt surged 53 percent in January from December, to 429.36 billion yen (\$4.2 hillion), and the number of corporate failures rose 18 percent, to 1,104, Tokyo Commerce & Industry Research Co. said, adding that because banks were closed for the last few days of December, "settlements were extended to January."

. Pilkington PLC said it would sell as much as 50 percent of Pilkington Australia on the Australian Stock Exchange; the chairman of the British glass maker said the sale reflected a "long-held intentioo" to return to the 50 percent ownership the parent had before 1988.

Taiwan will begin accepting applications in June from foreign securities companies seeking to open branch offices in Taipei.

 Vietnam is imposing a 50 percent import tax on some consumer goods. including motorcycles, tires and inner tubes for tourist vehicles, and home video recorders, the Communist Party daily Nhan Dan reported.

• CDL Hotels International Ltd., a Hong Kong-based unit of City Developments Ltd. of Singapore, agreed to buy the 561-room Hotel Millentum in New York for \$75 million, CS First Boston (Singapore) Ltd., its financial adviser, said.

Reuters, Bloomberg, Knight-Ridder, AFP

Bangkok's Nation in TV Bid

The Associated Press

BANGKOK - Nation Publishing Group Co., which owns Thai-land's leading English-language newspaper, said Tuesday that it had formed an alliance with a bank and three media companies to bid for the country's first private television channel.

The government is offering the concession for an ultra-high frequency channel. All five existing stations, which are very-high frequency, are owned by the government or the military.

Nation Publishing leads one of four groups vying for the license.

The Nation, Nation Publishing's flagship, said the venture would involve an initial investment of 1 billion bah: (\$39 million).

The Nation's core partners are Krung Thai Bank, a governmentowned bank; Pacific Intercommunications, a producer of news and documentaries; Samart Corp., a maker of satellite television receiving dishes; and Matichon Co., a publisher.

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Tuesday's Prices

NASDAQ prices as of 4 p.m. New York time.
Its list compiled by the AP, consists of the 1,000

est traded securities in terms of dollar value. It is
updated twice a year.

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Tables include the nationwide prices up to
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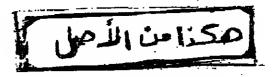
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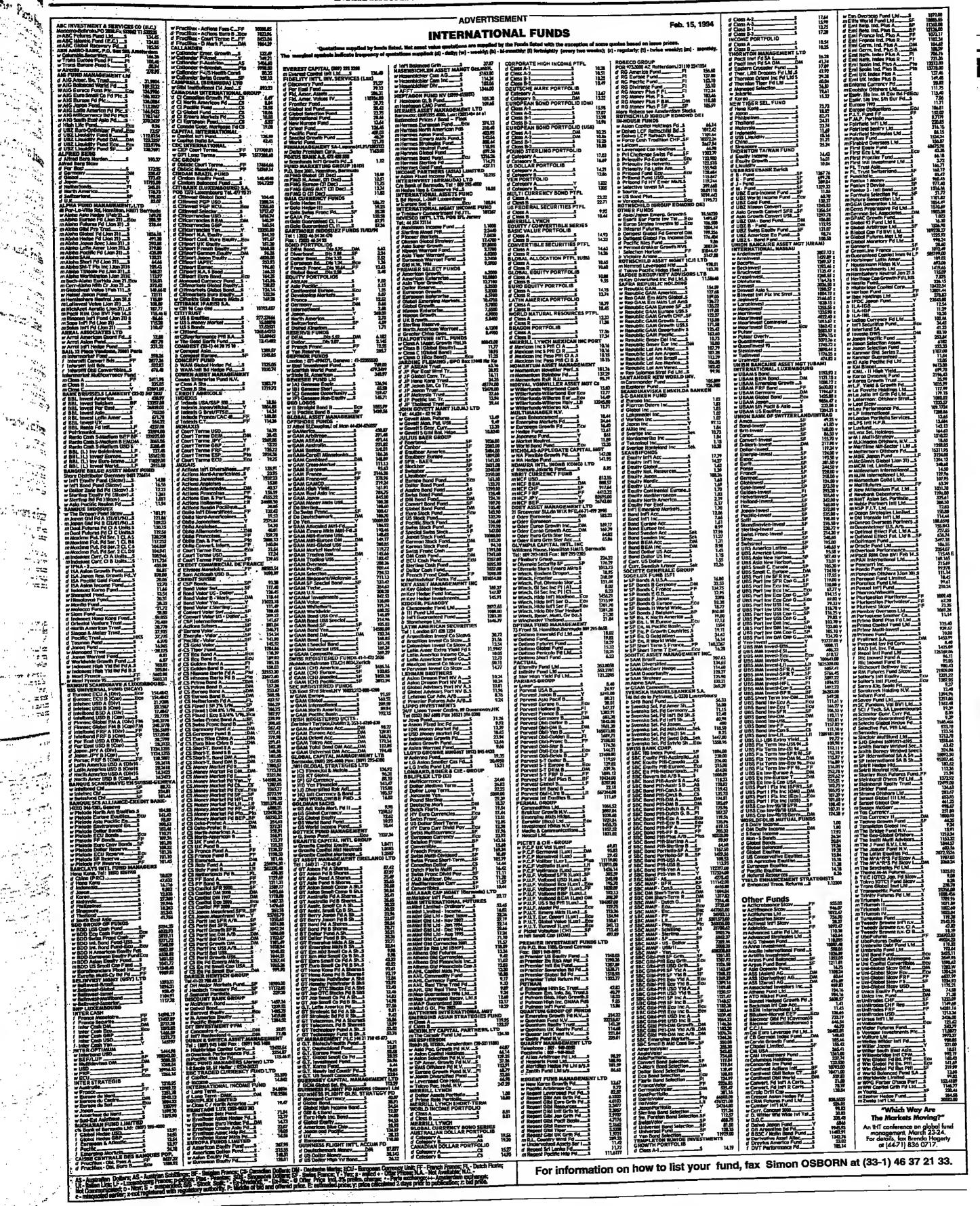
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HIGH-TECH TEAMWORK

flexibility of the lahor force have been two of the most important incentives for companies to move their high-tech production facilities to Wales. Again and again, plant managers emphasize the Welsh work ethic.

Any list of manufacturing and high-tech companies in Wales today contains some of the best-known international blue-chip names. British Airways, Panasonic, Sony. QPL, Robert Bosch, Sharp. Toyota and Nonhem Telecom are just a few of the 380 or more companies that have chosen to locate in Wales. Information technology, electronics and automotive components are key investment sectors.

NEWPORT WAFER-FAB In recent years, Wales has become one of the leading regions in Britain for the development of new technologies, such as semiconductor manufacture. One of the companies spearheading this development is Newport Wafer-Fab Ltd., the front-end operation of a group that offers a complete turnkey semiconductor manufacturing service.
South Wales-based

Newport Wafer-Fab is a result of an investment by QPL International Holdings Ltd., one of the top five industrial groups in Hong Kong. Until the company acquired the wafer-fabrication site at Newport, QPL had traditionally been involved in the material and packaging side of the manufacturing-process in- Coast.

eamwork and the dustry. QPL is the world's largest lead-frame etcher, producing more than 75 million etched and stamped frames per month.

> From its position within the industry, however, QPL could see a gap in the market - the need to serve the semiconductor industry vertically and provide a complete service. from wafer fabrication to design, assembly and testing.

> In 1992, QPL acquired the former INMOS site in Newport from SGS Thomson, the French semiconductor group and owner of INMOS. This acquisition created Newport Wafer-Fab and completed the first stage in the semiconductor business, the wafer fabrication.

The second stage of the manufacturing process will



Bosch's Turner: "Our emphasis is on training in quality jobs."

eventually be carried out by ASAT (UK), whose site at nearby Crumlin should be ready by 1995. ASAT (UK) will be responsible for the assembly and testing of integrated circuits for the company's customer base in Britain, Europe and the U.S. East

With the completion of ASAT (UK), QPL will be the first independent company to offer a fully integrated manufacturing solution for fabless design houses; it will exploit a European market of an estimated \$19.2 billion in 1997, according to Dataquest.

Newport Wafer-Fab carries out some of the most complex microprocessor work in the world in South Wales. Most of the fabrication process is carried out under exacting environmental conditions, which require a high level of operator skill.

The advanced process technology in Newport Wafer-Fab's clean rooms operates 24 hours a day and seven days a week, but it is always closely monitored. The work demands a great deal of concentration; in order to ensure that the company's 262 employees are fully competent. Newport Wafer-Fab has an extensive training program. The company believes people are an important asset, and its investment in training and staff development provides the right environment for a successful organization,

The company's efforts in training have paid off, and Newport Wafer-Fab now operates with less than 1-percent turnover in staff,

Avril Kennedy, personnel manager of Newport Wafer-Fab. is impressed by the quality of the work force, "We have a very strong work force here in Wales," she says. They are highly skilled, dedicated, flexible and have a tremendous attention to the detailed manufacturing

Ford's Bridgend plant: A \$100 million new investment backs up local talent.

processes they must carry out. There is a very strong emphasis on making improvements, Our technicians who carry out these extremely complicated manufacturing processes are aware of the value they can add. There is tremendous commitment to Newport Wafer-Fab."

This is further endorsed by T.L. Li. chairman of QPL. who intends that the South Wales operation will lead the market by building on three key philosophies prevalent in the group. "We believe that Newport Wafer-Fab and ASAT (UK) will build their attractiveness on reputation." he says. "Our reputation will come from our service to our customers. Service which we Nissan, Honda, Fiat and Volvo will build through commit-

ment to training and total quality management."

FORD MOTORS AHEAD The automotive components industry is thriving and expanding in Wales, which has become a major source for Europe's automakers. More than 150 companies, employing almost 20.000 workers. manufacture products ranging from complete engines to alternators, batteries, wiring harnesses and fuel filters.

Major component suppliers include Ford and Toyota (engines), Robert Bosch (alternators), Fram (filters) and Calsonic (radiators). Almost every automaker - including Mercedes-Benz, BMW - receives parts from Wales.

Ford's Bridgend plant, which employs 1,500 persons, produces 2,700 engines a day as well as components for diesel engines. It is probably

the second-largest manufacturing employer in Wales, after Sony's television plant, which bas well over 2,000 workers. Of Ford's £370-million (\$556 million) production in 1992, £294 million went for export. According to Colin Johnson, manager of the Bridgend factory, 1993's figures are expected to be similar. Its 1992 results

Award for Exports. Ford uses the latest massproduction methods, and its main output is the 16-valve Zetec engine for its Mondeo, Fiesta and Escort ranges.

helped it to earn a Queen's

Following a \$100 million new investment. Ford will soon start production on the all-aluminum V8 AJ26 engine for jaguar.

A key to Ford's success was the securing of wage and working-condition agreements with the auto unions in 1989. "We now have totally integrated - manufacturing teams," says Mr. Johnson. "This allows skilled people to come into production teams alongside semi-skilled workers. Our Bridgend factory was one of the first to introduce this system."

He also comments on the wealth of underlying talent among the ordinary work force. "There is also this ability here to embrace ongoing change, which is coupled with very responsible union representation," be says. "This is reflected in the fact that we have not lost a single day's work due to an industrial stoppage over the past four years. There is a will here to protect

jobs and employment."

Because of Bridgend's management success, visitors come from other auto plants' to see how it is done. "This really indicates bow well it is working here," says Mr. Johnson. There is less than 1percent turnover in the labor force, and absenteeism - at about 5 percent - is far less than at any other Ford plant."

ALTERNATING SUCCESS The recognition that there is renaissance of the auto industry in Britain persuaded ... plant."

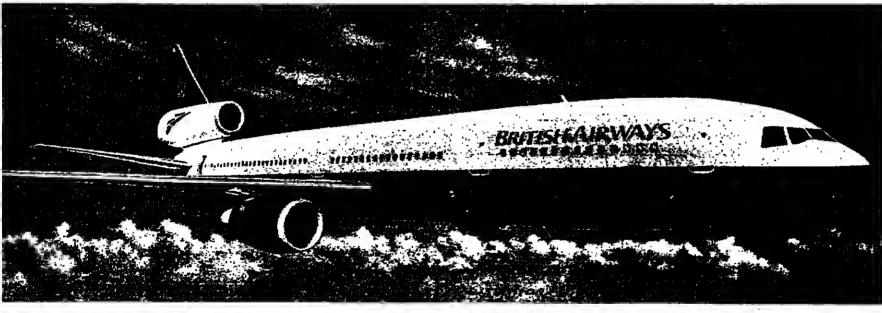
the German company Robert Bosch, one of the leading auto-component manufacturers in Europe, to build its largest compact alternator plant on a greenfield site in South Wales.

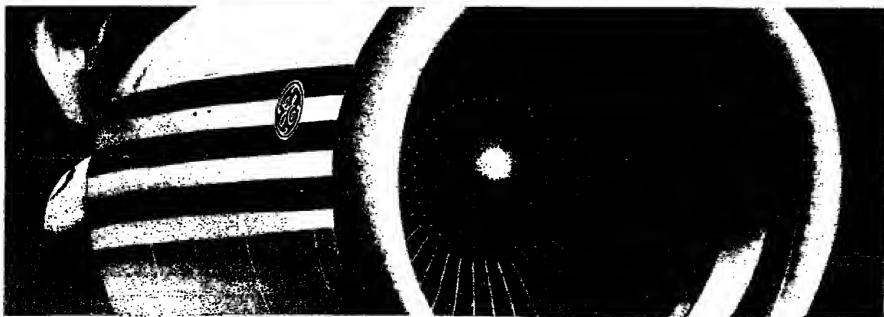
We looked at various places in Britain, says Gerhard Turner, commercial director at the company's plant at Cardiff. "In order to achieve an output of over-10,000 units a day and reach our markets quickly, we needed a skilled labor force backed by good industrial relations. accessibility and supporting infrastructure. We found all these at Cardiff."

Construction started on the new \$1.49 million plant in March 1989 and was completed by mid-1990. This enabled production to begin in. January 1991, adopting sophisticated manufacturing techniques and the most advanced methods. The same production line, using 180 programmable logic controllers is able to produce a

wide variety of alternators. Today, the plant has 650-Welsh employees and 19 staff from Germany. Commenting on the extraordinary response: to advertisements for personnel before the factory was completed, Mr. Turner says: We had over 60,000 applications. It was unbelievable. Bosch's production philosophy is well known – our emphasis is always on quality and training in quality jobs. This is a highly productive

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • It was written by Michael Frenchman, a London-based free-lance writer. • The next issue on Wales will be published on Feb. 23, 1994.





These days the Welsh Dragon is a real high flyer since two international giants of the aero engineering industry chose Wales.

British Airways has its new engineering base at Cardiff Airport and recently General Electric (USA) has moved to nearby Nantgarw, where they service aircraft engines for famous names like CFMI, Rolls Royce and Pratt & Whitney.

With more than a little help from the Welsh Development Agency, with companies were not merely able to find the right site, but also the right people from Wales' skilled and flexible workforce.

The WDA has also assisted in the development of a local supplier infrastructure to ensure vital components are always at hand.

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Expatriates (alled Horrist pression Recently)



Wednesday, February 16, 1994

عكذامن الأصل

International Education

Recession Bites As Expatriates **Are Called Home**

A Scramble for Recruits

By Barbara Rosen

RUSSELS — When classes began last fall, the International School of Düsseldorf found itself with 45 fewer students than had registered in May. The kids who disappeared over the summer represented 7.7 percent of the student and at the average tuntion, an 832,500 Deutsche mark shock

The search for reasons for the defections turned up no common denominator among the summer-leavers other than the recession, said the school's director, George Hoffmeier. Their parents' employers simply withdrew families and withdrew families very abruptly,"

A higher than expected number of new pupils softened the finan-cial blow, the equivalent of \$480,000, somewhat, but after years of growing between 5 and 15 percent, the school's student body had declined, and Mr. Hoffmeier is planning conservatively for next

His is far from alone among international schools, which by their nature depend almost entirely on expatriates. Whether independent or funded by their home countries, such schools offer, for example, a U.S.-accredited curriculum in Germany, or the Japanese curriculum in Britain. Some offer studies toward various national diplomas as

well as the International Baccalaureate. "Most of the schools in Europe have seen some drop," said Robert Schooler, headmaster of The Antwerp International School, where Schaecher, headmaster of The Antwerp International School, where he is anticipating a 5 percent decline next year. Nor is it an Anglophone phenomenon: The Japanese School in London has dropped 14 percent over the past three years. The Scandinavian School of Brussels dropped at least that much since last year alone. The exceptions, said Mr. Schaecher, come in places like Prague, Budapest and China, where international business is still booming: They may see a leveling, but I don't think they're going to see a decrease like we have."

decrease like we have,"

School heads talk of companies and governments cutting back generally, and of U.S. companies in particular replacing American expaniate employees with less-expensive European nationals. At St. John's International School in Waterloo, outside Brussels, the superintendent, Sister Barbara Hughes, said her school's American population of the total down from 60 recent six lation is now about 40 percent of the total, down from 60 percent six to eight years ago. She said she suspected that some companies were favoring single people or those with older children, citing an aging student population since 1990.

Jim Buckheit, head of the Frankfurt International School and its

branch in Wiesbaden, sees more companies paying education benefits in a lump sum for employees to spend as they choose. Some parents, Mr. Buckheit said, find it pays to educate their children at home and fly them over for visits, increasing competition for his school from boarding schools in the United States and Britain.

Although most of their students' initions are still paid by parents' employers, heads of schools talk of growing rosters of smaller companies, and of self-employed parents. At Mr. Buckheir's school, the top 10 companies still account for 12 to 50 pupils each, he says, but "after that, it gets down to two and three kids per company very

Some schools raised unition to compensate for their drop in students, although with rates as high as \$17,000 a year, they express relactance to do so. Most schools cut staff: Five teaching positions went at The International School of Brussels, which lost about 100 students (8 percent) this year; eight to 10 at The American School in London, which saw a 4.4 percent drop last year; 20 percent of teaching hours at the Scandinavian School of Brussels were chopped.

"Like any organization or corporation, we have to adjust," said Antwerp's Mr. Schaecher, adding that the schools have such a specialized clientele they can do little to recruit new students. "I don't know where else we can look," he said.

Current economic conditions aside, such roller-coaster rides are

nothing new at international schools, where student populations can

Continued on page 22



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A 'Multinational' School **Celebrates Diversity**

The most important

sense of self."

thing for a child is his

By Lawrence Malkin

EW YORK — International companies and the world of diplomacy have given birth to the multinational child, on the move from place to place and therefore a special problem for schools. By custom most schools are charged with the task of teaching the young their country's myths and traditions, and this by definition would seem to exclude multinationals.

Not occessarily, says Carol De-Vine, principal of the Caedmon School, where about one-quarter of the 175 pupils come from abroad to provide a balance between local roots and interna-tional flavor. In a school where "every child is struggling to learn a new language and a new culture

there is oo anchor," she explains. Caedmon has developed its own special curriculum based on the history, geography, literature, foods and even family history of each child and his own country—and, in New York, that of the immigrant ancestors of the local children as well.

Small and limited to the impressionable ages of 3 to 10, the school deliberately plays up the multinational child's differences.

"The most important thing for a child is his sense of self," said Ms. DeVine. "Children feel anonymous enough when they move. Instead of melting them all together, we are trying to celebrate the various differences they bring to us, and to do it in a very deliberate

Caedmon is a modified Montessori school, light on rote exercises and based on the principle that the proper work of a child is play. Classes have only about 15 children, and they cover two years in age so the upper ball gains confidence from beloing the lower, and both can work in small groups. This also helps them show off their international skills. For

example, Anders Rydberg, 7-year-old son of a Swed-ish diplomat and his Vietnamese wife, was understandably shy when be arrived, but when asked by his teacher to help his classmates learn some Swedish, he recalled, "I felt very proud."

Preschool children who speak no English are quickly integrated. Marilyn McTague, the kindergarten teacher, says most normal children usually learn the learners in these mostly.

the language in three mooths, mainly by turning universal body language into words. She speeds the process (and helps start reading) with games that have act-out cards with such

words as bop, skip, jump, hug, pat, kiss and run.

In the lower grades the children learn reading and writing by telling stories of their own travels, families, food and holidays. Writing out recipes and stories from home helps involve parents, who might otherwise stand aside from school activious as

Mapmaking and map reading have a special attraction in all grades. School groups explore New York City's ethnic neighborhoods — there are plenty oearby on Manhattan's East side. They study the waves of immigration — Dutch, English, German, Irish, Italian, East European and most recently, from Asia. The school's extensive library is well stocked with books on other countries and immigrant themes.

School trips take pupils to the restored immigrant reception center on Ellis Island, oow a museum; to Washington, and to the city's many art and history museums. As the children move into middle and upper levels, the curriculum grows more conventional but even in the study of American history and civics there is a constant subtext of the contribution of foreign ideas, cultures and individual leaders.

"This makes the children's specialness an impor-tant part of the class," explained Gina Sardi, the

Continued on page 22

In U.S., Parents Win Right to Choose Where Children Study

By Joseph Fitchett

ASHINGTON -Despite political set-backs, the idea of school choice — allowing pupils to pick their schools instead of having to attend the times to gain ground across the

Dozens of major cities already have pilot programs that allow children to shift schools, and new routes to choice are being discov-

For example, many states now permit choice in the guise of let-ting children attend schools near their parents' work.

School choice emerges in other ways, such as special schools open to volunteer pupils. Another fast-spreading initiative is a wave of local scholarship programs, often funded by business leaders, giving poor families the wherewithal to afford to choose their children's schools by sending them to local private schools.

These privately funded choice plans have sprung up across the country in oearly a dozen cities, with the biggest programs in Mil-wankee, San Antomo and Newark. Already, 7,000 low-income children have been able to change schools, with that many more on miting lists.

Typically, the recipient lives in an inner-city oeighborhood and wants to switch to a local private school. Far from the grassy campus of a traditional prep school, these local establishments, often parochial schools, tend to have un-assuming premises that nonetheless offer a learning environment

sheltered from violence and drugs.
Most private schools of this
type charge about \$1,500 a year
and the scholarships — usually provided by local businesses that are hoping to promote a better work force - cover most of the

cost, perhaps with a small balance to be assumed by the parents to ensure their commitment.

Another approach centers on charter schools, which are "pub-lic" schools created and run by a group of teachers and staff with considerable freedom from oversight by the normal school board and state authorities. In that respect, they offer much wider 'choice" than the magnet schools where specialized programs are designed to attract students with the right qualifications.

But the basic instrument for a full system of open choice remains vouchers - basically, the equivalent of food stamps that recipients can spend wherever they choose to buy food. Similarly, parents could choose where to "buy" their children's education in public or pri-

vale schools. Most plans for vouchers view them, initially at least, as a government benefit that would be limited to low-income families.

A total of 14 states have adopted some form of plan that allows for choice among public schools or between public and private schools for elementary students. Ballot initiatives are pending in another 20 states, including a scaled-back version in California, which rejected a broad voucher system in November.

Whatever the approach, the aim is to create compection in a school system that currently is almost completely protected from it. The idea of competition has assumed extra weight thanks to the Clinton administration's concern about America's ability to compete in-ternationally — a goal that is widely seen as unattainable without a dramatic improvement in

American schools.

the maio American teachers' union, acknowledges that American students generally perform at roughly three or four grades below their counterparts in Japan, Germany or France.

Even Albert Shanker, head of

Mr. Shanker wants the U.S. government to impose higher stan-dards in public schools and let teachers put pressure on their students to match foreign students. But most reformers, including

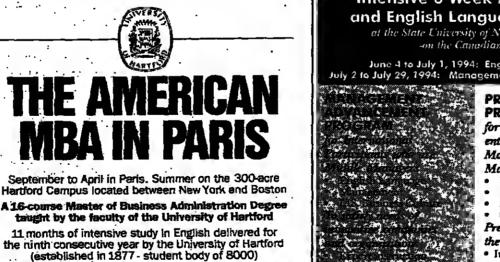
concerned business leaders, dis-

change can turn around the deteriorating trends.
"We know the answers, we have

individual schools that achieve brilliant results. The problem is to replicate these successes on a natioowide basis," said Chester Finn, a widely respected educa-tional theorist with extensive government experience.

Businesses, spending billions of dollars for training that workers should have received in school,

agree and insist that only a radical Continued on page 21



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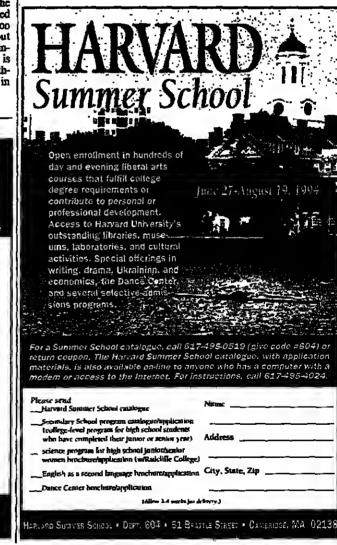
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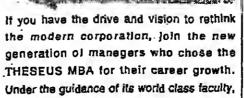




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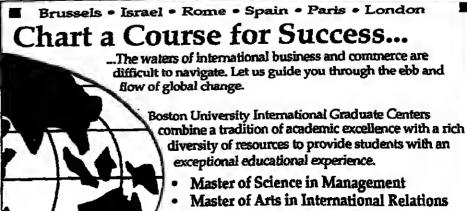


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ARIS — At France's national printing office, the Imprimerie Nationale, it is known merely as "The

"Please don't say where we are." said the director of the section that prints examination papers. "And please don't use my

name," he added. Kidnappings? Commando

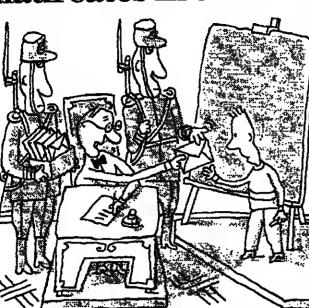
Anything is possible. For this is in the realm of the dreaded bacca-laureate, which bundreds of thousands of secondary school students will be taking in a few months.

"The questions for the philoso-phy exam alone could be worth millions of francs," the director

So ingrained is the examination in France's mentality that sabotage or a breakdown of the system could bring the country to the brink of bysteria — or so mainago called "The Bac Will Not Take Place." tained a book a couple of years

Thus the Fort Knox mentality at the printing office, which proudly boasts that in 50 years of operation it has never allowed a single leak or been besmirched by the vaguest hint of corruption.

The printing office produces everything from tax forms to beautiful books, but nothing is quite so insular or so unknown as this special section, let's say "somewhere in the Paris region." It has about 50 workers — all sworn to absolute secrecy and issued with spe-



dreds of thousands of citizens

defense of state schools, for exam-

ple — it seems vital that official

examinations not only are fair but

should patently be seen to be fair. This is all the more true given

France's highly centralized educa-tion system and the national rever-

The slightest suspicion would

The section prints all the bacca-

laureate papers for the Inter-Aca-

demic Examination Service at Ar-

cueil, which organizes ex-aminations in the Paris, Créteil

and Versailles regions, Other aca-

demic regions have their own

printing presses, and similarly

The Imprimerie Nationale also produces baccalaureate papers for

Lille, Rouen and Amiens, braille

papers for the whole country, and

schools and institutes in 64 coun-

tries. Papers destined for most

other parts of the world are sent by

The baccalaureate examination

Because of its renown for secu-

nty, the printing office also pro-

duces papers for a multitude of

special competitive examinations

for about 80 official organizations,

apart from the Ministry of Educa-

tioo. lo all, it printed some 41

millioo pages last year, many con-taining complex scientific formu-las or in foreign languages.

The biggest challenge for the

secretive plant each year is un-

doubtedly the production of pa-

pers for the baccalaureate, a kind of oational monument that was

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ments several inches thick.

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destroy our credibility," said the

ence for diplomas and degrees.

anonymous director

The building is nondescript apart from the armored doors, barred windows and video surveil-

Every sheet of paper that goes in is accounted for, and any stocks left over are shredded and burned. The examination papers are given code numbers, and no worker sees a complete paper. So strong is the secrecy tradition that one worker whose child was about to take the examination requested temporary reassignment to another job. Even the director of the Imprimerie Nationale stays outside the plant until the baccalaureate is over at the

In a nation that broods about the state of its education - hum-

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For our detailed brochure, please contact: Fabienne Scagliola or Anne Schupbach International Center for Monetary and Banking Studies P.O. Box 36, 1211 Geneva 21, Switzerland Tet: 41/22-734 95 48 Fax: 41/22-733 38 53 of 60 percent. Last year, more than 600,000 - about balf the final year student population - took the examination with a pass rate of more than 70 percent.

Although some critics say that the improving pass rate indicates that the examination has become easier over the years, the Ministry of Education denies that this is so.

It insists that the examination is carefully controlled to maintain a consistent standard. The official view implies that educational standards in France have improved dramatically over the years, although it also reflects the fact that virtually any white-collar job today requires at least a baccalaureate and a couple of years of

There is not one baccalaureate but a multitude, organized in series of scientific, literary, techno-logical and specialized subjects. The most prestigious is the math-intensive Bac C, which opens the way to preparatory classes for the recently marched through Paris in

> Each series has a virtually limitless number of options to suit students' particular needs and abilities. For example, baccalaureate examinations are offered in more than 50 tanguages, including Bre-ton, Occitan, Albanian and Amharic. Some sets of examination papers are prepared for just one or two candidates — students preparing specialized subjects in

braille, for example. Although it prims bundreds of different baccalaureate papers a total of 8.6 million pages in the month preceding the examination last year - the printing office claims with pride that it always delivers precisely as many sets of papers as there are candidates not one more nor one less," the director said.

The papers are sent to the examination centers with coded lapapers for overseas territories and bels - only the examiners themdepartments, as well French selves know what is inside wrapped in strong brown paper. sealed with wax and then wrapped again in clear plastic. Any mistake, such as opening a package even marginally before the time papers range from a single sheet for the philosophy test to docuordained for the examination, or opening a package in the wrong room is likely to require cancella-

tion and retaking of the exam. In fact, this almost happened a couple of years back. There was a suspicion that questions from an examination paper might have leaked inadvertently after it had left the printing office. The Imprimerie Nationale was advised of the potential disaster on a Friday, worked through the weekend to compose and print a new set of papers and delivered the examinaions on the Monday, in time for the examination to take place.

introduced in 1808 under Napo-BARRY JAMES is on the staff of In 1960, only 10 percent of stuthe International Herald Tribune.



About 600,000 people marched in Paris last month to protest new government proposals on school funding. In France, a Church vs. State Debate

By Mary Follain

ARIS - Education is always an explosive issue in France, and never more so than when thecentury-old war between Catholic and state

schools flares up. Ten years ago, a Socialist government was brought down after bundreds of thousands of demonstrators backing the mostly Catholic independent schools staged protests against President François Mitterrand's attempt to create "o single, unified, lay system of educa-

Last month, the conservative government wound up with egg oo its face after it underestimated public support for the state schools. The government's efforts to allow local authorities to increase spending on the independent schools sparked the biggest demonstratioo in Paris in a decade - 600,000 people, mostly teachers, parents and pupils of state

15 campuses

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schools marched through the

At issue was the Falloux Law, passed in 1850, which limits the amount local authorities may spend on independent school buildings to 10 percent of the

school's annual budget.
"Ironically, Count Albert Frederic Falloux, who was education minister to Louis Napoleon and a Catholic, intended the restriction rench educational system.

Despite fierce Socialist opposi-

school buildings were unsale.
But the amendment was ultimately overturned by the Coustitutional Council, and the end result schools, rather than private ones, will get more funding. Meanwhile, the government has begun consultations oo how to improve its own educational system.

The reasoning is that state schools, too, are in bad physical shape, many of them fire hazards. The government of Prime Minister Edouard Balladur has promised to spend 2.5 billion francs over the and has set up a commission to examine the state of all school

Mr. Bayrou has also begun lis-tening to state school unions demanding, among other things, a

to protect Catholic schools from tate interference," according to Harry Judge, former head of Oxford University's education department, who is now studying the

tion, the governing conservatives forced an amendment through the parliament lifting that ceiling after a report commissioned by François Bayrou, the education minister, showed that half of all independent

next five years to improve the sites

five-year plan for education and "a

complete diagnosis of everything that is wrong in education." Mr. Balladur invited the unions and representatives from parents' asso-

ciations - still only from state schools -- for talks to plan "a thorough examination of all the prob-lems facing the education system." Already, the independent schools "get a very good deal," ac-

cording to Mr. Judge. Most are under contract to the state, which pays teachers' salaries and in many cases the cost of running the schools. Cathobe schools cater for 16 percent of all French pupils and cost the state some 34 billion francs (\$5.7 billion) a year. -13 percent of the education bud-

As part of the deal, schools under contract must teach the national curriculum and have pupils sit national examinations. But they can only teach religion in noncompulsory catechism classes," Mr.

State schools are well aware that their rivals owe much of their sucsector. Research shows that at most 15 percent of parents choose an independent school for religious reasons. Most prefer them because they offer an attractive and nottoo-expensive alternative to their local state school. Independent schools are not affected by catchment-area restrictions, leaving par-ents free to send their children to independent schools wherever they

More than a third of all French children spend at least part of their school years in a private school, according to a study by the sociolo-gists Gabriel Languagt and Alain Leger. They found that many parents sent children who were struggling in the state schools to the independent institutions.

"In the majority of cases," the sociologists wrote, "the transfer takes place the same year, as if it were the family's instant response to the decision to make the child Independent schools have other

attractions. They tend to be smaller, less stressful, and the teachers have a reputation of being more caring They have tighter discipline and are more likely to provide school buses and a cafeteria, and to look after young children outside school hours. Quality, and fees, vary enor-

monsly but according to the state statistics agency INSEE, private schools cost parents three times more than those run by the state. The monthly Le Nouvel Observateur estimates that the cost is between 1,100 and 10,000 francs per

Ministerial statistics show that teachers in independent schools are often less qualified than in the state sector. For instance, independent secondary schools have a much higher proportion of the humble mattres auxiliares — 48 percent compared with just 6 percent at state schools.

Despite the fact that salaries of teachers in independent schools under contract are paid by the state, heads of independent schools are free to recruit teachers on their own. This may explain, at least in part, why independent school pupils do better in the school-leaving baccalaureate examination.

MARY FOLLAIN is a journalist based in Paris.

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Germany Attempts To Shorten Studies Many Stay in School Past 30

By Miriam Widman

ERLIN - At the Free University here, one of every three students is over the age of 30. One in four has been enrolled at a university for at least seven years. There is even a student who has been studying since 1957.

Such an aged student body isn't. unusual for Germany, where heavy emphasis on degrees makes people reluctant to drop out. Butextra students cost extra money. Not only that, says Josef Lange, general director for the conference of directors of higher education schools, long-term students mean fewer working years and make Germany less competitive on the svorid market.

"We don't have a lot of raw naterials here," Mr. Lange said. Our raw materials are the intelli-

gence of our young people."

But now, burdened by recession and stiff international competition, Germany is making an effort to shorten study time. Various states, which govern education in the country rather than the national government, have already adopted rules that would shorten study times.

Berlin, for example, passed a bill that requires new students in most majors to finish their studies in nine semesters, or four and a half years. A test is required after two years, and those who don't take it must go through a required meeting with an adviser after three years at the latest. If neither of these requirements are met, the

student is thrown out.

In North Rhine Westphalia, Germany's most populous state, legislation limiting the study time 40 nine semesters was also implemented, although that state has chosen not to force students off campus if they don't make the

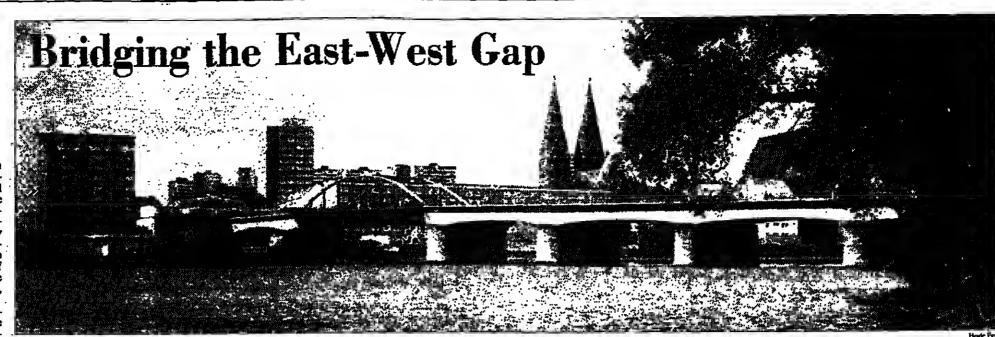
Western Germany and the University of Augsburg have launched a trial attempt to give students the a trial attempt to give students the opportunity to leave university after a two- to three-year study period with a bachelor's degree, a new concept in Germany. "Eighty percent of the candidates who sign up for a master's don't finish," Detlef Markman, a coordinator for the bachelor's processes at Rachum bachelor's program at Bochum,

The Bochum curriculum is internship-oriented and students are required to be proficient in a foreign language and in computer languages. The program takes six semesters, or three years, and the first class of 100 students began last fall. At Augsburg, the bache lor's is available in the business and economics departments after two years of study. The first batch of students started in July 1992.

Once the students do finish, will their job prospects be any better? Some observers doubt it. "We are very skeptical about these short study programs, said Peter Biesenbach, an official in charge of research and education policy with the Federal Association of German Industry. "The backelor's degree is simply a renaming of a midterm exam to call it a diploma. There is no job market for these

Indeed, at a time when unemployment is on the rise in Germany, and candidates with master's and doctorates are having a tough time in the job market, the chances for B.A. graduates don't seem good. But educators in the pilot program believe the trial efforts are worth it. For one reason, students are not forced to leave after they receive a bachelor's and professors believe many will stay on for the master's degree.

MIRIAM WIDMAN is a journal-



Viadrina University's symbol — a bridge — represents literally Frankfurt's bridge over the Oder River to Slubice, Poland.

By Ann Brocklehurst

RANKFURT-AN-DER-ODER — When the East German state of Brandenburg announced its intention to found a so-called "European University" in Franfurt-an-der-Oder, on the Polish border, the decision raised more than a few eyebrows. Germany's established universi-

ties are all crying out for eash. The relatively small *Land* of Branden-burg already had two universities and there are three large universities in nearby Berlin, And al-though Frankfurt-an-der-Oder was until 181 I the site of a university of some repute, it has had no academic tradition since then. The city also lacks the physical charm and cultural amenities of other historical college towns such as Heidelberg, Göttingen and Frei-

Despite the initial skepticism. however, planners forged ahead. And in its second academic year, the Viadrina European University has enrolled some 1,000 students · 300 in their second year of studies and 700 in first year. Onethird of the student body comes from Poland and the university has dormitories in both Frankfurt md across the river in neighboring

Viadrina's symbol is a bridge,

representing literally Frankfurt's bridge over the Oder to Poland and figuratively the bridging func-tion between Eastern and Western Europe that it aims to carry out. The dean of the law faculty, Roland Wittman, is a Polish speaker who previously worked at the University of Munich. "There, I also had contacts in Poland, hut they were a sideline." he said. "Here those contacts are one of the basic principles behind the university."

While there are several universities in Europe that bill themselves as "European," there is no consensus on what exactly the label means. In some cases, universities adopt the name because they offer a broad range of courses on European law, history and public administration. In other cases, they call themselves European due to their locations in border towns such as Passau and Constanz.

Although Viadrina's senate decided at one of its founding meetings that "its nucleus should be bilateral German-Polish cooperation," it also has a special interest in striking agreements with the Baltic and Scandinavian states. To try and create a cosmopolitan atmosphere, the university aims to have 30 to 50 percent of its staff made up of visiting foreign academics. And in an effort to raise its international profile further, it chose Hans Weiler, a Germanborn professor of political science

and education at Stanford University in California, as its rector. Mr. Wittman said it is the university's goal to provide both an international and interdisciplinary education where "law students also go to culture lectures."

Viadrina currently has three faculties: law, economics and humanities. The economics department will devote itself primarily to problem areas connected with the change of system in Eastern Germany and Europe. All students have to study at least one foreign

For the near future, the senate's goals are simply to establish the current faculties as firmly as possihle and to cement the working relationships with Polish universities in Krakow, Poznan and Wroclaw. The tie with Wroclaw (formerly Breslau) is of historical note since the original Viadrina University, founded in Frankfurt-ander-Oder in 1506, moved to Breslau with its staff and students in 1811. Its existence as a German university ceased after World War II, however, when Poland was

belonged to Germany. With its main huilding still covered in scaffolding, dust from ren-ovation work floating through the unfinished hallways and too little newly acquired books. Viadrina is

awarded land that had previously

clearly still in an early and experimental phase. Its newness and lack of reputation, however, do give the students one big advantage. While Western Germany's universities are so crowded that students regularly sit on the floor during lectures, at Viadrina, professors and teachers still have personal contact.

Among the German students, the vast majority are East Germans, while the academic staff is almost completely West German, a situation Mr. Wittman attributes to a lack of qualified eastern candidates in the university's specialty areas. While students at other eastern universities have rebelled against such "colonialistic" cies, a law student, Henryk Mieth, says the "imported professors are an academic advantage."

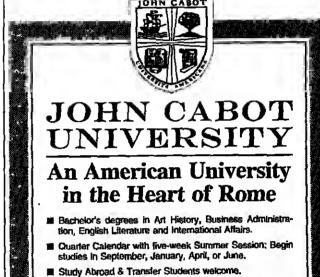
Viadrina's Polish students, who must pass a German-language proficiency test, come from throughout Poland and almost all have scholarships from private German foundations. Most live in university housing in Slubice and commute across the bridge to

Marta Jedlinska, a second-year law student from Warsaw, came to Viadrina specifically for the law program, which will allow ber to qualify for both German and Polish state legal exams. "I hope that people like me will be needed," she said. "Poland wants to join the

across the river. Ms. Jedlinska European Community and law will be crucial to that." Starting misses Warsaw, however, and plans to return. this year, she will also begin at-

"I don't see it as a financial tending lectures given by visiting Polish professors in Slubice. mestion. You can earn well in Poland with a good job," she said. Often students from Eastern "Naturally, the living conditions of Germans and Poles are differ-Europe who study ahroad try 10 stay on, seduced by the higher living standards and better earning ent, but I'm not envious. When I go home to Warsaw, I see each prospects. While East Germans may be the poor cousins of West time how much better the city looks." Germans, in a border town like

ANN BROCKLEBURST is a



Frankfurt-an-der-Oder, it is still

clear to see that they are a lot

better off than the Poles from

■ International student body from over 30 different coun-

The Right to Choose

Continued from page 19

have poured several hundred miltion dollars - \$50 million from IBM alone—into trying to fix the current system in the last five

Classes got smaller, teachers' pay got larger, but student performance continued to slide. Most of reaucracy and the system was left intact, business leaders found.

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Jerry Hume, a member of the California Business Roundtable, said: "Business should spend its funds on insuring that the schools restructure, and stop tinkering with superficial partnerships"
with the local bureaucracies.

Evidence that school choice can promote restructuring — changing icachers' behavior, promoting real standards, providing a climate that motivates students - comes not only from test results but also from the emergence of a new diversity of schools in the few areas that have been experimenting for several years.

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For example, East Harlem, a poor area in New York City, has had a program allowing choice among the district's public schools for 15 years, and statistics over a decade show that local students have started scoring higher on na-

tionwide tests.
In a just-published book, "Miracle in East Harlem," authors Sey-mour Fliegel and James Macquire conclude that the nation will move toward choice soon if the new "market," in education is confined to public schools. Introducing the option of private schools with gov-ernment-funded vouchers should be postponed, they say, because it is too divisive politically.

The go-slow argument appeals to many voters who appear ready to experiment with school choice, but fear chaos if the new option is too open, saying that a full-fledged voucher system might trigger a stampede of pupils fleeing bad schools.

JOSEPH FIFTCHETT is on the staff of the International Herald Tribune.

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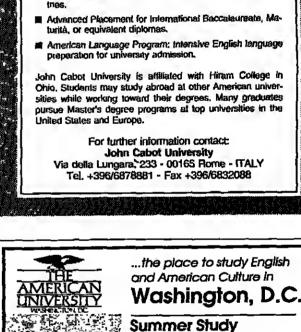
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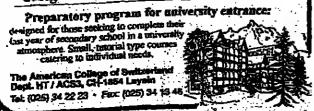
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Corporations Earn Credit in British University Research

By Conrad de Aenlle

ONDON - When the new pharmaceutical research facility at University College London went into operation a year ago, it was oo thanks to public authorities or private foundations, or even the generosity of alumni who had made good. The credit instead goes to a drug company — a Japanese one, at that.

Eisai Co. was looking for a place to do primary research in Europe and decided that the academic environment at UCL would suit its oeeds. The college, meanwhile, which is a part of the University of London, was looking to expand its science programs.

What made the match even better for the college was the £9 million that Eisai put up to finance the lab's construction, plus £3 millioo io cash for UCL's treasury, all together about

What Eisai received in return is the use of two-thirds of the facility, in which its scientists will study the central cervous system with an eve to eventually developing pharmaceutical applications. Eisai has a 50-year lease, but terms are to be renegotiated after 15 years. Toe company can pull out at any time, but the uilding would then revert to the college.

UCL officials boast that the Eisai lab is the

first at a British learning institution erected hy a Japanese corporate sponsor. Collaborative vectures of other types between industry and British universities have become common, however. So much so that some educators worry that with so many deals being made, the pure pursuit of knowledge will become tainted and university researchers will become more concerned with selling than science.

Imperial College London, a leading science school that also is part of the University of London, has projects with the likes of Hitachi Ltd. and Fujitsu Ltd. of Japan, Siemens AG of Germany, Groupe Bull of France, and the large British concerns Imperial Chemical Industries PLC, Glaxo Holdings PLC and SmithKline Beecham PLC.

These ventures bring in £50 million a year in grants and contracts, which helps to explain imperial's motives. "We're doing this for scientific reasons, but we're making money, too," said David Thomas, ICL's pro rector, the persoo io charge of research contracts. "The payoff for us is to keep research going."

That's oo easy feat. Colleges everywhere, and especially in Britain, are having to make do with less government assistance. Stephen Mootgomery, UCL's director for industry and commerce, said that a decade ago, his college derived 60 percent of its hudget from the government; the figure today has shrunk to 43

to 45 percent. "Certainly the proportion of our income coming from normal government grants has dropped significantly in the last 10 years," he said. He estimates that less than one-third of the college's £150 million in gross income comes from direct government aid.

Britain does not have the best record on state support of higher education. Actually, it

Some educators worry that with so many deals being made, the pure pursuit of knowledge will become tainted.

has one of the worst. In a study of 19 countries published by the Organization for Economic Cooperation and Development, Britain ranked 18th in real public expenditure on higher edu-cation per student from 1980 to 1988, the most recent year for which statistics had been com-

Spending fell during the period by 5.5 per-cent per year; the only country that fared

worse was New Zealand. Spending on facilities fell by 4.9 percent annually, putting Britain ahead of only Finland and what used to be Yugoslavia. They were the poorest finishers in a very weak field. Real per-student spending fell in nine of the 19 countries in the survey.

Educators insist that when considering a partnership with husiness, the bottom line is not the bottom line. It must be undertaken for other reasons.

"On the practical side, it works best if both sides see it to their mutual advantage, but it's difficult if it's forced," Louise Johnson, a professor of molecular biophysics at the University of Oxford, said. They must see real benefits. In some cases the technology isn't right, it's too difficult for us to tackle. In other cases it might be considered trivial and not worth

What makes the Eisai arrangement worth UCL's while, aside from the cash and the prestige of having a large drug company oo campus, is the chance for researchers at the college to work with their corporate counter-parts. Ten UCL students, graduate and undergraduate, work in Eisai's portion of the lab with about 20 company scientists; 10 to 15 more scientists are expected to be hired within

Eisai receives the same benefits in reverse.

be exposed to a scientific frame of mind," said Lee Rubin, the lab's director and also a UCL professor of anatomy and developmental biology. "It's less directed than most people would imagine." He said the collaboration has worked "surprisingly well, in the sense that [academicians] do research in a different way. They started in on these problems at a point way before where a pharmaceutical institution

Mr. Montgomery adds that Eisai's researchers fit in well with the college's scientists. Work is directed in part by an advisory committee comprising three UCL professors and a fourth due to arrive soon from Cambridge.

Eisai's researchers "actually are listering very carefully because what they want to do is make use of new ideas coming out of academic research. This may influence the sort of research they need to do in the lab in order to aim for a new pharmaceutical product. The reason for coming to Europe at all was they were looking for a new way of approaching existing

Mr. Thomas of Imperial College says the companies that have set up shop there are looking for the same thing as Essa: a pure setting in which to do pure research. Hitachi, for instance, does not expect a payoff from its neural networks work for a good 10 years. He describes the company's attitude as, "If it's

going to produce marketable results in five 2 years, we're probably already working on it. All the same, he expresses concern about the impact that Imperial's corporate patrons will

have on the way the college's researchers go about their work: "Having an industrial unit right next to Ph.D. students must influence their attitude because they're talking to people more driven by commercial interest than the more driven by commercial interest than the average academic. Our big threat at the moment as we might be pulled too close to the marketplace. If it is working correctly, the university is doing long-range work and leave ing commercial applications up to businesses. "It could be disastrous for the U.K. if all universities started doing market counted to

universities started doing market-oriented 10. search," he added. "We are always conscious." of our role to keep long-range strategic work, q going "
Prof. Johnson of Oxford says such disaster is "

easily averted as long as each side does what it's best at and does not stray too far into the other's territory. "I wouldn't say we're much good at the marketing aspect of it; our business is to create new knowledge," she said. "We have the strength within ourselves to develop our ideas, and we have the right to say no to industry if we don't want to develop theirs."

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Amid Recession, Enrollment Falls

Continued from page 19

turn over 30 percent in a normal year, heads of schools say. "There's nothing happening that hasn't happened before," said St. John's Sister Barbara, who re-calls losing 120 ITT students in one fell swoop six years ago. "Planning in international schools is a superintendent's nightmare," she said. "You cannot project a thing. You cannot plan for the next year, oumberwise, Program-wise, O.K., but oot numberwise." St. John's had forecast a drop of 50 students, or 5.5 percent, this year, and got a 9.4 percent decline

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deficit if it's oecessary," Sister

Barbara added.

American School in London, concurs. "You have to talk, rather than of an optimal enrollment," she said, "about an optimal enroll-

ment range."

The school heads express optimism that when the economy re-bounds, they will, too. "We're betting on the pendulum swinging hack," said Richard P. Hall, director of The International School of Brussels, which plans to increase its capacity to 1,500 students (it bas around 1,200 now).
Indeed, at least some big U.S.

companies say it is still essential to offer expatriate employees homecompatible education for their

"We have recently had a chance to rethink this [and] it was felt that

we needed to maintain . educational coverage," said David Bolles, director of human resources and administration for 3M Europe. His company pays for 104 students at Brussels schools alone, 75 of them in two schools where mition reaches 620,000 Belgian francs (\$17,320).

"It's a large cost in absolute dollars, but it's small as a compocent of the total cost of compensating expatriates," said Robert B. Klein, senior partner in charge of expatriate services for the New York office of Ernst & Young.

"In general, [U.S.] companies are oot doing radical surgery on unition costs," Mr. Klein said, although some are getting parents who pay for private schools at home to share the expense ahroad. They are also limiting reimhurse-ments strictly to tuinon and not, say, bus fares and uniforms.

But the extent to which these schools' student numbers will rebound is a question. Here in the capital of Europe, for example, Mr. Hall keeps an eye oo prospective new members of the Enropean

But Ingrid Karlsson, headmistress of the Scandinavian School of Brussels, notes how the numbers of Swedish and Norwegian students in schools here have declined (20 percent and 21 percent, respectively) since the initial EU optimism were off, and the recession and a devalued Swedish kro-"As far as enrollment trends are

concerned, only time will tell, Mr. Buckheit wrote recently. "One BARBARA ROSEN is a freething is certain. The rules are lance writer based in Brussels.

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Robert Schaecher, headmaster, the Antwerp International School

changing. We need to keep our heads up."

Perhaps one manifestation of the changes taking place is a committee, under the aegis of the European Council of International Schools, that is examining new ways to raise funds, such as via alumni and endowments. "We need to find ways to hing income into the schools aside from tuition," Mr. Hall said.

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where her American father was in the textile business. She remem-bers the U.S. diplomats children, who were transferred every two or three years and "were always in a small clique that never really fitted in and never really made friends with the rest of us." She then returned to New York

and attended C.W. Post College in the suburbs, where she ran into a different kind of American insularity. Hardly any one knew where Venezuela was, and one student actually asked how long it took her to drive to school.

Ms. Sardi continued: "I started

enjoying this, and I decided I was going to pull the wool over their eyes. I told them that in Veneznela. I lived in a house on stilts over the water, and every day my father went out in the backyard and pumped his two oil wells. They remembered me for that. But what I really learned from it was that it made me feel different in z very positive way. So when I came to Caedmon and found all these children with their very rich-backgrounds, I knew how important it was to let them feel how wonderful it is to be different and share all their marvelous information that the other kids haven't had."

What this helps create are children with an unusual sense of security. Rosario Notter, a Spaniard married to a Swiss banker, recalled that when she arrived from Zurich with her three-year-old son-he was hanging onto me for dear life" and she had to remain in his classroom for several weeks; he now is ready to move to secondary school with top grades.

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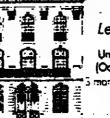
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usually comes to mind is some sort

of program in music apprecia-

tion," a term that usually carries

with it nasty visions of pedantic

matrons force-feeding opera to 12-

year-olds. Death to that image,

and death to the concept that 'con-

cert music' is a sterile old Europe-

an thing best suited to a prissy

class of unhip and dusty cogno-

Last year, Mr. Rollins decided

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KATE BALES is a freelance writ-

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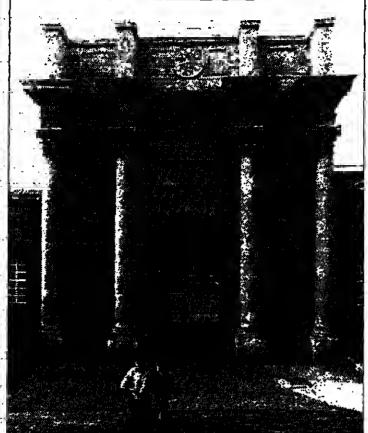
International Education A Special Report

Scholarly and Profitable Sales and earnings at the Oxford University Press, in millions of pounds. Sales (£ millions) 180.3

Pretax Profits (£ millions)

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400 Years Later, Oxford Press Thrives

By Michael Balter

XFORD, England -In these recessionary times, can a major publisher survive without ever having printed a cookbook or. a step-by-step guide to discovering one's Inner Child? And by continuing to print such popular classics as Paul Dirac's "The Principles of Quantum Mechanics" and the eight-volume "Handbook of the Birds of Europe, the Middle East, and North Africa"?

This is just the sort of thing that the Oxford University Press has thrived on for the past 400 years. The OUP, as it is known to its farflung international staff, is the largest university press in the world, issuing more than 2,000 titles each year and holding a backlist of nearly 25,000 others. It publishes in more than a dozen countries, including the United States, where its operations are larger than any American univer-

sity press.
While you won't find OUP representatives bidding for the latest blockbusters by Barbara Cartland or Tom Clancy, the press had no trouble coming up with the £10 million (\$15 million) required to

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Oxford English Dictionary.

"As a business, we are very liquid and profitable at the moment," said Andrew Parker, the press's chief accountant. The company's pretax profit has risen steadily over the past five years, to £20.8 million (\$30.8 million) last year on sales of £180.3 million.

Chief Executive James Arnold-Baker, who headed BBC Enterprises before he took over at OUP last August, said that the press is "probably the first company I've taken over that was well-man-

Much of Oxford's success stems from a major expansion of the press's foreign publishing operations, particularly in the field of English-language teaching materials. Yet while the press's bottom line might be the cavy of some corporate publishers, it remains a department of the university, and all of its profits are plowed back into scholarly publishing and re-

"Our primary mission is to spread as widely as possible the fruits of scholarship at Oxford University," said Mr. Arnold-Baker. "And that involves us in

many projects that commercial publishers would not want to venture into, because some of them: can be bottomless pits." The leading example is the Ox-

ford English Dictionary, generally regarded as the last word on the English language. The second edition, issued in 1989, contained nearly 300,000 entries and more than 600,000 separate words. Yet so quickly do new words enter the language that OUP's 18 lexicographers are already at work on the

Foreign expansion has fueled Oxford's

success.

third edition, scheduled to appear in the year 2005, The first edition was published

in 1928 and took 50 years to compicte," said Edmund Weiner, the dictionary's deputy chief editor. "We've been running to keep up CVCF SIDCE."

The first book printed in Oxford was produced in 1478, and the university press has been in Since 1633; all decisions about which books to publish have been made by a board of delegates; chaired by the university's vice chancellor and appointed from among the ranks of Oxford schol-

When Christopher Wren's Shel-donian Theater was completed in 1669, the printing presses were moved into its basement, an arrangement that ultimately proved unsatisfactory — the printers had to stop work every time the theater was needed for a ccremony.

In 1702 the press published its first best-seller, Lord Clarendon's "History of the Great Rebellion." The vice chancellor at the time embezzled the proceeds from the first two editions, but the profits from this work eventually allowed the construction of the Clarendon Building in Oxford's Broad Street, which became OUP's new headquarters. In 1830 the press moved to its present site on Walton Street, although the delegates still hold their twice-monthly meetings

The foundations for the modern press were laid in the late 19th century, when the press began to carn considerable profits from sales of the Bible. The Oxford Bible was so successful that a warehouse was set up in London to store the volumes, and it later be-came a springboard for the publishing of a wide range of books for the general reader.

in a special room in the Clarendon

Today, in addition to its scholarly monographs, dictionaries, and English language materials, the press churns out children's books, school textbooks, medical references, paperback editions of classic literary works, and even poetry and works of music. OUP ublishes more than 140 scholarly periodicals, ranging from the Journal of Theological Studies to Nucleic Acids Re-

. Although it may seem that the press has a finger in nearly every pot. Mr. Arnold-Baker said that he is not tempted to venture much further into popular publishing, "We are not interested in new fiction or most of the modern nonfiction business," he said: "This cuts us out of the vast bulk of commer-cial publishing, but we are already painting on a very broad canvas."

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Ivy League Courses for Price of a Video Before starting his own enter-prise, Mr. Rollins went to Washof the San Francisco Conservatory

ington where he worked as chief

counsel and chief of staff to the

IJS. Senate Committee on Labor

and Human Resources. As part of

his job he tried to implement a

video program to help improve

math and science classes for high

school students. But the program

failed because several states forbid

federal intervention in education

to develop the concept of home

After five years, The Teaching

Company presently offers only college level courses but this year

it will create a series of high school classes that coincide with Mr. Rol-

Each course offers eight inde-

pendent lectures. Each lecture is about 45 minutes long and avail-

able on either video or audio cas-

sette. There are, additionally, sev-

eral "supercourses" which can run

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the ancient world and the early

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According to the class profes-

sor, Robert Greenberg, a member

od, through the 20th century.

lins's original vision.

By Kate Bales

F you always wanted to attend Harvard, Yale or Princeton and lament that your time has passed. The Teaching Company, a corporation based in Springfield. Virginia, is going to prove you wrong. This mail-order business offers Ivy League entry without the tedious application process, the astronomical fees, the undesired required courses or the pressure of final

The company has produced 50 audio and video courses ranging from The Great Minds of the Western Intellectual Tradition to The Old/New Testaments, from Detective Fiction, Great Trials and Great Trial Lawyers to Per-spectives of Abnormal Psycholo-

Professor Dennis Dalton, on staff at Barnard College, offers a class in Power Over People: Classic and Modern Political Theory. The syllabus begins with Plato's "Republic," and moves on to Aristotle's "Poliocs," Machiavelli's "The Prince," Rousseau, Marx, Freud, Hitler and Gandhi.

If perhaps you are more inter-ested in Ethics and Public Policy. Professor Edward N. Beiser, from Brown University, addresses issues ranging from gun-control to flag-burning. "We have all been discussing political and social theory all our lives without being nearly as self-aware and precise as we might be. This course is meant to he unsettling. We must look carefully at the claims made by others so as better to understand our own attitudes, assumptions, values and conclusions," he said.

According to company founder and president, Tom Rollins, "Our average consumer is over 30, and these classes bring back the wonderful things that were offered in college to someone who has reached a time in their life where they might have a better perception and understanding of the ma-

As any student is aware, a good professor can bring to life the study of soup-can labels and a poor teacher can shatter the pleasure of Shakespeare. What The Teaching Company aspires to of-

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Oxford is eager, however, to expand its activities in electronic

publishing, Mr. Arnold-Baker

said, despite the fact that this field

has not been very profitable so far. The Oxford English Dictionary is

now available on compact disk, as

are a number of other Oxford ref-

"I think you are going to see a

considerable expansion of elec-tronic publishing in the future," said Mr. Arnold-Baker. "At the

moment it's mainly in the sciences,

but I am sure it will expand into

the arts as well. The big challenge

for the academic publishing com-

munity will be to figure out who's going to pay for it, and how to deliver it cheaply."

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with the most interesting subjects. Mr. Rollins says, "I have listened to hundreds of lectures and

reviewed hundreds of 'student course manuals' in order to find the most exciting teachers in the country." Most universities today publish yearly student written guides that

evaluate, often with rugged candor, the performance of the cam-pus staff. What kind of reviews does Mr. Rollins search out? Perhaps one that says: "To get a seat in this class, you have to arrive at least 30 minutes early!" or "His approach to teaching attracted three times as many students as the lecture hall could hold. There

The listeners seem to agree. Sen-ator Edward M. Kennedy, one of the company's clients, says, These tapes are outstanding, the teachers are brilliant and the educational value of the material is excellent. It's like going back to class with the best teachers I ever

The cost for the courses, ranging from \$90 to \$250, is about onetenth of what a student would pay in tuition to follow such a class at an Ivy League school. However, the tapes do not lead to any recognized university credit.

The Teaching Company had practical roots. Mr. Rollins was a Harvard Law Student with a small problem; be had not attended any of his classes and the final exam was approaching. Being a re-sourceful, if lax, student, he headed off to the campus library where he located a set of video lectures given by one of Harvard's renowned professors. Mr. Rollins crammed, got an A on the exam and, an idea for a new company.

"I was amazed by the videotapes," Mr. Rollins recalled. They were outrageously funny, insightful, thorough, masterful in their command of the subject."



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Australia Beams Degree Courses to Meet Growing Asian Demand

By Michael Richardson

INGAPORE — Australian universities, seeking to extend their reach into Asia, have teamed up with Australia's international satellite television service to broadcast degree course programs on a trial basis to 15 countries in the region that have a combined population of over one bil-

While it is still too early to say whether the venture can be developed into a full-fledged English language open university course for the Asia-Pacific region, Australian educators involved in the program are encouraged by

initial responses, particularly from Indonesia. Reaching into the growing Asian market for educational services is an important long-term goal of the Open Learning Agency of Austraba, said Tony Pritchard, its executive director. We want to expand regional awareness of open learning as an alternative to campus-

based university courses." he said. The agency was established by Monash Uni-

versity in Melbourne and now has eight other Australian universities as degree-granting members. It runs an increasingly popular tertiary education program in Australia in which thousands of people study for degrees at bome. partly through the Australian Broadcusting

During the trial period for Asia, which began in October and will end in April, the ABC's overseas arm, Australia Television International, is broadcasting open learning units for half an hour five days a week at 6:30 P.M. Jakarta time and an hour later in Hong Kong, Singapore and Kuala Lumpur. Ben Hawke, general manager of Australian

Television in Sydney, said that the inclusion of open learning programs recognized the considerable interest in educational TV throughout Asia.
"We are responding to audience demand

and in the long term this will enhance our viewer numbers, he said.

Five courses are being beamed to Asia by Australian television via Indonesia's Palapa B2P satellite, which covers Southeast Asia,

Papua New Guinea, Bangladesh, Taiwan, Hong Kong and much of southern China. They include "Out of Empire," which deals with the history and politics of Australia; a

program on the culture of Australian aborisines: "Unique Continent," a program exploring Australia's environment; and courses on ac-

counting and marketing.
While the first two subjects may have limited appeal, the last three appear to have elicited an enthusiastic response, particularly from Indonesia, which falls directly under the electronic footprint of the Palapa satellite. Dishes needed to receive the TV transmissions are, therefore, relatively small in Indonesia, which has a population of 185 million and a rapidly developing

Unlike Indonesia, direct-to-home satellite receiving dishes are banned or severely restricted in Singapore, Malaysia and China. Unless these restrictions are eased or arrangements made with governments to rebroadcast through local or cable TV networks. Australia Television's programs containing open learning units will continue to have a limited reach.

However, the process of widening access has already started. In January, ABC and China signed an agreement in Beijing that will allow the transmission of Australia Television's programs on Chinese domestic television, which has an audience reach of 600 million.

In September, ABC signed an agreement with Guangzhou Television & Radio Broadcasting Corp. Under it, Australia Television's service is now being broadcast on the corporation's cable network to about 8 million subcribers in southern China. Australia Television is the only English-language service on the Guangzhou network.

Throughout East Asia, from China to Indonesia, there is a growing demand for tertiary education qualifications and skills, and for learning English as the prime international language for business, commerce, technology

Professor Don Smart, dean of the School of Education at Murdoch University in Western Australia, was involved in a recent survey on opportunines in Hong Kong for Australian education services. About 18 percent of the

40,000 foreign students enrolled in Australian universities this year and the 25,000 in schools or private colleges are from Hong Kong. Nearly all the overseas students in Australia are from Asia. Through fees and general spending, they are pumping about 1.1 billion Australian dollars (\$710 million) into the economy, making education among the country's top Six foreign-exchange earners.

"The thing that struck us." Mr. Smart said. was that the the demand for graduate manpower in Hong Kong is growing dramatically because of the link with southern China. Basically, China is like a vacuum cleaner sucking enormous amounts of manpower out of Hong Kong into joint venture business on the main-

However, Mr. Pritchard, of the Open Learning Agency, sees Indonesia as having the most immediate potential for extending and enlarging the open learning service.

Australia has clearly shown that demand exists for degree-level study at home from older people who want extra qualifications and

young students who have been unable to get into a campus university.
In its first year of operation the Open Learn-

ing Agency had enrolled 9,000 students Starting with only 19 units from which to choose in 1993, the agency will be able to offer about 150 different units by the end of 1994. Completion of 24 units needed for an arts, science or business degree normally would take

three years for a full-time student or six or seven years part-time. The cost of six units is about 2,400 Australian dollars per student in Australia. Mr. Pritchard estimated that if the open learning program was extended to Indonesia the cost of six units would be under 5,000

dollars. While this is expensive by Indonesian standards, it is only about half the amount that an Indonesian paying full fees at a university an Australia would have to pay.

MICHAEL RICHARDSON is editor for Asia of the International Herald Tribune.

Despite Barriers, Private Schools Gain in Egypt

By Nancy Beth Jackson

AIRO - Private education in Egypt has become a growth industry, fueled by consumer demand for a curriculum stressing creativity and decision-making skills rather than rote learning for the Thanaweyya Amma, the comprehensive national exam that determines the future of secondary school graduates.

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lish, but the students in the new, private schools are predominantly Egyptian, and not only the elite. Faced with crowded public schools and growing numbers of underemployed or unemployed college graduates, parents in an expanding middle class are looking to private schools, beginning with preschool, to give their chil-

Even as Egypt battles terrorists thool graduates. determined to topple President
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in the press against foreign influ-ence in public schools, the govern-ment has encouraged such educa-tion alternatives. In some cases, the private schools receive tax incentives, but they must follow a state-approved curriculum that includes religious studies and Arabic as main subjects.

> The race to set up new private schools, however, has not been without roadblocks, as one Egyptian entrepreneur found out last year when the first graduates of his new international high school were denied entry into state universities. The government questioned the validity of their American-style high school diplomas but finally made a one-time exception. The owner is now scurrying around to secure external accredilation that will satisfy the Ministry of Education although be believes many of his students are more interested in university studies

abroad than at home. "You can't believe bow many applied last year," said Hassam Mostafa Rahman, the businessman whose K-12 Egyptian American Academy 35 kilometers (22 miles) outside Cairo accepted 150 students last fall. "We had about

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1,000, but the publicity around the school made the students run."
Yet the publicity has not de-

terred parents and other entrepreneurs from considering educational alternatives. Amideast, a private nonprofit organization that encourages educational exchanges, has noted in recent months an increase in accreditation inquiries at its Cairo office.

Egypt says officially that it is on the road to an open economy and more involvement in public life," said Katherine J. Sullivan of Amideast. "It follows that more entrepreneurs will be interested in getting into education. There are opportunities for educators/entrepreneurs offering a quality educa-

The Egyptian education system reflects French and British influences dating from the 19th century, but both private and public sectors look farther west for models these days, attracted by American management techniques and technology and encouraged by an increased American presence in the country since 1979.

Viewing American English as the international language of business, some companies, particularly in marketing, even place em-

ployment ads in English in Arabic-language newspapers.

Egypt has initiated many educational reforms since 1981, but the growth in tutoring and private schools suggests that many par-ents do not want to wait for reforms from within.

"More and more parents are aware that the traditional educanon system is sagging under too many students, not enough teachers, not enough schools, not enough resources," Miss Sullivan

Schools are notoriously over-crowded. Even before the 1992 earthquake, which damaged and destroyed many buildings in Cai-ro, schools operated in two or three shifts a day with 40 to 70 students in a class.

The government has sought educational reform in several ways: hiring American consultants to assess curriculum, restructuring high school studies and the Thanaweyya Amma, looking to Germany for vocational education guidelines, and increasing the number of experimental language schools in which subjects like science and math are taught in another language. Also, the Association of Educational Cooperation was established under the Ministry of Education to encourage the growth of private schools from S percent of 20 percent of Egyptian education.

A series of decrees in the late 1980s calling for more kindergartens in the private sector and the public language schools brought an immediate response. Kindergartens grew from about 600 to more than 1,000 between 1968 and 1991, with 78 percent in the private sector and nearly 87 percent in Cairo.

of kindergarten students in private

The government invitation to invest in education has resulted in dozens of private primary and sec-ondary schools, which follow an Egyptian syllabus that includes reigion and Arabic but which also promise more individual attention, with often an earlier introduction to foreign languages and a more creative approach that encourages children to enjoy learning as well as to memorize exams.

With the tax concessions available - something like a tax boli-day for a manufacturing company there has been a proliferation of private schools." said William W. Harrison, managing director of International Business Associates

Some parents are willing to pay any price to avoid the Thanaweyya Amma and the stress; it produces. A secondary school diploma from overseas or an international school in Cairo is sometimes considered a backdoor to college admission in Egypt. International schools, unlike

domestic private schools, are genred to preparing students to continue their education outside Egypt. They have been attractive and sometimes necessary alternatives for the children of Egyptian executives and diplomats return-ing home from abroad with poor Arabic skills or accustomed to another style of learning. The Ministry of Education has given such students permission to enroll in schools without an approved Egyptian curriculum and reserves 5 percent of all Egyptian universi-ty spots for graduates of foreign

programs.
The Gulf War indirectly encomaged private education. Dur-ing the oil boom years, many Egyptians lived in other countries in the region, sending their children to international rather than local schools. When they returned home, they wanted parallel education. The American International

shakra and accredited in the United States, moved here from Kuwait in 1990, a casualty of war. and stayed when enrollment, about 60 percent Egyptian, almost tripled in less than three years.

At Cairo American College, the \$20 million, 11-acre campus looks straight out of Southern California, with Scout troops, basketball courts and wardrobes by the Gap, but the boys' soccer team is almost all Egyptian. The college was founded in 1945 by businessmen and missionaries to serve American expannies. Today, roughly 40 percent of its 1,400 students have

other nationalities.

CAC, like many overseas ? schools, is becoming less American and more international. It now offers International Baccalaureate diplomas in addition to an accredited high school education. With a new emphasis of global education and students who spend part of their childhood outside their home countries, the school continues "to prepare kids to go to America but also to return to Ontario, Tokyo and Sydney and fit in," according to David Choj-nacki, the school's superintendent.

NANCY BETH JACKSON is a journalist based in Cairo.



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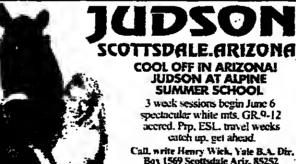


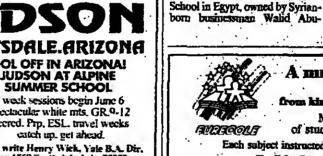
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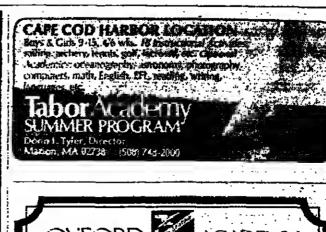
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By Kate Bales

ARIS - A new product that comes without a user's manual is, for most consumers, useless. Unfortunately, inderstanding standard instruction decides too often requires a degree from MIT. That is one reason why more than a hundred programs specializing in technical writing have concerned in the United States over the past several years. Europe and Japan have recently

ce Technical writing is one of the most quickly developing professions in the world, according teo Caryl Dundorf, an associate dean at Middleser Community College in Massachmetts.

These programs are designed to create writers who can form a bridge between the engineers. who create the products and the consumers who use them," she says.

Programs like the one at Middlesex have become so critical that such companies as Honeywell Inc., Wang Laboratories Inc. and Hewlett-Packard Co. have donated thousands of dollars to the school to help reduce trition costs and contribute training equipment and teaching materials.

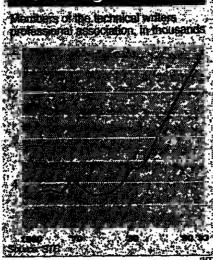
Companies with good, clear, simple docu--mentation could save enormous costs on staff and phone bills simply by supplying manuals that do their job, said Martha Williamson, folinager of computer documentation at Groupe Bull and director of the technical writing program at the American University in Virtually all technical products now offer 24-hour, toll-free help lines for their customers and, Ms. Williamson says, "The number of calls that each customer service line receives is directly related to the problems that the consumer is having with his manual."

According to statistics offered by the Society for Technical Communication based in Arlington, Virgina, most technical writing programs are an average of eight months long, part-time, and cost approximately \$3,500. The programs generally offer postgraduate job assistance and Often have an immediate placement rate of over 90 percent. The average starting income is \$32,000 a year and reaches a U.S. national average of \$37,000.

"Our student body is extremely diverse" said Ms. Williamson, "but, because the hours are so flexible and the program is part-time we have found that we offer a very strong attraction to people either wishing to make a midlife career change, or to women interested in going back to work and developing their career opportunities.

Nearly 91 percent of the students enrolled in technical writing programs in 1992 had previ-ously graduated from a four-year college. In the United States, women who were technical writers carned an average of 93 cents for each dollar carned by their male counterparts; nationally, women who are full-time employees earn 74 cents to the dollar earned by men offering the same skill.

Patricia McCellend, the consultant for project documentation at Digital Equipment,



France, recently founded a chapter of STC in Europe.

"Europe is just catching on to the impor-tance of this field and there is more growth than you can imagine," Ms. McCellend said. "Having worked for a large computer manu-facturer... I have been able to see the enormous impact this training has had on our own

She cautions that writing skill alone isn't enough. "Being a great writer doesn't mean that you understand how a technical product works, or, that you can pass that information on to another person," she says.

KATE BALES is a journalist based in Paris.

A Growing Profession U.S. Debates Future of Tenure System

By Philip Crawford

OUSTON - Perceived as vital to the protection of free thought and research, but also as a pressurecooker that wilts professor vitality and effectiveness at students' expense, the tenure system in U.S. colleges and universities is mired in controversy that could jeopardize its

Faculty, enamored of the virtually ironclad ob security that tenure provides in a constantly shrinking job market, nonetheless decry the relentless pressure to publish scholarly material that dominates the quest for it. Administrators, acknowledging that viable research would wither if tenure was not there to protect longterm projects, still complain that the system prevents them from breathing new life into a torpid faculty.

And students, for whom the campus bells theoretically toll, say the soaring price of higher education is buying them less and less teaching from professors whose best energy goes into research and writings, not into the class-

Adding fuel to the fire is a new federal law removing the ability of colleges to force faculty to retire at age 70, which has placed new focus on the adage that the tenure system promotes the lingering of expensive academic deadwood.

"A tenure commitment used to be for 30 or

40 years," said the provost of a prestigious East Coast university, who insisted on anonymity. "Now it has no limit. How indeed, do you bring in new blood? If colleges are unsuccessful in designing attractive retirement packages. they may have to find an alternative to the tenure system in self-defense. The whole thing could come down under its own weight."

Lurking behind the pastoral, tweedy facade of life in academia, say some professors, is the reality of a brutally competitive scholarly gridiron where first downs are counted by articles published and where tenure is the ultimate goal. The internal politics of winning the lifetime contract can involve intrigue, cutthroat tactics and skulduggery worthy of a spy novel. And the students may suffer most.

"The process of achieving tenure is in the worst interests of students," said Robert upp, a tenured professor of French at the University of Houston. "Professors are 100 busy trying to get grants and writing for symposia and colloquia to have any creative energy left for the classroom. A lot of academics even come to resent having to teach because it gets in the way of their own work."

Mr. Shupp said that decisions over who gets tenure often turn into popularity contests among colleagues, and that the process itself encourages conformity rather than the freedom of thought that the tenure system was originally created to protect. "Professors will vote tenure for colleagues who are more or less clones of themselves, or who present themselves that way," he said. "For a lot of reasons, it's a system which should be abolished."

One nontenured professor with extensive teaching experience in both the British Isles and the United States said that the U.S. tenure system was "the most ruthless of all."

Trying to get tenure in America involves tremendous, huge, awful pressure," she said, speaking on condition of anonymity. "Marriages, among other things, are famous for biting the dust when one partner has to spend every night in the office. And if you don't get tenure when you become eligible for it, they often make you leave the university within a year. It's much worse in the States than it is in Europe, where the whole system is more merci-

Indeed, many French academics looking at the American "publish or perish" syndrome say that it leads to prolific output, but that's about all. "People in the States tend to publish anything just to publish, especially when they're seeking tenure, and what they turn out is often of very poor quality," said Claude Rivière, an associate professor in the University of Paris system and author of several books on English grammar. "People have to bave time to think, and they should publish when

Adding fuel to the fire is a new federal law removing the ability of colleges to force faculty to retire at the age of 70.

that's the next natural step in the research process." Mr. Rivière said that in France, the essure on academics to churn out scholarly fare is much lighter than in the United States. The American Association of University Professors, a Washington-based professional group, says it is trying to address the tension surrounding the pursuit of tenure, but that the root of the problem lies only with the pressure to publish, not with the concept of tenure itself.

The tenure system was developed decades ago as a way to protect freedom of thought in academia, and that concept is just as important today as it ever was," said Iris Molotsky, a spokesman. "Professors must be able to express their true views to students without fearing for their jobs if those views are not those of the college administration or of powerful interest groups. And you have to be constantly vigilant, because there are always incursions."

Academics defending tenure as an institution of ten recall the early 1950s, when the anticommunist crusade mounted by Senator Joseph McCarthy placed strong pressure on educators to toe the all-American line, Today, many say, the pressure to be politically correct is no less powerful and of a much wider scope, mandating a touchy-feely sensitivity to practi-

SUMMER CAMP GUIDE

cally every special interest that comes down the road.

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A different type of criticism has come from political factions, which say that the tenure system creates a privileged class of workers in an economy where layers of manufacturing and management jobs have been permanently lopped off. Miss Molotsky, asked why college professors should enjoy the kind of lifelong job security that has come to clude just about everyone else, replied that "no other profession

is parallel."

"Education is vital for the nation's future. and no other profession has that responsibil-ity," she said. "And tenure is not a sinecure for life. Firing can be done, but with due process."

Students, for their part, say that while the knowledge that professors gain from research and publishing should, in theory, come back to them in the classroom, frequently it does not work out that way. "The mission of colleges and universities is to educate, and we feel that more time ought to be spent teaching and less time publishing," said Stephanie Blooming-dale, a spokesman for the United States Student Association, a Washington-based group that represents student interests. "In big universities, more and more classes are taught by graduate students, and professors, who often have no more than two office hours per week, have little time for students. And the feedback we're getting from students across the country is that the simution is getting worse."

Seeking a solution to the problems surrounding the tenure system is difficult because all of the players seem to want something different: The professors want job security but not the relentless pressure to publish; administrators want a freer hand in weeding out costly. ineffective faculty, but see the need for at least some type of job security to foster research; and students want star professors who also have time for them.

An alternative to the current setup, say some, could be a unionized contract system similar to that in professional sports, where each faculty member negotiated his or her own terms with the university, but with a minimum contract length of, say, five years. Naturally, an impressive publishing record might enhance a professor's hargaining position for a long-term contract, as would good reviews from students, whose opinions are typically asked for when a candidacy for tenure arises. But a lengthy contract might be on the order of 15 ars, not 30 or 40.

Meanwhile, the only thing that all factions seem to agree on is that the world of academia, perhaps not unlike the military, is its own unique type of society.

"iff you turn the college campus into a corporate-world-style rat race, where every professor is constantly looking over his shoulder," said the East Coast university provost, "that would hurt students most of all."

PHILIP CRAWFORD is a journalist based in

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California Pioneers New School Designs

By Robert Frank

AN FRANCISCO - A colossus among high schools is rising in the San Francisco Bay area town of Antioch. Planned for a whopping 4,000 stu-idents, the Deer Valley High School complex is idesigned as five smaller schools connected by fiber optics and a mission: to give students the best education possible.

In Southern California, a new \$37 million high school in crime-tidden Santa Ana threw out nonessentials like typing and woodworking classes and a swimming pool. Looking much like a gray concrete bunker, the school even threw out landscaping, and has few windows Tacing the main street to make it less of a target for drive-by shootings. The money instead went into computer programs, optical disks and specialized courses like computer graphics, desktop publishing and a computer main-

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mance shop.

Most local school districts throughout the United States are modernizing, and the size of: California's kindergarten through 12th grade population — 5.2 million children — makes the state a natural magnet for some of the most receive ideas for schools of the future.

Since the mid-1980s California's Board of Education has spent millions of dollars on new schools or upgrading those built 30 years ago or more, when school districts tended to hunt

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themselves to basic designs. Often these were little more than a half-dozen rectangles ar-

ranged in rows like military barracks.
"We're-moving away from 960-square-foot block classrooms," said Duwayne Brooks, California's assistant superintendent of public instruction. Eighty percent of the schools of the future are already here. The key seems to be flexibility and adaptability."

While a few chalkboards, roll-down maps

and an occasional overhead projector remain schoolroom staples, today's information technology requires a new list of classroom basics: work stations, stronger air conditioners, better lighting and more electrical outlets.

"Schools are identifying design implications as they integrate technology into the class-rooms. We can no longer depend on one design from year to year," Mr. Brooks said.

Well-designed schools depend on districts

first getting together with parents, teachers and trators to hammer out how they want hildren to learn. Observers note that today's issues include matters like how fast a district can link with other districts and university databases; or whether school libraries should deal only with printed matter or include CD-ROMs, videos and on-line networks.

The information revolution that started in the 1980s has spelled the end of the Industrial Revolution model for American schools, which ran by clangs of a bell. Instead of tying various subjects together, sti

time clock: wood shop from 8 to 9 A.M., English from 9 to 10 A.M., history from 10 to 11 A.M. and so on for live or six subjects every

"We broke those subjects apart and didn't recognize the relevance between them," explained Alan Newell, superintendent of the Antioch Unified School District. New technology gives teachers time to develop thematic approaches to education.
Since 1988 that has been the goal of the

district's building program to accommodate 14,400 students. Progress is never cheap, though. The district has spent \$25 million renovating 14 existing schools, \$16 million on a new school for 7th, 8th and 9th graders, and Deer Valley High School is costing \$52 million more. With Deer Valley, the idea of American high

school has been completely rethought. When the year-round school opens in mid-1995, students will take classes in longer blocks, and have fewer classes each day. They will be divided among five separate "houses," where they will work with the same group of teachers as they matriculate toward graduation.

Information technology, longer classes and fewer students mean that "teachers are no longer going to spend hours teaching kids formulas. Instead, they will concentrate on their applications," Mr. Newell said.

ROBERT FRANK is a journalist based in

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SPORTS

Temple's Coach Is Suspended

PHILADELPHIA — Temple University suspended its basketball coach, John Calipari.

Chancy apologized after his out-burst on Sunday following the Owls' 56-55 loss to 13th-ranked Massachusetts, but Temple's president, Peter Liacouras, still suspended Chaney from the Owls' game Wednesday night at St. Bona-

"Coach Chancy overstepped the line this time," Liacouras said in a statement. "I believe the university must pursue the highest standards in competition, and even his sincere apology, he agrees, is insufficient in these circumstances."

It was the first time Chaney has been disciplined in 12 years during which he led the Owls to nine Na-tional Collegiate Athletic Association tournament appearances.
In a statement released by Tem-

ple's athletic department Monday, Chaney extended his apology "to everyone for yesterday's unfortu-nate incident following the basket-ball game — to the Atlantic 10 Conference, the University of Massachusetts, the teams, those persons who were present and those who witnessed the incident, every-

Chaney planned no further comment, said Temple's assistant sports information director, Gerry Emig. A Temple spokeswoman, Harriet Goodheart, said Liacouras

11/2-page statement.

The Atlantic 10 commissioner, coach, John Chaney, for one game, a day after he had publicly threattill the Massachusetts

Ron Bertovich, said wideling conducted by the conference. He has the right to require more than the

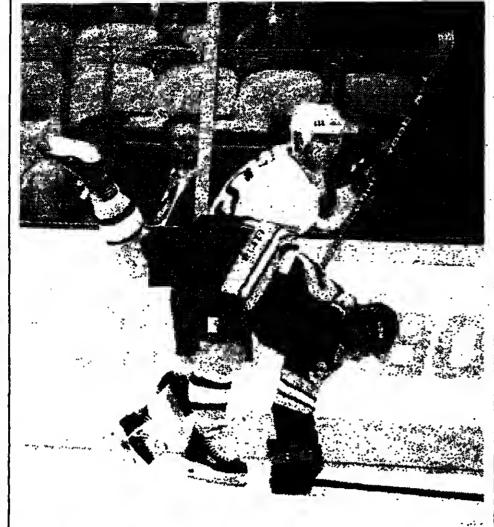
> None of the Top 25 teams played Monday night. In some major games, New Mexico State moved closer to the Big West Conference title with a 67-66 victory over UNLV, and Arturas Karnishovas scored 22 points as Seton Hall beat St. John's, 67-57, in the Big East. On Sunday, Chancy burst into Calipari's postgame news confer-ence and accused him of trying to

> intimidate the officials in the loss. Chancy then charged the podium where Calipari stood. Three Massachusetts players moved quickly to intervene and Chaney was restrained before reaching Ca-

> lipari.
> "I'll kill you," Chaney was plainly heard to say. "You remember

He added that be would have his players confront Massachusetts players when the teams play in iladelphia on Feb. 24.

Last month, Chancy was part of a controversy over a threatened boycott by the Black Coaches Association over what it perceived as unfair treatment of black students through scholarship reductions and admissions standards. Chancy had threatened to walk out, but the association later called off the boy-cott. (AP, NYT)



CHECKING HIM OUT — Doug Houda checked the Bruins' Dou Sweeney, but visiting Boston upended Los Angeles, 3-2, on Glen Murray's overtime goal in a National Hockey League game.

The \$1 Million Noncommissioner

New York Times Service NEW YORK - The man who would not be commissioner is earning more than the last man who was

Bud Selig, who has served as acting commissioner for 17 months but has refused the title of commissioner, has a \$1 million-a-year salary, several men in and close to majorleague baseball said Monday.
One of the men said that the

Executive Council had approved Selig's salary in September, after he had been in the job for a year. Selig the owner of the Milwaukee

to discuss the matter. The salary, though, is the highest ever for the person running the major leagues.

sioner from Sept. 13, 1989, until he resigned under pressure Sept. 7, 1992, earned \$650,000 a year. Selig is chairman of the owners'

Executive Council, a position that makes him acting or de facto com-

Brewers, neither confirmed nor de- clined to accept election to the ponied the \$1 million figure, declining sition on a formal basis, but continues to be willing to serve on an interim basis.

A search committee worked for nearly a year to find a successor to Fay Vincent, who was commis-Vincent - and Selig - but at an owners' meeting on Jan. 19, the owners decided they were not going to elect a new commissioner until

they completed labor negotiations with the players. Selig is therefore expected to remain the acting commissioner for

Gazzamania and Officialdom

R OME—Finny things happen on the way to the at 26, still has some road to travel before Romans say of him: "This is a man."

It is because he retains strands of childishness that the same of conformiers are a same of conformiers. was a game on Sunday that had theater, fun, goals.

Lazio of Rome outplayed Caglian to the tune of 4-0. He still finds some to exasperate, however.

On Sunday, the referee, Fabio Baldas, was not on Sunday, the referee of his opponent

like a chrysalis, be Rob ginning slowly to-ward the technical Hughes

creation that 40,000 Romans were prepared to wait patiently to

For an English visitor there was a bonns. It was rare -exceptionally rare - to enjoy watching an English-

man orchestrate play of this quality.

Paul Gascoigne, completing only his third full 90minute performance this season, was the star. His
command of passing, inventiveness and authority were such that every player on his team moved when and where he wanted them to.

The respect those players have for him must be enormous. They know Gascoigne can fluctuate between maestro and clown, they know he has spent two years trying to bring back the showmanship he almost

destroyed by recklessness.

Yet here were Italian, Dutch and Croatian teammates — a combined market value of \$50 million —

responding to his touch.

Almost beyond belief, Gascoigne stole the hearts of an Italian crowd while an Italian forward, Beppe Signori, scored a consummate hat-trick.

This, surely, was Signori's day! Not so. Not even

among his own people. At the crowning moment, a stumming 30-meter shot for Signor s second goal, Gascoigne headed toward the dugout, threw himself into the arms of Coach Dino Zoff, then playfully kicked the backside of Maurizio Manzini, Zoff's administra-

PRANKISH kick, taken in good bumor, it captivated the audience. So did the final goal, the final celebration, from Gazza. From a sharp angle, he took a free kick and, as if he were Uri Geller bending spoons, applied deception to the flight of the ball so that is straightened, then dipped, inside the far post. Gascoigne ran to the touchline to minimick the statuesque pose that the boxer Chris Eubank affects in

the ring. "Adore me -- now!" was the implicit gesture. At the final whistle, he clung like a chimpanzee from a crossbar, waving with one hand to the fans.

Gazzamania is back, less than a month after the rapevine was heavy with rumor that Lazio was looking for a buyer for the errant star, with his injuries, his boorishness, his weight problem, his tendency to break wind into a microphone or break a photographer's nose with a punch.

In a rational moment on Monday, Gascoigne denounced his most fonlish antics and pledged to control his emotions sufficiently to make the most of his gift. We shall see. We hope so. It would be nice to have shown Gascoigne the last line of the last letter David Niven sent to this columnist.

"Please," he wrote, "stop the potential great foot-ballers of our country being such so-and-so prima

That, from an actor who had jetted around the Despite the urging of a large bloc at least the remainder of this year. Hollywood set more often than Gascoigne has had of owners, Selig has steadfastly dearned most likely well into next year. operations, was penned when Gascoigne was 12. Alas, Niven never saw the best of Gascoigne, who,

Gascoigne excites Italians in their era of conformism.

amused by Gascoigne's mocking of his opponent Marco Sanna while he received a yellow card. Baldas instantly turned the card on Gascoigne, the sixth card he has been shown in 12 appearances.

In lact, Sunday was his return after a one-match ban. Baldas, who will represent Italy at the 1994 World Cop, had a typical Sunday, granting Lazin a "soft" penalty and showering the match with seven yellow cards. His aura was that of a policeman. Players took few risks, and the game lacked the cut and thrust of a

physical contact sport.

This gave Gascoigne the platform, the space, to create; but it also induced another effect. Maybe in Italy, where referees grow as tall as performers, the

balance has swung too far. In nine first division Italian matches on Sunday, three players were sent off, 40 cautioned. Only 25 goals were scored.

MAYBE THAT is why referees are becoming public figures in their own light. Gianni Beschin, an imposing man with a haircut sharper than a GI's, also cuts fine jewelry.

Piertuigi Collina, strikingly bald for a man in his early 30s, is renowned for sending off the Italian national captain, Franco Baresi, two minutes after the

Newspapers assess referees as they do players. Gazzetta dello Sport scored Baldes and Collina seven on Sunday, as it did Piertuigi Pairetto, who issued two red and six yellow cards in Atalanta's 1-1 tie with Roma. Gazzetta rated Beschin 5.5, but Virginio Quartuccio

was lowest, with 4 points. Ultimately it is the opinion of Paolo Casarin that counts. A retired referee, he is now Italy's overload and employs assessors to monitor every performance. Ca-

sarin can make or break referees. He also conditions FIFA's attempts to enforce more attractive play. The outlawed back pass, according to Casarin, has prevented goalkeeper's from wasting time; so the ball is in play 8 percent longer per game.

European referees have just heard in Rome - and the World Cup referees will be told at a symposium in Dallas next month -- to give forwards, not defenders, the benefit of the doubt on tight offside decisions.

"Why should defenses get the benefit in controversial moments?" asks Casarin. "It's not instructed by the laws of the game. At the World Cup, we will tell referees and lineamen that a player must be given offside only if it is 101 percent he is offside."

A red card, Mr. Overlord, for arithmetic. You cannot have more than 100 percent. But Casarin's re-search shows that top teams are prevented from scor-ing four times in 20 attacks by doubtful offside calls. Goals are the business of soccer, especially in the U.S. World Cup year, Not even the game's Gascoignes can celebrate against the raised flag of officialdom.

Rob Hagian is on the soil of The Times.

SIDELINES

FIFA Again Ranks Germany First

Jordan's Public Workout:

A Lot of Dirt and Pop-Ups

SARASOTA, Florida - A closed-door baseball intrigue ended on

Tuesday as the former National Basketball Association star Michael

Jordan went on display at spring training for the first time.

Jordan took three rounds of batting practice. He didn't lonk good as he took about 100 swings off the Chicago White Sox batting

practice pitcher, Mike Maziarka, a left-hander, and Roly DeArmis, a

improved. I can feel it. I've been given the correct fundamentals. It's

just a matter of getting the fundamentals down."

Jordan's two-hour workout included shagging flies, fielding grounders and running drills. When he made contact, he mostly beat the ball

into the dirt around bome plate or popped it into the batting cage.

A crowd of 250 journalists attended Jordan's workout. On Thursday, fans will be allowed into the ballpark for the first time.

I have to work on my hitting every day," Jordan said. "I've

right-hander who will be a bullpen catcher for the team

ZURICH (Combined Dispatches) — Germany, the defending World Cup soccer champion and the best national team last year, remained first in FIFA's first rankings for 1994 released on Tuesday.

Brazil moved up from third to second place, replacing Italy, which dropped to No. 7. The Italian team has not played since mid-november. The Netherlands moved up from seventh place to third, and Nigeria gained three places to 15th, remaining Africa's top-ranked team. (Reuters, AFP)

For the Record

Leroy (Spike) Gibson, 57, who toured the world with the Harlem Globetrotters basketball team and in 1970 became the first black elected to public office in South Miami, died Saturday of cancer. (AP)
Zico, 40, the Brazilian soccer star who has helped launch Japan's professional soccer league, will leave the Kashima Antiers and retire from playing when the first half of the J-League season ends in June. (AFP)

SCOREBOARD

BASKEEBALCOME Major College Scores

SQUTH
Alabama 88, Mercar 43
Atabama 81, 111, Southern U, 107
Aspalachion St. 16, Secreto Sauthern 42
Ark-Little Rock 66, Louisiona Tech 62, 07
Cambell 45, N.C.-Ashville 44
Castal Carolina 74, Md. Battimere County 64
Call. of Chartestas 70, Statson 47
Cappin 51, 93, Bethune-Casteman 76
Defavore 97, 86, Margan 97, 83, 07
E. Tennessee 93, 83, Citadel 70, 07
East Carolina 88, William & Mary 63
Grombiting 51, 108, Prairie View 95
Howard U, 78, Florida A&M 79
Jackson 51, 107, Alcara 97, 79
Jackson 51, 107, Alcara 97, 79
Murrary 97, 89, Tennessee Tech 86
McCarolina 51, 85, M. Carolina A&T 64
New Griegas 64, Jacksonville 56

Valparaisa 94, W. Illinois 72, 20T Wis.-Green Bay 73, N. Illinois 70 Wisk-Green Bdy VA, N. Immole V Wright St. 85, Youngstown St. 71 Osiohome 115, Nebraska 111, OT S. Itlinois 72, Orol Roberts 76 SW Louislana ST. Texas-Pan Americ SW Texas St. 72, Mar-Korass City 31 E. Weshington Rf. Secondario 51, 78

NHL Standings

WESTERN CONFERENCE

13-15-5-32, Quebec' (on Richter) 11-2-3. Chicage 8 13-4 Coleany 8 5 6-49 Second Perfect; Ch-R.Suthe (Rossell, B.Sutherr); C-Musti 1 (Ronthelm, Shrm); C-Musti 1 (Ronthelm, Shrm); C-Nieuwencyk, 35 (Mocliniks, Kisto) (sp.), Third Perfect; Ch-Reptick, Ch-Ruppity 2 (Rossell, Paulin), Shrift at geot—Chicage (an Varnes) 11-4-10-27, Carbony (on Belfour) 4-9-04.

TRANSACTIONS

KANSAS CITY-Apreso to farms with Cur-

HOUSTON—Agreed to rerits with Loss controls, outfielder, on 1-year controls.

LA. DODGERS—Agreed to herms with theiry Blonco, third baseroon, and Fellix Redispute, phtheir, on 1-year Controls.

MONTREAL—Traded Chris Notarotz, pitcher, to Cleveland for JJ. Thobe, pitcher, and Dave Ousteals. Birst baserion, Agreed to terms with John Wetteland, pitcher, on 1-year

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I'M SELLING HUGE SHOWBALLS

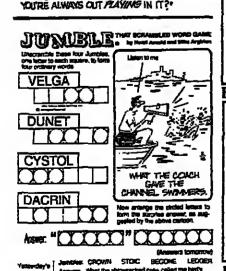
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To our readers in Austria

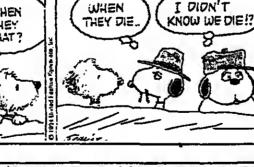
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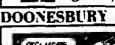
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CALVIN AND HOBBES

DING DONG!





REX MORGAN



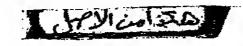




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SPORTS WINTER TV Schedules, Events

Wednesday's Events

<u> Garage and American Services (Services and American Services</u>

All times are GMT
Freestyle Siding: - Men's and Worn-en's moguls final, 1130.

los Hockey: - Austria vs. Russia,
1400; Czech Republic vs. Gernany,
1800; Morusar vs. Finland, 1900. 1630; Norway vs. Finland, 1900. Luge - Women's singles, third and tourth run, 0900.

Wednesday's TV

EUROPE All times are local Austria - ORF: 0600-1200, 1330-1730, 2005-2100, 2230-2400. - BBC: 3415-1500, 2000-Bulgaria - BNT: 1710-0100.

- HRT/TV2: 1755-1920, 2230-0030. Cyprus - CYBC: 1530-1600, 2030-2100, 0030-0100.

Casch Republic - CTV: 0915-1015, 1215-1400, 1725-2015, 2300-0005 rk - DR: 1220-1400, 1855-1935, 2130-2215. Estanta - ETV: 1915-1945, 2145-- YLE/TV1: 1305-1700,

2100-2330; TV2: 1845-2100. France - FR2: 1220-1255; FR3: 1255-1420, 2005-2030. Germany - ARD: 1958-2215; ZDF: 0945-1958, 2145-2230. Greece - ET1: 1715, 1915-1945. Hungary - MTV/Chennel 1: 1207-1237, 2005-2010; Chennel 2: 2235-

'lestand - 'RUV: 1125-1300, 1825-1855, 2315-1245 hely - RAI3: 0955-1200, 1730-1800; RAI2: 0015-0030.

Latvia - LT: 1056-1500, 1915-1945. 1030-0100. Lithumia - LRT: 2130-2150, Luxembourg - CLT: Highlights on evening news, 1900-2000.

- MKRTV/Channel 1: -0855-1100, 1355-1630, 1715-2130, 2230-2300, Channel 2: 1125-1300, /1625-1900; Channel 3: 1255-1505. TMC/IT: 1000-1300, 1610-1925. - NOS: 0930-1725, 1840-1850, 2030-2310.

NRK: 1100-0030; TV2: Poland - TVP/PR1; 0950-1100, 2015-2040, 2200-2300; PR2; 1105-1405, 1605-1725, 1905-2000, 0005-

- TV2: 2300-2320; RTP1: Romania - RTVR/Channel 1: 1325-1500, 1915-1945, 0030-0100; Channel

sta - RTO: 1830-2000, 2140-

2200, 0030-0230; RTR: 1250-1400, 1655-1930, 2125-2155. Slovakia - STV/SK: 0600-0830,

- RTVSLO: 1700-1905, 1956-2015, 2035-22 - RTVE: 1000-2400; TVE2: Sweden - SVT/TV2: 1400-1500,

2000-2230; Channel 1; 1215-1400. Switzerland .- TSR/TSI/DRS; 1230-1600; S+: 1730-2000. Turkey - THT: 2035-2330; Incolps - DTRU/UT1: 10 - DTRU/UT1: 1065-1500, 1915-1945, 0030-0100.

rt - 0600-continuous cover-ASIA/PACIFIC ...

Australia - Channel 9: 2030-0100. New Zealand - TV1: 0700-0800, 2130-2400. - NHK: 2200-2400 (general);

Japan — NHK: 2200-2400 (general); 1230-1500, 1800-0630 (setellite); 1300-1500, 1900-2200 (45-Vision).

Hong Kong — TVB: 2400-0100. South Koren — KBS: 1430-1730, 2200-2345, 0010-0140; MBC: 1000laysia - TV3: 2315-0015.

apore - SBC/Channel 12: 2400-. STAR TV/Prime Sports - 0030-0700, 0900-1400, 1830-0130. NORTH AMERICA

1700, 2000-2200. United States - CBS: 0700-0900, 2000-2300, 0037-0137; TNT: 1300-

Mexico - Televisa: 0700-1100, 1700-1900, 2330-2400. Thursday's Events All times are GMT

Skiling - Men's super G. cal, 0930; Women's free pursuit, Figure Sketting - Men's technical program, 1800.

ice.Hocksy — Slovakia vs. italy, 1400; France vs. Sweden, 1630; Canada vs. United States, 1900. Speedakating — Women's 3,000 meters, 1300.

Thursday's TV EUROPE

All times are local Austria - ORF: 0600-1730, 2015-2100, 2230-0075. Britain - BBC2: 1415-1500, 1630-1730, 2000-2100, 2315-2355. 1730, 2000-2100, 2315-2355.
Bulgaria - BNT/Channel 1: 11551335, 1915-1945, 2210-2330; Chennel 2: 1700-1720, 2055-2330, 0030-0100.
Crostia -- HRT/TV2: 1630-1920, 1955-2230, 2330-0030.
Cyprus -- CYBC: 1715-1745, 20302100, 2230-2300.
Casch Republic -- CTV/Channel 1: 0915-1345, 1945-2015, 2320-0005; Channel 2: 1955-2230.

Channel 2: 1955-2230. Denmark - DR: 1020-1400-1855-

1925, 2130-2215, 2215-2222; 2383-- ETV: 1125-1245, 1320-1480, 1700-1945, 2145-2330. Finland - YLE/TV1: 1115-1700; TV2: 1900-2000, 2210-0030. France - FRS: 1020-1200, 1205-1252, 1718-1964, 2005-2030, 2340-

0040; TF1: 1100-1155. mmy - ARD: 1015-1740, 2015-ET2: 1200-1300, 1915-1945, 2200-2330.

Hungary - MTV/Charmel 1: 1625-1655, 2005-2010; Channel 2: 1207d - RUV: 0055-1400, 1825-1855, 2330-0000, - RAI2: 0030-0200: RAI3: 1025-1330, 1455-1455-1800, 1030-0200, Labria — LT: 1915-1945, 0030-0100, Littuenia — LRT: 1125-1300, 1320-

1430, 2130-2150. Luxembourg — CLT: Highlights on wening news, 1900-2000.

Macedonia — MKRTV/Channel 1: 0955-1215, 1715-1745, 1755-1845, 1855-2130, 2230-2300; Channel 2: 0925-1100, 1120-1230; 1355-1900; Channel 3: 1255-1550, 1756-2130. Monaco - TMC/IT: 1025-1330, 1500-1925, 2005-2230, 0045-0245.

de - NOS: 0930-1720,

1840-1850, 2030-2335. Norway - NRK: 1000-1750, 2000-0030; TV2: 1845-1900. Poland - TVP/PR1: 1020-1105, 1830-1855, 2200-2300, PR2: 1106-1330, 1805-1725, 1905-2000, 0006-- TV2: 2300-2320; RTP1:

in - RTVR/Channel 1: 1155-1915-1945, 2245-2330, 0030-RTO: 1420-1530, 1830-

1900, 2140-0030; FTR: 1220-1400, 1910-1955, 2135-2255, 2330-0085. Slovakiu — STV/SK: 0600-0830, 1025-1330, 1435-1730, 1815-1845, Stoventy — RTVSLO: 1005-1415, 1700-1845, 1955-2005, 2045-0100, Spain — RTVE: 1000-2400; TVE2: 1445-1500. - SVT/TV2: 1015-1330, 1715-1915, 2100-2330; Channel 1:

- TSR/TSI/DRS: 1025-1315, .1905-2230, 2240-2325; 5+: 2000-2230. - THT: 1800-1900, 2100-

- DTRU/UT1: 1125-1300. 1320-1420, 1915-1945, 2200-2400,

tinuous coverage.

ASIA/PACIFIC All times are loca New Zantand - Tvi: 0700-0800, 2130-2400. Australia - Channel 9: 2030-0100.

Japan - NHK: 2200-2400 (general); 1230-1500, 1800-0630 (satellite); 1300-1500, 1900-2200 (Hi-Vision). us New Guines — ENTY: 1100-

China - CCTV: 1980-2130; 2300-2400-Hong Kong — TVB: 2400-0100. South Koren — KBS: 1430-1730, 2400-0130; MBC: 1000-1300, 2400-0130. Maleyele — TV3: 2815-0015. Slagspore — SSC/Channel 1

ore - SSC/Channel 12: 2400-0100. STAR TV/Prime Sports — 0200-0300, 0900-1045, 1700-2000, 2200-NORTH AMERICA

All times are EST - CTV: 0630-0900, 1330-1700, 2000-2300. United States - CB\$:0700-0900, 2000-2300, 0037-0137; TNT: 1300-

Mexico - Televise: 0700-1100, 1700-1900, 2330-2400. information provided by the IOC, TWI, and individual broadcasters, compiled by the International Herald Tribune.

Jokl said. Rainer told the Austrian news agency APA that "bobsledding has



Lyubov Egorova of Russia skiing to victory in the 5-kilometer race.

OLYMPIC NOTEBOOK

repiled by Our Staff From Dispatches The German team reportedly nounced his retirement brought more than 30,000 bters of beer with it to the Games, and in doing so cluded customs inspection

because of a state-wide monopoly. The Germans traditionally set up a beer hall near the luge site of a major championship. The French have brought cases of champagne for their team, and for a club where guests are entertained nightly.

But fret not for the state monopoly: The arrival of thousands of journalists in Lillehammer has sent alcohol sales souring. Officials re-port that, since the Games began, sales were running at more than four times the normal January rate. Austria has sent bobsled driver Gerhard Rainer home because he tested positive in a routine pre-

Games drug test. It was believed to be the first positive drug test in that A team official, Roland Joki, said Toesday that Rainer, 33, a policeman from Innsbruck who fists his hobby as "being lazy," had been caught using the banned ana-bolic steroid metandienone to help

get over an injury.

"He was sent home oo Saturday, the day of the opening ceremony—and the day we got the test result,"

not made me bappy," and an-

· Uousually heavy traffic has doubled the air pollucion in Lillebammer. But, officials said, there in Norway, where alcoholic bever- was no health hazard: The air was ages are expensive and heavily taxed still far cleaner than in many Euro-

pean cities. The Norwegians, with two the flower ceremony. gold medals and three silvers as of Monday, have been poking fun at Nordic rival Sweden, which has yet to win even a bronze. "Norway leads, Sweden equal with Fig." the daily newspaper Dagbladet trum-

peted Tuesday. It also offered a free holiday in the sun, rather unpatriotically for whoever gnesses Norway's final medal tally at the Games.

• The German women's biathion team moved into the Olympic village a day earlier than planned. and quickly, after the heating broke down in their training camp outside Lillehammer.

The five-women team, which includes reigning Olympic 15-kilometer champion Antie Misersky and world champion Petra Schaul, arrived in Lilehammer on Mon-

• U.S. Vice President Al Gore other .236 behind. has dropped plans to visit Lillehammer during the Games. "He decide the gold medal. wanted to come but couldn't fit it. The treacherous tra into his schedule," a U.S. embassy problems for some of the top lugers. Gabi Kohlisch of Germany,

(AP, Reuters, AFP) the World Cup champion, slid cau-

Russia's Egorova Surprises Herself With Her Fourth Olympic Gold

By Christopher Clarey New York Times Service

LILLEHAMMER - For the many Winter Olympic mavens who have yet to learn the name Lyubov Egorova, consider the following:

Sonja Henie and Jean-Claude Killy each won three Olympic gold medals. Alberto Tomba and Bonnie Blair have won three each, too. Egorova, a soft-spoken Russian cross-country skier from St. Petersburg, has now won four.

Her most recent came Tuesday in the 5-kilometer classical event, which is as close as the cross-country world gets to a sprint. And when she sailed across the finish line, looked up at the big electronic scoreboard and realized that victory was assured, the most decoratwinter athlete competing in Norway covered her face with both hands and began to cry.

"I just didn't expect to win," she explained later with help from a translator. "I really didn't."

Those were startling words from a skier who has now raced in seven Olympic events and won medals in all seven; she has three silvers to go with her golds, But Egorova, a reflective 27-year-old who is studying to be a teacher, was apparently quite unscribed after finishing secood in Sunday's opening event, the 15-kilometer freestyle, which was won convincingly by Italy's Manuela Di Centa.

"I was not in a good frame of mind psychologically during that race," said Egorova, who has complained in recent weeks about the ack of money available for training in Russia. "I was very nervous before the start today. I knew this was a really decisive race for me, and from the first meters, I knew I had to give everythiog to bave a

It helped that, as the 60th starter in the 62-woman field, she knew exactly what needed to be done. Di Centa, who had good out 43d, was already well on her way to laying down the time to beat of 14:28,3. In spite of her nerves, Egorova quickly took command, recording the fastest split time at 1.9 kilometers and then increasing that advantage over the last three kilometers.

The relentless Russian finished in 14:08.8, nearly 20 seconds faster than her considerably more expansive Italian rival, who gave Egorova oo fewer than four kisses on the cheek between the finish line and

on Thursday in the second stage of Unlike her peers. Kirvesniemi kept too easy. Reuters reported. sknog, but she failed to win an this race, the 10-kilometer freestyle Olympic medal in Albertville. pursuit. Unlike a regular crosscountry event, the pursuit start will After my catastrophe in Albert-

be based on Tuesday's floal standville, I got lots of bad letters from ings (Egorova will start 19.5 secpeople in Finland asking why I was onds ahead of Di Centa and so on). still in the games because I was not The first racer to finish will be the so young anymore." she said. "This bronze medal means more to me "It's out too much of a gap," said Di Centa of the 19.5 seconds. "It than everything except the first gold in Sarajevo because it shows will not be so easy, but it will be a that I can still do it."

good bunting day."
The bronze medalist Tuesday ■ Moguls Too Easy? was Marja-Liisa Kirvesniemi, a 38-

year-old mother of two. Kirves-Olympic champion Edgar Groniemi first competed in the Olymspiron of France saw his freestyle moguls title come under threat peaked in 1984, winning three gold Tuesday and complained that the

probably will duel for gold again medals and a bronze in Sarajevo. Lillehammer moguls course was Grospiron shot down the 50-odd bumps of the 223-meter Olympic

> seconds faster than Canadian world champion Jean-Luc Brassard. But two near-perfect jumps by Brassard on his way down, including his trademark "Cossack," gave him the best score in the climination round for Wednesday's finals.

"This course is so simple that anyone can look good," Grospiroo The scores, based on a mixture of overall style, speed and the racers' performance in two trick jumps

decide the starting order for



The extrovert and the introvert Erin Warren of the United States sliding along the luge run after crashing in the infamous 13th turn.

and sliding out of medal contention

That Slippery Luge Track Strikes Again

Italy's Weissensteiner Takes the Lead, While America's Warren Takes a Spill tiously and stood sixth, 681 behind Dunean Kenoedy's sled slipping suffered some bumps and ice burns.

LILLEHAMMER - Gerda Weissensteiner of Italy broke the track record on her first run and was fastest again on the second Tuesday, taking the first-day lead in the women's Olympic luge competition.

Her record time of 48,740 helped her to a two-run total of I minute, 37.630 seconds — .252 faster than 1992 bronze medalist Susi Erdmann of Germany. Andrea Tagwerker of Austria stood third, an-

Two more runs Wednesday will The treacherous track caused

the leader.

Erdmann was the only racer besides Weissensteiner to make both runs faster than 49 seconds.

"Gerda is in top form." Erdmann said. "It's totally clear that it will be tough against her."

The U.S. women had the same kind of trouble on Turn 13 of the sat up, shook her head and groggily season finale at Hunderfossen course that had sent made her way off the track. She oy, last month,

Defending Olympic gold medal-ist Doris Neuner of Austria was Erin Warren was the first victim. 12th, 1.418 seconds off the pace, "I She was not expected to win a medal made errors in both my runs," in her first Olympiad. But she, like Kennedy, was on the run of her life. Neuner's sister, Angelika, the silver modalist at Albertville, had betseemingly beaded for the sixth-best time of the first run.

ter luck. She was fourth, .089 out of Then came 13 Warren the ninth racer, lost control at almost the same spot Kennedy did. Her crasb was even more spectacular. She bounced off the walls three times, flipped upside down and slid facedown with ber sled draped across

her shoulders. When she came to a halt, Warren

Cammy Myler was the next victim. Myler, the top remaining hope for the U.S. team's first Olympic medal in the sport, was eighth after her first trip down the snaking 16turn course.

But oo run No. 2, again at 13, she bounced off one wall and had to put a foot down, and lost a chance for a medal. Her combined total for the two runs - I minute, 38.964 seconds - dropped her to 11th, more than a second behind Weissensteiner.

"I had a real good run going up to there," said Myler, who became the first U.S. woman luger to win a World Cup race when she took the season finale at Altenberg, Germa-

15:07.5; Id. Svetjana Nagejking, Russia. 15:08.5; 17. Anna Frithioti, Sweden, 15:13.3; 18.

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Wessen's S-Klasseter
GOLD—Lyubov Eserand, Russle
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BRONZE—Medical-line Richestell
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Politz, Friestrie Program
GOLD—Minterine Gordenvo and
Grisber Bussle Woman's S-Kilk

SUPER-GIANT SLALOM

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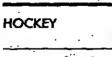
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WOMEN'S SUBSLES (FA'R one Secret Bares)— I Gertio Weissensteiner (foly, 7 min-tre, 7 min seconds (42,746,46,477); 2 Sust Ero-mons, Germony, 1:37,382 (42,757, 42,977); 3 Andreo Tomwerter, Analytic 1:28,118 (42,947, 43,157); 4, Anaptilio Neuner, Austrica 1:38,307 (43,855, 47,1507; 5, Notolie Obligation, 1104, 1:32,298 (47,944,47,952); 4, Gobriele Kohfisch, Canapter, 1:38,311 74,958, 49,253); 7, Irion

\$3,546); Try resen Norther, Carolin Install, 150,146, 20,176).

20, Arine Abernotter, Varain Islandia; 1:45,56 (20,644, 30,170); 21, Advison Tureo, Romanio, 1:46,72 (30,504, 30,506); 22, Bartina Grisore, Reprocedu, 1:42,734 (51,254, 51,500); 23, Verono Martimovic, Bessels Hartsepovino, 1:42,233 (30,514, 51,707); 24, Grafts Sabald, Graeca, 12:34,409 (1:42,955, 55,524); 25, Erin Warren, Haltend Scholes, Oliver, 10,500 (1) (20,500); 22, Erin Warren, 10,500 (1) (20,500); 22, Erin Warren, 10,500 (1) (20,500); 23, Erin Warren, 10,500 (1) (20,500); 23, Erin Warren, 10,500 (1) (20,500); 24, Erin Warren, 10,500 (1) (20,500); 25, Erin Warren,





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Tomos Jongson, Swe (Liberigarahee),
Sacted Period—2, htdy, Bruno Zerrifio
(Gastono Orionotal (shi; 3, Sweden, Fredrit
Shiffmon (Hokon Loob), Penetrites—Philip DiGastono, the (cross-checking); Lucio Toeolight, the trapshipas); Tomos Jonsson, Swe
troughlyas); Irouehine);
Thire reside—I, Sweden, Potrik Johin (Charles Bergland, Mots Nestand); S. Sweden, Mountus Stresson; (Charles Bergland) (ps). Periattics—Srung Zorrille, its (etcom-

Stries, John Lilley, Penarties—Oto Hascok, Svk (high-sticking): Brett Hauer, USA (hold-ke); Marthew Martin, USA (receive): Jesel Done, Svk (roughing); Josef Done, Svk (visportsmantike): Peter Steelny, Svk, melor-inten (high-sticking, roughing): Todd Marchant, USA (stathing); Jergus Bocs, Svk (elboving): United States bench, served by Dorby Hendrickson (delay of game): Oto Hascok, Svk (roughing); Theodore Drury, USA (roughing);

Darry Frank
Hascak, Svk (roughing); Theodor
Hascak, Svk (roughing); Theodor
Sharts on spoul-United States 4-48-IL Side
Value 13-8-12-32. Goaffes—United States.
Garth Sopw 133 shots, 39 soves). Slovakia,
Educad Harrimonn (18-15),

Canada 1 2 9-3 | Henck and Arth Dmilitier, Russia, 2.8; 1. Isobette Brosseur and Llays Elsier, Contact, 30;
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Traid States and Lays Elsier, Contact, 30;

Levenia Shishlava and Yadim Nournov,

Levenia Shishlava and Yadim Nournov,

Levenia Shishlava and Tods Sand, First period—1. Canada, Todd Hitshko (Greg Parks); Pendiles—Benjamin Asnal, Pra (staphine); Greg Parks, Can (chareine); Eric Lemarave, Fra (interference).

Eric Lemarque, Fra (Interference).
Second paried—2, Canada, Todd Hiushke
(Gray Paris): 1, Canada, Todd Warriner
(Disjorne Norris): Persolites—Ken Lovala,
Can (Isoskine).
Taind peried—4, France Beneft Losarta, (po). Pensities—Bradley Schiegel, Can (sibowline): Steven Woodburn, Fra (Interference): Gray Parks, Can (roughine): Serge
Poudrise, Fra (roughine): Dessy Maryer, Can Shots on soci—Canada 11-13-11—15. Franci 2-1-7—19, Gariles—Canada, Carey Hirsch (1

FREESTYLE

Jeen-Lue Brossord, Conada, 26.78 saints; 2. Edgar Graspiron, France, 26.65; 3. Serge Chaupleton, Russia, 26.64; 4, Ollyler Cotte Fronce, 26.34; S. Olivier Alternand, Fronce, 25.36; A. John, Smort, Canada, 25.47; 7. Adrior Casto, Australia, 25.46; 9, Hora Enseisen Elde Horwov, 75.06; 7, Jaerson Pobjectvi, Sweden 2490; 10. Anipers Joneli, Sweden, 2475. 11. Fredrik Thufer, Sweden, 2447; 12. Jones Petteri Luttlela, Finland, 2440; 13. Troy Ben Petrat Lottelo, Finland, 2489; N. 1707 Sen-son, United States, 2442; 14, Lett Persson, Sweden, 2447; 15, Nicholas Cleaver, Austra-Ba, 2434; 16, Sean Smith, United Shates, 2431, 970MER'S MOGULS ELEMINATIONS—1, LIZ Maintyre, United States, 252 solutis, 2, Stine Lise Heiteshot, Norway, 3471; 3, Elliza-veto Kojavajkara, Ryssia, 2470; 4, Rephodite Martine, Errora, 2414; 5, Canditro Glid, Francia

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Tusilikki Pyrkkoenen, Finland, 15:134; 19. Bice Venzetta, lialy, 15:21.3; 20, Sylvia Hones-Rusinkii Physioeneri, Physiosi 15:13.6; 19, Bice Verazetta, Isin; 15:21.3; 20, Svivia Honeser, Switzertand, 15:21.7.

21. Lubomira Balazziva, Stavakia, 15:23.9; 22, Piret Nilpias, Estenia, 15:29.8; 23, Sophie Villeneuve, France, 15:31.9; 24, Gabrietia Paruzzi, Isin, 15:34.2; 25, Annika Evoldeson, Sweden, 15:35.7; 24, Fumiko Askl. Jazzon, 15:41.9; 27, Cristel Vothira, Estonia, 15:42.1; 28, Nitra Kernepel, Lis. 15:44.8; 29, Irina Torrarento, Ultroine, 15:45.9; 30, Kristina Smigor, Estonia, 15:47.1; 32, Alzbeta Horvanzikova, Slovetio, 15:47.2; 32, Eleno, Votodina, Kazakinston, 15:47.2; 32, Eleno, Votodina, Kazakinston, 15:47.2; 32, Eleno, Votodina, Kazakinston, 15:47.2; 33, Alzbeta Horvanzikova, Slovetio, 15:47.2; 34, Berna Shikevitch, Belorus, 15:52.9; 34, Literinilo Dideleva, Belorus, 15:57.2; 37, Borbara Mettier, Switzeriand, 15:43.9; 34, Literinilo Dideleva, Belorus, 15:49.4; 38, Orardo Kwasny, Potand, 16:04.3; 39, Silia Suito, Estonia, 16:07.8; 49, Lealie Thompson, U.S., 16:88.0.

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SPORTS WER OLYMPICS

Late Comebacks Getting to Be A Habit for U.S. Hockey Team

GJOVIK - The U.S. Olympic hockey team roared back in the last period from two goals down to get a 3-3 tie Tuesday night against Slovakia in spite of a sputtering offense that could spell

trouble against tougher opponents.

For the Americans, plagued by sloppy passes all night, it was the same kind of comeback they had mouoted against France in Sunday's opening round, when they fought back for a 4-4 tie.

Comparing his team to "a high wire act." U.S. coach Tim Taylor expressed frustration with its passivity and its fail- ponent ure to connect on key power plays. He fears that while disaster was averted nents, Canada and Sweden, two medal contenders that have already noiched

"I'm very proud of the way that we came hack from a two-goal deficit in two consecutive games." Taylor said. "It shows we have a tot of heart. What we The Americans scored the opening have to work on is not getting ourselves

Trailing 3-1 early in the third period. the Americans got a break when Slovakia's veteran star Peter Stastny was high-sticking and punching an oppo-nent. The absence of Stastny, who spent 14 seasons in the National Hockey eague and hecame its 17th all-time leading scorer, gave the Americans a big manpower advantage that they quickly

The U.S. closed the gap to 3-2 when Peter Ciavaglia knocked in a goal on a pass from Mark Beaufait during a chaotic scrum in the front of the net. Less than two opportunities. two minutes later. John Lilley tied the game with a slap shot from the right face off circle that nicked the upper corner of when Lilley took it close to the goal and

the goal post and tumbled into the oet. Taylor praised U.S. goalkeeper Garth
Snow for making "some very big saves at
crucial times" even though he surrenin a near-brawl with nine minutes to go dered three goals on 33 shots taken by did the Americans snap out of the dother Slovaks, Snow was making his Olympic debut after teammate Mike Dunham, one of two boldovers from the 1992 Slovakia's coach Jan Mitosinka ac-

The Associated Press

Gordeeva and Grinkov, the 1988 gold

tienok and Dmitriev put on an almost ity.

bronze they won in two years ago in

just call: 0660-8155

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Albertville, France.

thirds of the total score.

took the bronze medal, matching the challenge."

artistic impression marks were 5.9s.

tienok and Artur Dmitriev.

Gordeeva and Grinkov

Cap Return From Pros

By Winning Pairs Title

Sergei Grinkov won the gold medal in ed Canada. Their victory at the 1993 pairs figure skating Tuesday night, beat world championships was the first by a

ing fellow Russians Natalia Mishku- non-Russian or non-Soviet pair since

medalists who returned to Olympic competition after four years of skating pro-

fessionally, drew a perfect 6.0 for artistic for Brasseur and Eisler took a turn for

impression from the Russian judge, de- the worse. Hoping to cap their seven-

spite two mistakes by Grinkov on jumps, year partnership with an Olympic title,

The rest of the husband and wife team's they opposed the international rules

flawless program, but the marks for the "It's something isabelle and I person-1992 Olympic champions ranged from ally wouldn't do," Eisler said. "It's not

Canada's Isabelle Brasseur and Lloyd ing and you can't change it. We voiced

Grinkov and Gordeeva were in first Eisler led off the last group, composed of

place after Sunday night's technical pro- the top four pairs, so the three Russian

gram, with Mishkutienok and Dmitriev couples knew exactly how well they bad

Brasseur, a Quebecoise, and Eisler, on Sunday night that be kicked the wall

second. The free skate is worth two- to skate to beat the Canadians.

Eisler, the reigning world champions, our opinions and now we're taking it as a

Skating right before them, Mishku- reinstatement of their Olympic eligibil-

times by overhandling the puck, "Taylor not to lose. said, "But he played well and really had Slovakia no chance on the goals made against

The American team, which averages a little over 22 years in age, represents a sharp departure from previous squads that were known for their hrutish and cumbersome style under former coach Dave Peterson. Taylor has emphasized speed and finesse in the belief that such qualities are better adapted to the larger Olympic rink and leading European op-

But at the start of Tuesday's game, the fears that while disaster was averted against mediocre France and last-seeded Slovakia, his young charges may not be so fortunate against their next oppowhich has only two players from the 1992 Czechoslovakia team that won the hronze medal. Slovakia became independent only a year ago and was seeded

goal after 10 minutes of play when Jef-frey Lazaro flicked a wrist shot through the legs of Slovakia's goalkeeper Eduard Hartmann, who had ventured out of the net to try to intercept the puck. The with a wrist shot from the left circle by Lubomir Kolnik and went ahead in the

second period on Stastny's goal.
In the third period, the Slovaks appeared on their way to an easy victory after Robert Svehla fired in a slap shot from the blue line. Meanwhile, the

then backed away for a pass instead of

Games, gave up four goals on only 14 knowledged that Stastny's behavior was sbots by the French.

A knowledged that Stastny's behavior was a turning point that could have cost his

from Eoglisb-speaking Ontario, are a

When the pros - notably Gordeeva

change that allowed pros a one-time

something we believe in, but it's happen-

Their draw position Tuesday night added one more challenge. Brasseur and

Eisler was so annoyed with the draw

and cursed. Later, he said his outburst

was only because he came too late to

Shishkova and Naumov skated last.

we can all make mistakes." Eisler said.

make the draw himself.

the middle of her routine.

"He can be a little nerve-wracking team the match. "It was un unlucky because he gets himself in trouble at accident," be said. "We are fortunate

with a tie against Sweden.

Sweden 4, Italy 1: The Swedes remained unbeaten but unimpressive until the third period.

The second-seeded Swedes scored twice in the first four minutes of the period, dominated the rest of it and beat Italy after struggling to the tie with Slo-

vakia in the opener.

Sweden is 1-0-1 in the five-game preliminary round. Italy. 0-2 here, finished last in the 1992 Winter Games. Eight of the 12 teams advance to the single-elimi

Hakan Looh and Mats Naslund, two former Stanley Cup champions, set up three goals for a country with three world championships in the last seven years but

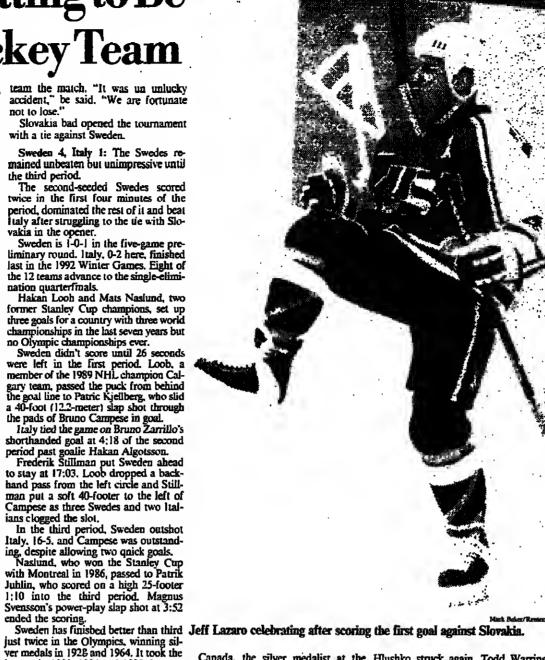
no Olympic championships ever. Sweden didn't score until 26 seconds were left in the first period. Loob, a member of the 1989 NHL champion Calgary team, passed the puck from behind the goal line to Patric Kjellberg, who slid a 40-foot (12.2-meter) slap shot through

a 40-lool (12.2-meter) stap shot through the pads of Bruno Campese in goal. Italy tied the game on Bruno Zarrillo's shorthanded goal at 4:18 of the second period past goalie Hakan Algotsson. Frederik Stillman put Sweden ahead to stay at 17:03. Loob dropped a back-hand pass from the left circle and Stillman put a soft 40-footer to the left of

Campese as three Swedes and two Italians clogged the slot. In the third period, Sweden outshot Italy, 16-5, and Campese was outstanding, despite allowing two quick goals.

Naslund, who won the Stanley Cup with Montreal in 1986, passed to Patrik, who scored on a high 75-footer.

Juhlin, who scored on a high 25-footer 1:10 into the third period. Magnus Svensson's power-play slap shot at 3:52



ver medals in 1928 and 1964. It took the bronze in 1980, 1984 and 1988. It went into the 1992 Games as the top seed but finished a disappointing fifth.

Canada 3, France 1: Winger Todd Hlushko struck twice as Canada borred to an unconvincing victory over France.

Canada 1988. It went 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck two struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck two struck again. Todd Warriner 1992 Albertville Olympics, began with a followed up to make it 3-0 just before the bang when Hlushko struck two that the Canada 3, France 1: Winger Benoît Laporte struck a constitution of the second period.

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Winger Benoît Laporte struck a constitution of the second period.

Winger Benoît Laporte struck a constitution of the second period.

to an unconvincing victory over France. superb saves until the 36th minute when od.

Italian goalkeeper Bruno Campese making a save, despite a toppling cage, midway through Sweden's victory.

Steuer when she tripped on her toe pick. picked her up and carried her from the tition. Germany's Mandy Wotzel cut her chin and was forced to stop skating in bounced directly into the ice.

Shishkova and Naumov skated last.

Wötzel, who along with partner lago
Wötzel grahbed her mid-section, then cials to be treated. Steuer paced in the remaining in is human, and Steuer was second in last year's world her chin when she saw blood. Steuer, runway, appearing dazed. The couple can all make mistakes." Eisler said.

championships, was skating in front of who was behind her when she tripped, was forced to withdraw from the compe-

e. The couple was in eighth place after While Wotzel was taken away by offi- Sunday night's technical program.

On This Mountain, The Boom Times Were a Real Blast

By Ian Thomsen GJOVIK, Norway — The phone would ring. Aud Pedersen and ber husband, Odd, would hook at each other. One of them would answer the phone.

"The next explosion will be in eight minutes," the voice on the phone would

Say.

They would hear beneath them the sound of a huge machine drilling holes into the mountain. It is a small mountain. tain, on the edge of downtown. The Pedersens live on top of this mountain. They are retired. It is their dream house. When they heard the drilling cease, they

when they heard the drilling case, they would stop whatever they were doing and brace themselves against the wall.

"Kaboon! — Kaboon! — Kaboon!"

Aud Pedersen is saying, her fists raised in description, her shoulders touching the wall. Inside the mountain, the dynamite had been arranged like firecrackers tied together. The initial blast would set off the next blast, which set off the next. off the next blast, which set off the next blast, and the next. The town of Gjovik-had decided to build its new Olympic hockey arena inside the mountain. No one had ever dared attempt such an architectural conquest. A hockey arena inside a man-made cave? Gjovik would be the talk of the entire world. Even the dynamite was a special type, designed

for minimal vibration. But on top of the mountain, Aud and Odd would be shouting at each other throughout the explosions. "The lamp, get the lamp!" And would yell, but Odd could never catch the lamp. Then he would see an antique plate vibrating off of an end table, but Aud could never catch the plate. The explosions felt like catch the plate. The explosions felt like they went on for five minutes sometimes. Eventually they learned to stay, braced against the wall, refusing to catch anything unless it was falling in to their arms, which it sometimes did.

The explosions began in the spring of 1991 and they didn't stop until nine months had passed. They began as early as 7 in the morning and continued until 11 at night on weekdays, from 2 P.M. to 7 P.M. of Saturdays are the results. 7 P.M. on Saturdays, and on the seventh day they rested. The Pedersens tried to enjoy their Sundays.

They had lived in an apartment com-

plex in town for four years when, in 1970, they heard that the house atop the mountain was for sale. It is built like a large, square pinkish box, with elegant white trimmings and a heavenly view of

"It was very quiet," And Pedersen says, her smile the same as when she brags on their three sons. She is attractive and slim, with short white hair. "As soon as I saw it I said, 'Oh, this house

One year after they moved in, the .. town built a small swimming pool inside their mountain. The Pedersens laugh at this now. "Yes, it is built right under my apple tree out there," Odd says, pointing out the window. They survived the explosions necessary to install a swimming pool and they went about making the home theirs.

When the 17th Winter Olympic Games were awarded to Lillehammer in 1988, it was as if their country was merely amplifying the pride the Peder-sens felt for the surroundings of their own home. A mahogany staircase swirls upstairs from the parlor, across from a tall gold mirror that once hung in the Parliament House in Oslo. The Pedersens were further enamored by the news. that Lillehammer was sbaring the Olympics with neighboring Govik. How could one family be so blessed? She tours you past couches and chairs like those found in museums throughoot Europe, the walls behind them adorned with paintings that look as old as the Louvre's. There are artifacts everywhere from their voyages to Egypt, the West Indies, New Zealand, the former Yugoslavia, South America, Hong Kong and Singapore.

Then they heard that the arena would be built downstairs.

There is a large glass chandelier dan-

the whole house was coming up and going down again." She describes this by picking up a large imaginary crate.

At the time, his job with Statoil kepl At the time, his job with Statoli kepl. Odd in Oslo from Monday until Friday. He says he felt very badly about this leaving his wife alone with the explosions. She shakes the sliding wood door that no longer works to describe the rattling. The windows blew out at least 50 times, she says, with shards reaching the flower garden several paces from the house. Truckload after truckload of nocks were taken out of the mountain, rocks were taken out of the mountain.
29,000 truckloads in all. It was a dangerous project, and every precantion was taken. Huge fans were installed to remove dust and gas from inside the mountain. It collected in dark clouds over the Pedersen's home, effectively trapping them inside until the winds

Every second day, it seemed, she was driving down the mountain to see the glassmaker, who could only grimace and shake his head. Every night she was running the vacuum cleaner over frag-ments of their valuables. Cracks ap-peared in the walls and doorways, newspaper and napkins in between the plates and saucers. They bated to hear the phone ring. They were not the only victims — their neighbors include a senior citizens' home — but their situa-

The first time, it felt like the whole house was coming up and going down again.' And Pedersen :

tion was the worst. On Saturdays they would brace themselves against the wall and shout as if speaking underwater, except that they understood each other

They decided to begin picking up the phone before it rang, to complain to city; hall. Their damages were assessed at 190,000 kroner (\$25,230), but they say they have received only a fraction of that. Part of their property was devel-oped for the arena without their consent, or reimbursement, they say, And so-they have filed suit against the town. In May 1995, two years after the 5,800-seat Gjovik Olympic Cavern Arena was offi-cially opened, their house will be inected for structural dama function with the suit.

In the last months they accepted the daily explosions the way others must accept imprisonment, counting down the days. They ate their food from vibrating plates while the chandelier danced in the next room. They even invited friends from England to come stay. Within a day, the friends were screaming and then running out of the house. And Pedersen says she did warn

The Olympic hockey tournament continued Wednesday night, in an are-na seven meters (23 feet) of rock beneath their cellar floor. The Pedersens like hockey, and on Friday they are going to a game at Hakon Hall in Lille-hammer. They weren't able to buy tickets to their mountain rink, and they say that Olympic organizers have not invit-

The arena has been judged a com-lete success, warm and inviting and safe. From upstairs the Pedersens can hear the intermission music, and the main entrance screeching each time it opens. Their lawyer probably could have forced the town to find them another house, And Pedersen says, but she would have refused.

"You see," she says, with a sweep of the arm, "it's still the most beautiful home in Gjovik."

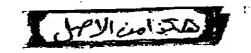
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Many Aspirant. (1)

SPORTS WINTER CLYBER CS

Roffe-Steinrotter Makes It 2-0 for the U.S. With a Super-G Gold

By Angus Phillips
Wishington Post Service
KVITIFIELL - 17th Winner at a good time in her last
RVITIFIELL - 17th Winner at a good time in her last
have better chances to take It
have better chances to take It



Diann Roffe sweeping past a gate during her gold-medal-winning performance in the super-G race; four highly rated women slid off the course and failed to finish

The Day Is Near When Athletes Can Expect Fair Treatment

New York Three Service

ILLEHAMMER — As Tonya Harding prepares to arrive in this favored land of frozen fjords, reindeer salami, and people bundled and masked like burglars against the cold, there will be included in her baggage, on paper or in her head, Circuit Court Judge Patrick D. Gilroy's Judgment of Dismissal issued last Saturday afternoon in Clackamas County, Oregon.

ft is her ticket to skate in the Winter Olympics. But with it comes further evidence that a new world is dawning in sports. Vantage

and that athletes in America - and

der international governing bodies, as well — may be assured they will be treated fairly, subject to the same democratic laws and judgments as anyone else. Sports, in other words, are not above the law. Not even the Olympics. The days may be dwindling when athletes are treat-

Point

od arbitrarily, when, say, a swimmer may be dismissed from the Olympic team by an imperious sports ezar for drinking champagne on a ship, or a sprinter. banned for a positive drug test that he asserts was alaboratory error. The U.S. Olympic Committee had leveled seven

administrative charges against Harding regarding sportsmanship and ethical code violations and had scheduled a hearing on her participation in the Olympics. She responded with a \$25 million suit against the USOC. In settling the dispute, Judge Gilroy acknowledged that the case was "difficult."

"The USOC has the right and obligation to oversee and discipline certain conduct of its Olympic ath-letes," he said. But, he added, "Tonya Harding has the right to a fair and impartial hearing regarding claimed ethical violations and the right to prepare adequately

It seems apparent that the judge did not want to upset altogether the ability of sports groups to properly sanction athletes for, say, using an improper skate or sled. But when the matter is larger, infringing on true due process, or the principle that one is innocent until proved guilty, then it is one for a higher authority. In this case, the courts. The sense of it was that the USOC, acting as judge and jury, with conceivably private agendas, could not necessarily be expected to dminister "a fair and impartial hearing."
Some of the reasoning behind this, surely, is that

sports such as the Olympics are now beyond games. The Olympics are big business. The host cities and nations stand to make millions of dollars in profit, manufacturers put logos on athletes' uniforms, uncon-tested professional athletes like Wrtt and Boitano and the Dream Team are included, and there are those who may dream of making a fortune from their gold

"I don't know if there is such a thing as a true amateur anymore," said Albert Grimaldi, the bobsleder, otherwise known as the Prince of Monaco, and a member of the board of the International Olympic Committee. "Most of us at this level train as hard and as long as any professionals."

And many reap the financial rewards. "I didn't know there was real money in skating until a few years ago when I started getting endorsements," said Nancy -Kerrigan. "I had just thought that the only money I'd ever make from skating was to teach it."

A ND WITH all this comes a yearning for fair A treatment by athletes. When Vegard Ulvang, the Norwegian cross-country skier and a triple Olympic gold-medal winner, recently criticized the IOC as "undemocratie," it drew assent from many of his sports cohorts. One day, if dissatisfaction increases, Dlympic athletes might strike, like coal miners, or even

The USOC officially stated that it compromised on the Harding issue because it was drawing too much attention from the Games.

fi compromised, in fact, because it understood that Butch Reynolds, the aggrieved U.S. sprinter, won a judgment of \$27 million in a federal court in 1992. ft compromised because its "sportsmanship" code

was seemingly too vague to stand up in an impartial hearing. Harding has not been charged with a crime and has denied having prior knowledge of the vicious attack on Kerrigan on Jan. 5. While Harding admitted earning a few days after the attack that her former husband, leff Gillooly, had been involved in it, she also contends she didn't come forward immediately because she said he had threatened her life, which police records state he had done in 1991.

Could the USOC hearing board say to her: Sorry but you're disqualified because the Olympic skating competition is more important than your fear for your

Maybe. Which is why a court had to help settle the dispute. And which is why courts may play an ever greater role in the world of sports.



Bibiana Perez of Italy was able to laugh after her crash.

Olympics with the dimmest of said after a rock-strewn career medal prospects, but for the third without a victory since the World straight day an American rouped Championships in 1985, that she's down the slippery slopes to unex- headed home at season's end to

turn Monday as the diminutive Clarkson University and she keeps New Yorker won her first race in horses. She's planning some comnine years - yes, nine years - petitive riding but on more ski racbeating 56 rivals in the super-giant slalom to get the second American gold medal of these young Games. the 12 events still to go. How hig a

surprise is that?
"It's the most amazing thing ! said the women's ski coach, Paul Major, "There's a fever catching in our athletes. Anything

Anything just had Roffe-Steinrotter, silver medalist in giant slalom at the 1992 Games in Albertville, France, rode here on the wohhly wheels of her worst season her top finish so far being a 13th in the giant slalom in Morzine.

Her record was so poor she lay outside the pool of 15 top entrants who draw for the best starting slots for the super-G, which is a shorter version of the downhill with wider turns. Then Roffe-Steinrotter, in the second draw, had the misfortune to win bib No. I, meaning she went off before anyone even tested the steep, icy curves.

No one likes No. 1, with no training runs permitted and no track to follow, and Roffe-Steinrotter said she was "sick-to-my-stomach nervous" staring down from the start house in the cold morning sunshine. She went out cautiously but hit her stride quickly and put together the smoothest run of the day, with nary a flaw evident. "I was in the zone," she said. "It was like a waterfall."

Which is how the U.S. skiing juggernaut must be looking to European rivals, First it was Alaskan Tommy Moe swaggering in Sunday to win his first world-circuit race with a gold medal rum in the men's downhill; then Olympic novice Kyle Rasmussen and Moe Enished 2-3 in the first half of the downhill-/combined Monday, setting themselves up for possible medals when that two-day race concludes Feb.

Now comes low-ranking Roffe-Steinrotter to take the first women's super-G medal ever for a U.S. Olympian. But she had to wait awhile to cheer.

Her time of 1 minute, 22.15 sec- scurity Tuesday to snare the silver No. 2 starter Isolde Kostner of Ita- the Lillehammer Games. followed with a 1:22.45. But Rolle-Steinrotter said she had no idea she was firmly in the goldmedal hunt till a score more racers were down - some literally.

Nine starters failed to finish as the steep, twisting turns on the Kvittfell course — designed for men — took their toll. Several were ahead of Rollo-Stenrotter's pace preventing any further progress. when they spun out, including prerace favorites Katya Seizinger of Germany, Alenka Dovzan of Slo- an to start the super-giant slalom. venia and Bihiana Perez of Italy, long after the challenging course at who smashed speciacularly Kvitfiell had been churied up by through a set of gates.

As rivals spun out or came up Summoning up hidden reserves short, a crowd built around Rolfe- of power on the lower half of the discheva of Russia was across in ver. Roffe-Steintrotter had a stag-gering victory margin of .29 cheva said. "After each turn, 1

on her coaches' shoulders, then de-tic." scribed her feat:

"It's one day, one hill, one and a only one Alpine medalist, back in half minntes, and whoever shakes 1956 when Yevgenya Sidorova

team came to the 17th Winter go-round. Roffe-Steinrotter, 26. ected success.

Potsdam, New York, where hus-lt was Diann Roffe-Steinrotter's hand, Witli, coaches skiing at

ing.

Meantime, she's gut another start to go here in giant slalom, the That's the most golds for U.S event in which she won a silver Alpine skiers since 1984, with 10 of medal two years ago at Albertville. "Maybe I shoutdn't race in anything hut the Olympics and world

championships," she said, smiling. Her coaches said 10 years of ex-perience gave Roffe-Steinrotter the impetus to push the safety envelope enough to win here and she agreed. "If you don't risk all at the

Olympics, you won't be there at the end. I've been in enough Olympics to know that and do that, and that was the difference more than any-

was to be the year of American misery on the slopes. Sports Illus-trated magazine called the U.S. you're it.'

and hakes the best is going to win a learn woetur in its pre-Olympic

editinn. predicting: "Slovenia, Luxembourg and New Zealand all have better chances to take home hammer than Uncle Sam's leadfooted snowplow hrigade." But Roffe-Steinrotter said Moe's victory in the first Alpine event

Sunday got the team fired up. "What an inspiration." she said. "He's on an unbelievable progression. He wasn't a favorite com in but he skied brilliantly and

said, 'I can dn that, too.' "There's a real electricity in the air now," she said. "I train with these other girls every day and they know they can be faster than I am on a given day."

Indeed, teammate Shannon No his, 22, was aglow after a 10th-place finish Monday and Moe's girlfriend, Megan Gerety, also 22, was romping down the hill with a shot at the top five when she crashed in sight of the finish line. That's the spirit, said Major, the women's coach.

"We all knew it could happen but it's the most amazing thing to see someone whn's down and out The dazzling U.S. start has the come out and ski a gold-medal run. Olympic community buzzing. This The men put a lot of pressure on us and now we've answered.

"All I can say to them is, 'Tag-



Tommy Moe, winner of America's other skiing gold in the men's downhill, giving Roffe a kiss after it became clear she had won.

Russian's Surprise

LILLEHAMMER - Even when flaly, in the all-amateur era. the Russians were part of the Soviet sports juggernaut, their Alpine ski-

ers went begging for respect.

The splintering of the Soviet
Union and the cusuing political
turnoil did nothing to help Russia's struggling Alpine program. So it came as a shock when Svetlana Gladischeva blazed out of ob-

"Now I can die happy," said her head coach, Leonid Tyagachev.

The dream of my life has been fulfilled." Gladischeva, 22, showed prom-

ise three years ago with a bronze medal io the downhill at the World Championships in Saalhach, Anstria, but injuries were a factor in Until Tuesday. The Russian was the 35th wom-

the higher-seeded racers.

Steinrotter but she held off cele- course, Gladischeva edged out Itabrating until No. 35 Svetlana Gla- ly's Isolde Kostner by one hundredth of a second for the silver 1:22.44, beating Kosmer by one- medal, .29 seconds behind winner bundredth of a second for the sil- Diann Roffe of the United States.

seconds — a rout by super-G stan-dards. — a rout by super-G stan-dards. — thought this is never going to work and now f made a mistake. What At 5-feet, 4 inches and 132 time will I finish in? Then I turned nounds, she was was easy enough around and saw the results board to hoist and took her victory ride showing I was second. It's fantas-

The old Soviet Union produced

took third in the slalom at Cortina. Soviet skiers have had several Top 10 Olympic finishes since then, including a sixth in the women's slalom by Nadezhda Patrakeeva in

slalom in 1980 and an eighth by Gladischeva in the 1992 downhill. But while the handful of worldclass Russian skiers train and compete in Western Europe, with help from Western sponsors, the grass-

is uncertain. Valentin Kemerov, a coach with the national Alpine skiing federation, said about 35,000-40,000 ath-

letes are being trained on a perma-But many of the federation's best training camps - in western Ukraine, Central Asia, Kazakhstan, Georgia and Armenia - are

no longer available because of the breakup of the Soviet Union. The federation's main training grounds now are Kerovsk, above the Arctic Circle near Murmansk.

and on Kamchatka peninsula in the Russian Far East, Dombai, in the Caucasus mountains in Russia's south, was the most fashionable ski resort in Soviet times. Now, with the region a

hotbed of ethnie conflicts, its popularity has fallen sharply. Sergey Chistyakov, covering the Lillehammer Olympics for Russia's Tass news agency, said Alpine ski-ing has few fans back home.

"There are quite a few places to ski, and loss of amateur skiers," he said. "But professionally, it's underdeveloped. It's considered an elite sport, because the equipment and lift tickets are expensive."

Many Aspirants (M/F), One Real Harding on TV

NEW YORK -- Scores of would-be ice princesses, and one male skater caser to cross-dress for five minutes of fame, have auditioned on the ice for a starring role in a short film comedy about Tonya Harding and

Ken Olshansky, production director for cable television's Connedy Central channel, said the five-minute film, "Spunk: The Tonya Harding Story," will be "first in the mad rush to tell the gripping and sortid saga." "We think five minutes gives the story all the attention it deserves,"

Auditioning Monday were actresses, secretaries, college students and David LoCascio, a professional skater, who said, "If I have to cross-dress to get an acting job, so be it." LoCascio, despite his Tonya-like ponytail, tried out as Nancy.

Would-be Tonyas were asked to read a quote from Harding: "All I ever wanted was to win a gold medal for my country." Prospective Nancys had the plaintive line spoken by Kerrigan after she was struck in the knee. "Why me? Why? Why anyone?"

· Harding was to get some unwanted exposure on television Wednesday night when a magazine program broadcast videotape showing her bare-breasted. The video shows Tonya Harding at a Halloween party, wearing a wedding dress . . . and at one point she drops the dress to her waist and is topiess." said Ed Burns, a spokesman for the program, "A

Current Affair." He denied that "A Current Affair" had paid anyone for the tape. But

hedeclined to say who gave it to the program. Earlier, Harding's attorney said in Portland, Oregon, that a Newsweek magazine report that the skater had received a \$250,000 offer to appear in

nation's skaters practicing together would be continued.

Playboy was "blatantly untrue." The lawyer, Robert Weaver, said she had no intention of appearing in • The International Skating Union refused a third appeal backed by the U.S. Olympic Committee to split practice times for Kerrigan and Harding, assuring that the two will be in the same practice group. Lawrence Demany, president of the ISU, said the tradition of each



Tonya Harding, who is asthmatic, eatching her breath during her last practice in Portland, Oregon, before leaving Tuesday for Norway; she told a generally sympathetic crowd of 2,000 that she meant to "go over there and win for you and for me."

Let's See, How About a Nancy Cookbook? television movie, which is going to be more of

HAMAR - If you're not yet sick of hearing about Nancy Kerrigan, brace yourself.
Coming soon are her anthorized and unau-

thorized life stories made for television, a TV special, a video for sale or rental, a children's book, cameo acting roles, commercials, maga-zine ads, her own ice show, her own line of clothing and anything else that can squeeze some bucks out of a bump on her knee and a bronze in the last Olympics.

She may not win a medal next week, but she's Disney's new Snow White, just waiting for lawyers to linish the paper work on a seven-part deal that will dwarf anything Kristi Yamaguchi got for winning the gold two years

Kerrigan's agent, Jerry Solomon, won't say how much Disney is putting up, only that it's "somewhere in the range" of \$500,000 to \$10 million. That's a nice, big range. A source close to Disney said the package — the authorized TV movie, children's book, TV special, video, commercials, bit acting roles and ap-pearances at Disney World — is guaranteed for about \$2 million, plus royalties.

Can't get enough of her? Look for Kerrigan smiling for Seiko, Campbell Soup, Reebok, Ray-Ban, Xerox, Evian. And there are more

"Coming into this Olympics, she was going to be the most marketable female athlete in the United States even if the incident in Detrait never happened "Solomon said. "I don't know that the attack made her more marketable ft's made her more famous, more recognizable. I think a lot of these things were going to happen anyway.

"Getting hit on the knee has generated one thing that we probably never would have done for a long, long time, and that's a made fora pain than anything else because it's going to take time to work on it. It's got to be done accurately. She won't play herself, but she might skate in it."

If it's so much of a pain, why do it at all? Because on the movie, I literally had 50 offers," Solomon said. "It's something we sort of had to do, because if we didn't agree to do one, everyone's going to do these unauthorized ones anyway. And so we want to have at least one authorized version out there. But using that as the basis for the Disney deal, then we expanded to do all the other things that were much more important to us for her long-term

Kerrigan is not monvated by money as much as by a desire to perform in ice shows, Salomon said.

She just happens to be the lucky beneficiary, he said, of circumstances larger than the sympathy she evoked and attention she recrived as the victim of a plot involving Tonya Harding's former husband, bodyguard and two other men. And it's Solomon's joh to make sure Kerrigan cashes in.

"As a bronze medalist in '92, she had more marketing situations than a lot of gold medalists have had in the past," he said. "I think it's because the sport has risen to a point where you have a lot of factors all happening at the same time. Tons of television coverage. Tremendous sponsorship interest. A lot of consumer inter-

"You've got companies that were putting money into men's and women's tennis, and we've done business with them for years, that are pulling out of that and putting their money in figure skating. The numbers on the television ratings all support it. They're going to get Super Bowl-type numbers for the ladies championship next week. That's what's driving this. And so Nancy Kerrigan comes along at the perfect time from an historical point of view in the business of figure skating."
But Tonya Harding could have been that

skater coming along at the perfect time.
"If Tonya Harding had not been implicated in the attack on Kerrigan, if it had never happened and Harding had won the U.S. championships anyway, she would have been America's darling," said Nye Lavalle of the Sports Marketing Group in Dallas. "She was perfect for a lot of companies if her image had not been tarnished. She would have been the girl from the wrong side of the tracks overcoming everything. Everyday Americans could have identified with her, and she might have gotten deals with companies like Kmart, Walmart, Budweiser, Sears,

"Harding also has a more interesting story to tell in a movie. She's more complex. Kerri-gan's popularity will die off as soon as someone else comes along if she doesn't win a medal," Lavalle said.

"But, of course, if Kerrigan wins the gold, she'll be bigger than them all."

Lavalle agreed with Solomon that the booming popularity of figure skating is pulling sponsorship and endorsement dollars away from other sports.

"Any American skating star can expect to make \$1.5 million to \$2 million a year for at least four year by winning a bronze or silver in the Olympics," he said. "Mostly that's from ice shows, not endorsements. Kerrigan can probably expect to make about \$10 million over the next four years, even if she doesn't win another medal. If she wins the gold, she could pull in \$3.5 million to \$5 million a

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No Pie in Pie Town

By David Margolick New York Times Service

DIE TOWN, New Mexico — lo New Mexico as in other places, naming towns is a quirty husiness. Some names honor people, like the Duke of Albuquerque. Others are linked to Catholicism, including Santa Fe and Las Cruces. And one, Truth or Consequences, pays homage to a quiz show. But only this one owes its name to a dessert.

Conjuring up aromatic images of home and truck stop. Pie Town, a mile west of the Continental Divide, has always drawn people. In New Mexico's territorial days. some say, weary cowboys came there for sweet sustenance.

Spotting it on a map in 1940, Russell Lee, a Farm Security Administration photographer, drove from Amarillo, Texas, and captured the indominability and interdependence of its people, primarily homesteaders from Texas fleeing the Dust Bowl and the Depression

Curious tourists still forgo the more streamlined Interstate 40 for Route 60 to check out Pie Town. And every September, a thousand or more people go there for the Pie Festival, complete with pie-eating and pie-baking contests.

The "Welcome to Pie Town" sign at the city limits depicts a Boston cream pie and two others of uncertain lineage. But the sad truth is that a recent visitor could not buy a single slice of pie in Pie Town.

Finding people was almost as hard. The piquant smell of hurning pinon wood, a ubiquitous sign of life in New Mexico winters, is faint. The pie-shaped telescope on the edge of town, run by the Naconal Radio Astronomy Observatory, probably picks up more activity in galaxies millioos of light years

The Pie Town to which Lee brought his Speed Graphic was poor but populated, and vital. It was a place without telephones or running water, but with all-night dances, community sing-alongs and a "literary society," a place in which women in aprons fixed each other's hair, and men in overalis built each other's dugout homes,

There was even a main drag, with newly minted signs for Dr. Pepper and Beech-Nut chewing tobacco bammered into its storefronts.

Pie Towa, about 100 miles (160 kiometers) southwest of Albuquerque, still has some communal trappings, including a volunteer fire de-

> fown Council. But almost from the day Lee left, it has been dying. First came World War II, which lured many to municions plants elsewhere. Then came drought. which left the land too dry to pro-

partment, two churches and a

duce pinto beans. Lee placed the 1940 population at 250 families; Rand McNally found 85 people last year.

Even its alluring came cannot protect Pie Town from the kind of creeping oblivion that is facing hamlets everywhere. Its hardiest commercial creatures were gas stations. Now there are only carcasses — a Shell, a Mobil, a Phillips 66, condemned by the federal Environmedial Protection Agency for leaky storage tanks. The nearest working gas stations are 22 miles away. Pie Town's 13 children learn their three R's in other towns now that all the

The Pie Town Post Office is open only four hours day. Just about the only other going concern is H & R Block. "You can't get anything in this town, but they still expect you to pay your taxes," said Crystal Leyba, 29, who drives the local school bus.

area's one-room schools are gone.

Many of the rough-hewn structures of logs and mud that housed the homesteaders have been abandoned. So has the former beanery, where farmers brought whatever they had extracted from the be-

grudging ground.
"You have to do some pretty hard work to make a living in this country," said Roy McKee, 83, a Texan who came to Pie Town in 1937, and whose brother can be seen dancing a jig in ooe of Lee's

most famous photographs Pie Towners tend to fall on the extremes of the economic spec-trum, Many are on welfare. Others are wealthy ranchers. The ones that staved are

wealthy oow if they would admit it," said James Hogg, an 89-yearold former teacher and rancher who arrived in 1931. "You never ask a cowman bow many cattle he has, because he won't tell you. He'll tell his banker if he needs to borrow money, and he's supposed to tell the tax people. Supposed to."

From Civil War to Bureaucratic Battles

By Barry James ... nternational Herald Tribune

HERBOURG. France — The people of Cherbourg refer to Ulane Bonnel

as une grande dame - a great lady. She thinks equally highly of them. The two are engaged in an adventure to hring to light the famed confederate raid-

ing ship, the CSS Alabama, which lies on the floor of the English Channel, seven nautical miles off Cherbourg. Bonnel heads the CSS Alabama Association, which is spearheading the effort to excavate the wreck with help from city and

regional authorities and the French Navy. Bonnel, who was born and brought up on the plains of northern Texas, also happens to be one of France's most distinguished maritime historians. She is the first woman and the first foreign-born person to be elected to the 60-member Académie de Marine, a scholarly society

set up by Louis XV in 1728. Ever since Bonnel announced the discovery of the ship during a scientific congress six years ago, the Alabama has been mired as much in bureaucracy as in Chan-

While volunteer divers extricate the ship from the shifting sands, Bonnel is responsible for clearing the bureaucratic thickets. She played an important part in setting up an arrangement that reconciles rival American and French claims to the ship, which was sunk in a celebrated duel with the Union warship Kearsarge in 1862. During its 22-month career as a raider, the Alabama took 65 prizes and virtually single-handed drove the Union's merchant

fleet off the seas.

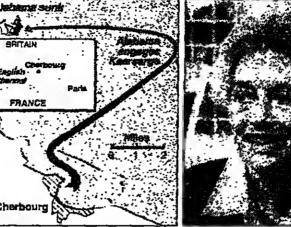
The Alabama was built in Britain. manned mostly by Liverpool dock toughs. never touched port in North America, never flew the Confederate flag and sank before it could be captured. And the French Navy discovered it well within the 12-mile territorial limit. But international law states that a warship always belongs to the natioo under whose flag it sailed. The United States, as the successor state to the Confederacy, therefore claimed it cwned

the wreck and everything oo it. Under an executive agreement the two countries agreed that the United States does own the ship but that France should keep the custody of it. In Washington, the wreck was placed under the jurisdiction of the National Park Service. Bonner said that it had shown "no desire whatsoever to simplify things," while the French want to get on with the excavation as quickly as

possible in a race against time and tide. Having contributed heavily to the costs of the excavation, Cherbourg hopes to be able to put on permanent display many of the thousands of objects that divers expect to recover from the wreck.

Thursday and Friday, Satu day will be mild with chance of rain, Heavy rain





Ulane Bonnel, go-between on the Civil War raider Alabama (shown sinking).

Bonnel says that the future of the objects is very uncertain. She said she would like to see an arrangement whereby the objects can be exchanged and rotated.

Temporarily, at least, some of the objects recovered during excavations last summer will be shown to the public this year as part of a series of events in Cherbourg marking the 50th anniversary of the Normandy landings and France's oes with

Bonnel said that virtually all the resources for excavating the wreck have come from the French side, including help from the state electricity utility's EDF Foundation. It is cleaning and preserving most of the recovered artifacts from the Alabama, using an electrochemical technique devised to treat objects from the

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Titanic. The United States has no comparable facilines.

"The French want the project to suc ceed and of course the United States would be happy for it to succeed as well, but on the coodition that the French pay for everything and do everything, and furthermore do it according to U.S. rules,"

Bonnel said. The Alabama is 230 feet (70 meters) long and lies in 200 feet of water - the limit for free diving - in a green murkiness penetrated by daylight only in high summer. Because fast currents race over the wreck, divers are able to spend only 15 minutes at the bottom, twice every 24 bours when the tides change, during a

three-week period in midsummer. "You see very little above the sand, phantom," said Joe Guesnon, one of about a dozen divers who work regularly on the

Bonnel was brought into the project, which is backed by the French Navy and the Ministry of Culture, because being bilingual and binational, she was seen as the ideal guide through the diplomatic difficulties. She has won praise for both sides for her determination to further the scientific aspects of the excavation, while attempting to prevent political difficuloes from interfering with the research.

Bonnel studied history in West Texas State University and started taking an interest in naval history when she joined the U.S. Navy in World War II as a professor at a yeoman training school for women in Washington, where she met her future husband, a naval doctor. She moved to Paris after her marriage in

1947, and studied for a doctorate at the Sorbonne, where she completed a dissertation on economic warfare at sea from 1797to 1815, becoming the first American to study French naval archives.

She wrote books and scholarly articles, founded the French Commission of Maritime History and worked for the Library of Congress for many years, overseeing the microfilming of French archives dealing with North American history.

Taking over the CSS Alabama Association helped relieve the loneliness she felt after her husband's death in-1982. But it has also become a passionate scientific

"There is still a lot to learn about the Alabama," he said, "As a ship, it was outside the norms in every way." ..

It holds interest for marine historians and archaeologists because it came on the cusp between steam and sail, and because it was one of the first vessels to be armed with explosive shells rather than solid cannon balls. Although there is little hope of raising the wreck, the likely recovery of the propulsion unit and its Blakely hundredpounder rifled gun would be major events in marine archaeology. Divers will attempt

to raise the gun at the end of June.

The events in Cherbourg this summer will for the first time give the public the ace to assess the huge amount of work that has already been carried out on the Alabama and discover Bonnel's role in making it possible. She sees her accomplishment as a kind of remm of favors to her adopted country, and a homage to her

"My career has been a real joy to me," she said. "It has been a challenge and a satisfaction. If you had had the good fortime of meeting my husband, I think you would understand better what my mouvation was."

Elegance Loses to Punk On New Yorker Cover

So much for tradition . . . For the cover of its 69th anniversary issue. The New Yorker did a sendup of itself, substituting a scuzzy youth for the effete Eustace Tilley. Tilley was created for the first New Yorker in 1925 and had reappeared on a February cover every year. But the cover of the Feb. 21 issue, by cartoonist Robert Crumb, replaces Tilley with a young man, with chinstubble and acne, in a T-shirt and baseball cap, squinting myopically at a handbill advertising pornography. The boy's features, however, are clearly copied from Rea Irvin's femiliar drawing of Tilley. Tilley still appears in his usual places inside the magazine. Tima Brown, editor of the magazine, said Tilley was "on vacarion" and would return to the cover, "possibly as soon as next February.

Sting and Dina Carroll were named best British male and female solo artists at the annual Brit music awards, "Pray," by the Man-chester band Take That was named best British single of the year at the gala hosted by singers Elton John and Ru Paul . 0

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A salute to two nonagenarians of note: George F. Kennan, the archi-tect of U.S. post-World War II foreign policy toward the Soviet Union, and Herbert Brownell, the attorney general from 1953 to 1957.
Both rum 90 this week, and their friends are gathering, on separate occasions, in New York to pay trib-

When it became clear that many of the 110 members of the Philadelphia Orchestra scheduled to perform would be unable to get to the Academy of Music in Philadelphia because of a snowstorm, Wolfgang allisch, the orchestra's new musical director, leaped into the breach. He took his baton to the piano and played the orchestral scores for Wagner's "Tannhäuser" and "Die Walkure" while simultaneously conducting the Philadel-phia Singers Chorale and the soloists. So who needs an orchestra?

INTERNATIONAL CLASSIFIED Appears on Pages 6, 7.8: 19-25

WEATHER

Forecast for Thursday through Saturday, as provided by Accu-Weather.

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